

Finance Department, Purchasing Division
100 Third Street, Suite 130
Castle Rock, Colorado 80104
Phone: 303-660-7430

GMCO
PO Box 1480
Rifle CO 81650

Department Authorization

I certify that the purchase listed below is necessary for the proper operation of Douglas County and to my knowledge funds are available in the current budget.

Authorized Department Official

DocuSigned by:

Janet Hermant 6/17/2025

Janet Herman, P.E., Dir. of
Public Works

Qty.	Unit	Description/Specifications (please include detailed information regarding this purchase, i.e., bid number, quotes attached, etc.)	Unit Price	Amount
1	ea	Purchase of 80/20 Magnesium Chloride and Integriblend M for the sole purpose of dust control materials to perform soil stabilization on gravel roadways throughout the County as needed		\$211,000.00
		Per IFB#011-23 extension pricing		
		80/20 Magnesium Chloride \$1.30/gallon		
		Integriblend M \$1.14/gallon		
Special Instructions:			Total Price	\$211,000.00

Special Instructions:

**** PLEASE ATTACH A COPY OF THE AGENDA ITEM FOR ALL BOCC APPROVED PURCHASES ****

FOR PURCHASING USE ONLY

Purchase Order No.: _____
Vendor Number: _____
Date Entered: _____
Entered By: _____

Accounting Review:

Budget Review:

Cty Manager Approval:

BOCC Approval:

BOCC Approval:



Honesty, integrity, and commitment since 1964

PO Box 1480 Rifle, CO 81650

Office: 970-625-9100 • Fax: 970-625-9101 • Toll free: 800-244-2148

gmcocorp.com

GMCO Corporation is now New GMCO, LLC

December 13, 2024

Douglas County Government
Finance Department, Purchasing Division
100 Third Street, Suite 130
Castle Rock, Colorado 80104

Re: Renewal for #011-23, Purchase and Application of Dust Suppressant

New GMCO, LLC would like to confirm and extend the Douglas County Dust Suppressant contract for the 2025 season. The terms and conditions of the renewal will be the same as stated in the original bid and award, with a price modification.

Due to price increases on the product, trucking and rail freight, would ask Douglas County to consider the following price increase to cover these increased costs.

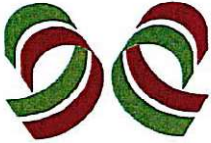
IntegriBlend M (magnesium chloride)	\$ 1.14
IntegriBlend 80/20 CS	\$ 1.30

GMCO is looking forward to another successful year with Douglas County. Let me know if you have any questions or need additional information.

Sincerely,

A handwritten signature in blue ink, appearing to read "Sheilah Juelfs".

Sheilah Juelfs
Contract Administrator
970-420-6382

**Douglas County Government**

Finance Department, Purchasing Division
 100 Third Street, Suite 130
 Castle Rock, Colorado 80104
 Phone: 303-660-7430

Date Requested: 06/11/25 **Requested By:** Shawna Potter
Department Number: 31400 **Telephone Number:** 6274
Department Name: Public Works Operations **Delivery Address:**

Account Number: 31400.448800

Vendor

Envirotech Services
 910 54th Avenue, Suite 230
 Greeley CO 80634

Department Authorization

I certify that the purchase listed below is necessary for the proper operation of Douglas County and to my knowledge funds are available in the current budget.

Janet Herman
 Authorized Department Official
 DocuSigned by:

Janet Herman 6/17/2025

8C0858BDD587489...
 Janet Herman, P.E., Dir. of
 Public Works

Qty.	Unit	Description/Specifications (please include detailed information regarding this purchase, i.e., bid number, quotes attached, etc.)	Unit Price	Amount
1	ea	Purchase of Basebind X, Roadsaver and Durablend materials		\$224,000.00
		purpose of dust control materials to perform soil stabilization on gravel		
		roadways throughout the County as needed		
		Per IFB#011-23 extension pricing		
		Basebind X - 2.15/gallon		
		Roadsaver- 1.45/gallon		
		Durablend - 1.64/gallon		
Special Instructions:			Total Price	\$224,000.00

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FOR PURCHASING USE ONLY

Purchase Order No.: _____
Vendor Number: _____
Date Entered: _____
Entered By: _____

