

DOUGLAS COUNTY GOVERNMENT

Finance Department ~ Purchasing Division

100 Third Street, Suite 130

Castle Rock, Colorado 80104

Telephone: 303-663-6161

www.douglas.co.us

INVITATION FOR BID (IFB)

NO. 038-25

CARCASS REMOVAL SERVICES

**YOUR BID RESPONSE MUST BE RECEIVED NO LATER THAN
DECEMBER 29, 2025 @ 3:00PM**

BIDDER'S CERTIFICATION

We offer to provide to Douglas County the materials, supplies, products and/or services requested in accordance with the specifications and subject to the terms and conditions of the purchase(s) described herein:

BIDDER: Exteriors Denver, llc

ADDRESS: 5600 Greenwood Plaza Blvd, suite 325

CITY: Greenwood Village

STATE: CO

ZIP: 80111

TELEPHONE NUMBER: 970-788-2566

FAX NUMBER: _____

EMAIL: bjohnson@exteriorsdenver.com

BY: Brian Johnson

(Printed or Typed Name)

Brian Johnson

(Signature)

TAXPAYER I.D. NUMBER: 83-3726624

Signature constitutes acceptance of all terms and conditions listed on this form and all documents attached.

Bids shall be received **ELECTRONICALLY ONLY** through the Rocky Mountain E-Purchasing/BidNet System website at (www.bidnetdirect.com/colorado/douglas-county-government). All bid responses should consist of one (1) PDF document, without password protection. It is the sole responsibility of the bidder to ensure that their bid response is received on time. Bids will not be considered which are received after the time stated.

Douglas County distributes solicitation documents through the Rocky Mountain E-Purchasing/BidNet System only. Copies of solicitations obtained from other sources are not considered official copies and the County cannot attest to their accuracy. All BidNet System questions must be addressed with BidNet Vendor Support at 800-835-4603.

Douglas County Government reserves the right to reject any or all bids, to waive formalities, informalities, or irregularities contained in the said bid and furthermore, to award an agreement/contract for items herein, either in whole or in part, if it is deemed to be in the best interest of the County to do so. Additionally, the County reserves the right to negotiate optional items and/or services with the successful bidder.



ExteriorsDenver.com
(970) 788-2566

UEI: GBB SJZC7HN13
Cage: 8CLN9

Douglas County IFB #038-25 Carcass Removal Services

Submitted by:

Exteriors Denver, llc
5600 Greenwood Plaza Blvd Suite 325
Greenwood Village, CO 80111

Brian Johnson
Phone: (970) 788-2566
Email: bjohnson@exteriorsdenver.com

Submitted Method:

Rocky Mountain E-Purchasing / BidNet System

Submitted Date:

December 29, 2025

Statement:

Exteriors Denver certifies that it has reviewed and accepts all terms, conditions, and requirements of IFB No. 038-25.



Executive Summary

Exteriors Denver, LLC – Strength in Service, Excellence in Craftsmanship.

Exteriors Denver respectfully submits this bid in response to Douglas County Invitation for Bid (IFB) No. 038-25 for Carcass Removal Services. Exteriors Denver is a Colorado-based service provider experienced in delivering timely, safety-critical field services that support public safety, environmental responsibility, and regulatory compliance.

Our company has performed animal carcass removal and disposal services in a private capacity for commercial clients and property owners and brings additional operational expertise from military service backgrounds. This combined experience supports Exteriors Denver's ability to meet the County's requirements for 24-hour availability, defined response times, emergency response capability, and disciplined execution under demanding conditions.

Exteriors Denver proposes firm, fixed pricing for carcass removal, disposal, and authorized rabies testing transport services. All services will be performed in accordance with applicable federal, state, and county laws, using properly insured vehicles, trained personnel, and appropriate equipment. The company understands the importance of clear communication, accurate documentation, and coordination with the Douglas County Regional Communications Center and Health Department.

Exteriors Denver is committed to providing Douglas County with reliable, responsive, and professional carcass removal services that protect public safety and maintain roadway conditions throughout unincorporated Douglas County, including the City of Castle Pines and the Town of Larkspur.

Company Name: Exteriors Denver, llc

Address: 5600 Greenwood Plaza Blvd, suite 325B Greenwood Village, CO 80111

Point of Contact (POC) Name: Brian Johnson

Email Address: bjohnson@exteriorsdenver.com

Phone Number: (970) 788-2566

UEI Number: GBBSJZC7HN13

Statement of Understanding

Exteriors Denver understands that Douglas County is seeking a qualified contractor to provide 24-hour, seven-day-a-week carcass removal services for animal carcasses located on roadways within unincorporated Douglas County, including the City of Castle Pines and the Town of Larkspur.

Services include the prompt removal, transport, and lawful disposal of animal carcasses, as well as the transportation of animals requiring rabies testing when authorized by and coordinated with the Douglas County Health Department. Requests for service will be initiated through the Douglas County Regional Communications Center, and Exteriors Denver will respond in accordance with the response-time requirements outlined in the IFB.

Exteriors Denver understands and agrees to meet the County's required response times, including response within 24 hours for small animals, 12 hours for medium and large animals, and one (1) hour or less for emergency situations that present an imminent danger to public safety.

Exteriors Denver further understands that all carcass disposal must be conducted at a licensed landfill in a manner that is environmentally responsible and fully compliant with all applicable federal, state, and local laws, regulations, and codes. The company will maintain appropriate documentation, including disposal records and GPS coordinates, and will provide such documentation as required by Douglas County.

Exteriors Denver acknowledges and accepts the terms, conditions, specifications, and stipulations set forth in IFB No. 038-25 and understands that these requirements will form the basis of any agreement or contract awarded as a result of this solicitation.

Brian Johnson
Owner - U.S. Army Veteran
Exteriors Denver, llc

Company Overview

Exteriors Denver is a Colorado-based service provider experienced in delivering time-sensitive, safety-critical field services that require rapid response, strict compliance, and coordination with local, state, and federal agencies. The company has provided animal carcass removal and disposal services in a private capacity for commercial clients and property owners and performs field operations that support public safety, environmental stewardship, and regulatory compliance.

Exteriors Denver currently provides active services for Arapahoe County, the U.S. Fish and Wildlife Service, and the U.S. Space Force, requiring adherence to defined performance standards, safety protocols, and documentation requirements. This experience demonstrates the company's ability to operate within government environments, follow established procedures, and coordinate effectively with multiple stakeholders.

In addition to private-sector and government service experience, key personnel assigned to this contract bring operational expertise gained through military service, including mission-critical response operations, hazard mitigation, equipment operation, and disciplined execution under time constraints. This background directly supports the requirements of Douglas County's IFB, including 24-hour availability, emergency response capability, and reliable performance.

Exteriors Denver operates properly insured vehicles and maintains trained personnel and equipment suitable for the safe retrieval, transport, and disposal of animal carcasses. The company is accustomed to working under defined response-time requirements and understands the importance of public safety, environmental responsibility, and accurate documentation when performing services on public roadways.

Our operational approach emphasizes reliability, accountability, and professionalism. Exteriors Denver is committed to providing Douglas County with responsive service, clear communication, and full compliance with all applicable federal, state, and county laws and regulations throughout the term of any resulting agreement.

Minimum Requirements Compliance

Exteriors Denver affirms that it meets or exceeds all minimum requirements outlined in Douglas County IFB No. 038-25. Compliance is demonstrated as follows:

Background Checks:

All personnel assigned to perform services under this contract are subject to background screening in accordance with applicable requirements.

Criminal History:

Exteriors Denver affirms that no personnel assigned to this contract have prior felony convictions or pending criminal cases.

Vehicle Insurance:

Exteriors Denver maintains active and valid vehicle insurance for all vehicles used in the performance of services and will provide proof of insurance upon request.

Driver Licensing:

All drivers assigned to perform services under this contract are properly licensed to operate vehicles in the State of Colorado.

Equipment Capability:

Exteriors Denver possesses and maintains adequate vehicles, tools, and equipment necessary to safely retrieve, transport, and dispose of animal carcasses in compliance with all applicable federal, state, and county laws and regulations.

Exteriors Denver understands that qualified bidders may be subject to verification of these requirements and agrees to provide any additional documentation requested by Douglas County to demonstrate ongoing compliance.

Key Personnel

Exteriors Denver will assign qualified personnel with appropriate training and experience to perform carcass removal services under this agreement. Key personnel assigned to Douglas County include:

Brian Johnson, Operations Manager

Responsible for overall contract oversight, dispatch coordination, compliance with response-time requirements, and communication with Douglas County representatives.

Alex Davis, Field Operations Lead

Responsible for on-site carcass retrieval, transport, disposal coordination, and documentation, including GPS location reporting.

Watik Aleem, Office Administrator / Dispatcher

Responsible for receiving service requests, coordinating dispatch activities, maintaining service logs, tracking response times, and supporting documentation and invoicing requirements, including GPS location reporting.

Additional trained personnel are available as needed to ensure 24-hour, seven-day-a-week coverage, emergency response capability, and continuity of service.

References

Below is a summary of three representative projects completed by Exteriors Denver within the past five years. Each project demonstrates our experience with window and door replacement, structural integrity, and work on government or secure-access properties.

References and contact information available upon shortlisting due to federal security sensitivity.

1. Rocky Mountain Arsenal – U.S. Fish & Wildlife Service

Location: Commerce City, CO

Scope of Work: Entry and opening replacements to include windows and doors on secured-use buildings

Completion Date: Ongoing Service Agreement through 2027

Notes: Federal project requiring secure access clearance and adherence to government installation standards.

2. Arapahoe County Sheriff's Office

Location: Arapahoe County, CO

Scope of Work: Facility maintenance including overhead doors, secure entry systems, and building exterior repairs

Completion Date: Ongoing Service Agreement through 2028

Notes: Work completed in active law enforcement facility under tight security and coordination requirements.

3. Buckley Space Force Base – U.S. Department of the Air Force (Multiple Awards)

Location: Aurora, CO

Scope of Work: Exterior door and window weatherproofing and maintenance services as part of federal construction contract

Completion Date: Ongoing Service Agreement through 2030

Notes: Federal contract requiring compliance with military access protocols and project scheduling around mission-critical operations.

Conflict of Interest Disclosure

Exteriors Denver affirms that, to the best of its knowledge, there are no known conflicts of interest that would arise in connection with the performance of services under Douglas County IFB No. 038-25.

Exteriors Denver further affirms that neither the company nor any of its principals, officers, or employees has any financial or personal interest that would improperly influence, or appear to influence, the performance of the services described in this solicitation.

Should any potential conflict of interest arise during the term of any resulting agreement or contract, Exteriors Denver agrees to promptly disclose such conflict to Douglas County in writing.

Legal Disclosures

Exteriors Denver affirms that it has not been involved in any legal disputes, mediations, arbitrations, or lawsuits within the past five (5) years that would materially affect its ability to perform the services described in Douglas County IFB No. 038-25.

Should Douglas County require additional information or clarification regarding this disclosure, Exteriors Denver agrees to provide such information upon request.

Fee Schedule

All pricing is firm and fixed for the initial one-year contract period (approximately January 1, 2026 – December 31, 2026) and includes all labor, equipment, fuel, travel, disposal fees, insurance, overhead, and any other costs required to fully perform the services in compliance with the IFB specifications. Pricing reflects Douglas County’s tax-exempt status.

Item	Description	Unit	Unit Price
1	Small Animal Pickup & Disposal (e.g., fox, coyote, dog, cat – generally under 50 lbs)	Per Animal	\$200.00
2	Medium Animal Pickup & Disposal (e.g., deer, antelope – generally 50–200 lbs)	Per Animal	\$350.00
3	Large Animal Pickup & Disposal (e.g., bear, elk, horse, cow – generally over 200 lbs)	Per Animal	\$500.00
4	Carcass Not Located Fee (After reasonable on-site search using provided location information)	Per Call-Out	\$125.00
5	Multiple Carcasses Discount (Two or more carcasses within a 5-mile radius of the primary location)	Discount on each additional animal	25% off applicable unit price
6	Rabies Testing Transportation (Transport only to designated laboratory as authorized by Douglas County Health Department; disposal not included)	Per Carcass	\$250.00
7	Emergency Response Fee (Applied to calls requiring response within 1 hour or less for imminent public danger situations)	Per Emergency Call	\$125.00

Response times will be met as required: 24 hours (small), 12 hours (medium/large or multiple), 1 hour or less (emergency/imminent danger).

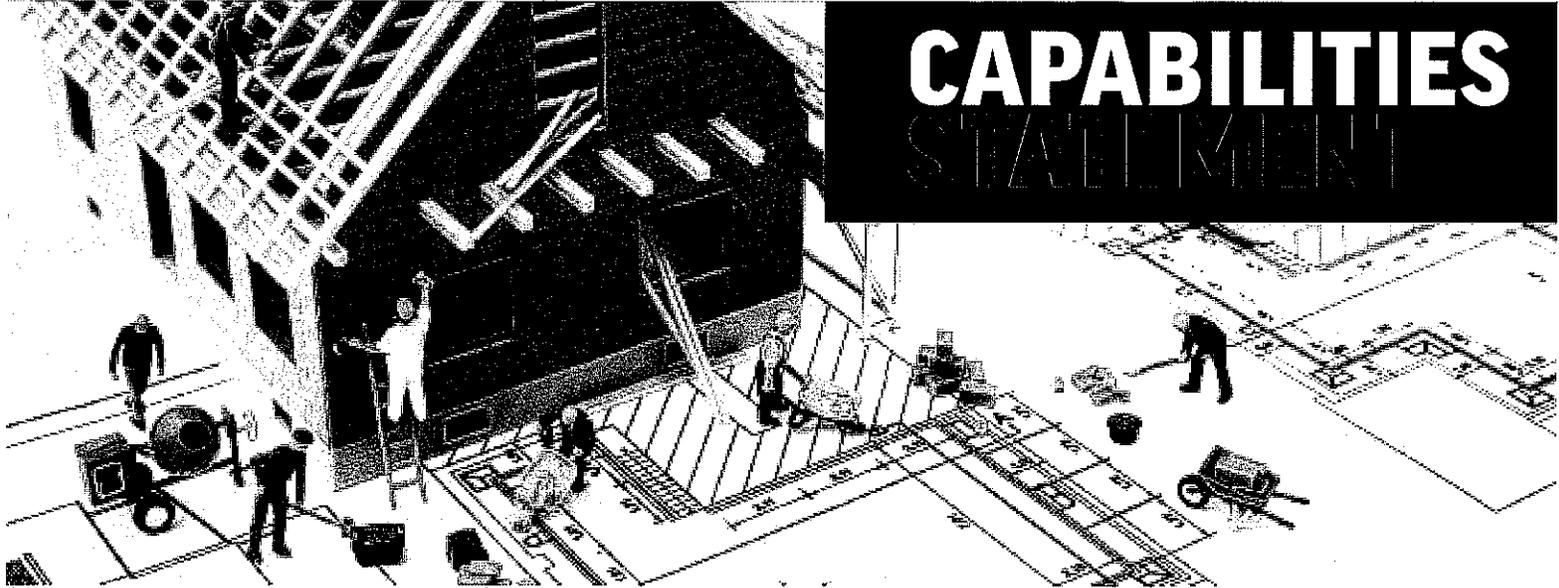
All disposal will be performed at a licensed landfill in accordance with federal, state, and local regulations.

Invoices for Items 1–5 will be submitted to Douglas County Department of Public Works.

Invoices for Item 6 (rabies testing transportation) will be submitted separately to Douglas County Health Department.

GPS coordinates of each removed carcass will be included on the invoice.

We certify that the above pricing is complete, accurate, and submitted without collusion in accordance with the terms of IFB 038-25.



UEI#
GBBSJZC7HN13

Cage code:
8CLN9



**Service Disabled Veteran
 Owned Small Business**

About our Company

Exteriors Denver is a Colorado-based service provider specializing in time-sensitive, safety-critical field operations supporting public agencies and commercial clients. The company delivers reliable services requiring rapid response, regulatory compliance, and disciplined execution in dynamic environments. Exteriors Denver currently provides active services for Arapahoe County, the U.S. Fish and Wildlife Service, and the U.S. Space Force, demonstrating proven capability operating within local and federal government frameworks. Leadership experience rooted in military service reinforces a culture of accountability, operational readiness, and mission-focused performance.

Our Differentiators

- **Service Disabled Veteran Owned:** We bring the values of dedication, integrity, and service to all our projects.
- **Experience:** With over a decade of experience in the industry, our skilled professionals deliver superior craftsmanship and customer service.
- **Quality Assurance:** We believe in delivering top-notch services that comply with the highest industry standards.
- **Certified Professionals:** Our team comprises certified installers and technicians, ensuring our clients receive the highest quality of service and expertise.

NAICS codes:

- **238390**
Other Building Finishing Contractors
- **238160**
Roofing Contractors
- **238190**
Other Foundation, Structure, & Building Exteriors
- **561720**
Janitorial Services
- **238290**
Other Building Equipment Contractors
- **541990**
All other Professional, Scientific, and Technical Services
- **561730**
Landscaping Services
- **561710**
Pest Services

Past Performances:

- **U.S. Fish & Wildlife Services**
- **U.S. Department of Veterans Affairs**
- **Arapahoe County Government**
- **U.S. Space Force**
- **U.S. Army Corps of Engineers**



Additional Documentation



DEPARTMENT OF VETERANS AFFAIRS
Center for Verification and Evaluation
Washington DC 20420

12/2/2019

In Reply Refer To: CVE

Mr. Brian C. Johnson
Exteriors Denver, LLC
DUNS: 111634805
7265 S. Millbrook Court
Aurora, CO 80016-2561

Dear Mr. Johnson:

On behalf of the U.S. Department of Veterans Affairs (VA), Center for Verification and Evaluation (CVE), I am writing to inform you that Exteriors Denver, LLC has been verified as a Service-Disabled Veteran-Owned Small Business (SDVOSB) and added to the Vendor Information Pages (VIP) at <https://www.vip.velbiz.gov/>. Exteriors Denver, LLC will be eligible to participate in Veterans First Contracting Program opportunities with VA.

This verification is valid for three (3) years from the date of this letter. Please retain a copy of this letter to confirm Exteriors Denver, LLC's continued program eligibility in accordance with 38 Code of Federal Regulations (CFR) § 74.12. You may reapply 120 days prior to your expiration date by logging in to your VIP profile.

To promote Exteriors Denver, LLC's verified status, you may use the following link to download the logo for use on marketing materials and business cards: https://www.va.gov/OSDBU/docs/cve_completed_s.jpg. In addition, please access the following link for information on the next steps and opportunities for verified businesses: <http://www.va.gov/osdbu/verification/whatsNext.asp>.

To ensure that Exteriors Denver, LLC is correctly listed in the Vendor Information Pages, check Exteriors Denver, LLC's profile for the verified logo. Please notify us if the logo is not present within 72 hours of receipt of this letter.

While CVE has confirmed that Exteriors Denver, LLC is presently, as of the issuance of this notice, in compliance with the regulation, Exteriors Denver, LLC must inform CVE of any changes or other circumstances that would adversely affect its eligibility. Eligibility changes not reported to CVE within 30 days could result in a referral to the Office of Inspector General (OIG), a referral to the Debarment and Suspension Committee, and the initiation of cancellation proceedings—all of which could result in Exteriors Denver, LLC being removed from the VIP Verification Program.

World Class Professionals

Enabling Veteran Business Opportunities by Protecting the Veteran Advantage - One Vet at a Time™

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Mr. Brian C. Johnson

Please be advised all verified businesses may be required to participate in one or more post-verification audits at CVE's discretion. Additionally, this letter and other information pertaining to Exteriors Denver, LLC's verification application may be subject to Freedom of Information Act (FOIA) requests. However, FOIA disclosures include exceptions regarding the personal privacy of individuals, and VA policy similarly provides limitations on the release of individual records.

If Exteriors Denver, LLC receives a negative size determination from the U.S. Small Business Administration (SBA), CVE must act in accordance with 38 CFR § 74.2(e). Also note, if at any time Exteriors Denver, LLC discovers that it fails to meet the size standards for any NAICS Code(s) listed on its VIP profile, CVE requires such NAICS Code(s) be removed within five (5) business days. If the NAICS Code(s) are not removed within the allotted five (5) business days, CVE may request SBA conduct a formal size determination. In addition, CVE may initiate a referral to OIG, a referral to the Debarment and Suspension Committee, and pursue cancellation proceedings. All of the aforementioned referrals and procedures could result in Exteriors Denver, LLC being removed from the VIP Verification Program.

Thank you for your service to our country and for continuing to serve America through small business ownership.

Sincerely,



Thomas McGrath
Director
Center for Verification and Evaluation