Accounting Review: _____
Budget Review: _____
Cty Manager Approval: _____
BOCC Approval: _____
BOCC Approval: _____



910 54th Avenue, Suite 230
Greeley, CO 80634
Phone: 970-346-3900
Fax: 970-346-3959
www.envirotechservices.com

Friday, December 13, 2024

Douglas County Government
Finance Department, Purchasing Division
100 Third Street, Suite 130
Castle Rock, Colorado 80104

Re: Invitation for Bid (IFB) #011-23, Purchase and Application of Dust Suppressant

Thank you for the opportunity to renew our award with Douglas County for your Dust Control solutions. EnviroTech Services, Inc. has been providing quality dust control and road stabilization products all over North America for over 30 years.

Pricing information for 2025 is detailed below.

Mag/Lig Blend – No Bid

Magnesium Chloride – RoadSaver - \$1.45 per gallon delivered and applied by ESI Truck ✓

DuraBlend - \$1.64 per gallon delivered and applied by ESI Truck

Alternate Products Bid

BaseBind X - \$2.15 per gallon delivered and applied by ESI Truck (1 truckload treats 1 mile) ✓

BaseBind XXX - \$6.05 per gallon delivered to storage tank (1 truckload treats 4 miles)

Douglas County has seen great performance from our new product, BaseBind X. With this renewal, I am also providing a price for BaseBind XXX. This product is a concentrated version of BaseBind X. BaseBind XXX is delivered to storage and then county would cut 1 part product with 3 parts water to create a ready to use product for the county. A single truckload of XXX can be cut to treat up to 4 miles.

Thanks again for this opportunity. If you have any questions, or need anything else, please let me know.

Thank you,

Eric Nitti

Eric Nitti
VP of Pricing and Customer Strategy
612-916-7053
enitti@envirotechservices.com

..staff

Daniel Roberts, Assistant Director, Operations.

..title

Purchase of Surface Stabilization and Dust Control Materials For Use on Douglas County Roads in 2025.

..summary

Invitation for Bids (IFB) #011-23 solicited bids for the purchase of MgCl products with corrosion inhibitor to be used by county crews on gravel roads for stabilizing surfaces and providing dust control. Public Works Operations has chosen to renew the bid pricing for the third and final year.

Staff evaluated the unit prices bid and the past performance of the vendors who submitted bids for this IFB. The bid award recommendation describes the amount to be awarded to each bidder.

	2023	2024	2025
Envirotech - Roadsaver	\$1.47 / gallon	(+0.09) \$1.38 / gallon	(+ 0.07) \$1.45 / gallon
Envirotech - BaseBind-X	\$1.45 / gallon	(+.59) \$2.04 / gallon	(+ 0.11) \$2.15 / gallon
Envirotech – BaseBind XXX	N/A	\$5.75 / gallon	(+ 0.30) \$6.05/ gallon
Envirotech - Durablend	\$1.47 / gallon	(+.09) \$1.56 / gallon	(+0.08) \$1.64 /gallon
GMCO 80/20	\$0.902 / gallon	(+.128) \$1.03 / gallon	(+0.27) \$1.30 / gallon
GMCO Integriblend M		\$.95 / gallon	(+0.19) \$1.14 / gallon

Staff recommends that the Board authorize the purchase of the following magnesium chloride materials with corrosion inhibitor for surface stabilization and dust control, based on unit prices bid from the following vendors on an as-needed basis through December 31, 2025.

Envirotech Services, Inc. - For the purchase of Durablend with corrosion inhibitor, delivered to various locations throughout Douglas County in the amount of \$24,000.00 as needed and consistent with available budget.

Envirotech Services, Inc. - For the purchase of Base Bind-X with corrosion inhibitor, delivered to various locations throughout Douglas County in the amount of \$300,000 as needed and consistent with available budget.

GMCO Corporation - for the purchase of 80/20 with corrosion inhibitor, a blend of magnesium chloride and complex sugars, delivered to various locations throughout Douglas County in the amount of \$210,000 as needed and consistent with available budget.

GMCO Corporation - for the purchase of Integriblend M with corrosion inhibitor, delivered to various locations throughout Douglas County in the amount of \$11,000.00 as needed and consistent with available budget.

..recommendation

Staff recommends that the Board authorize the purchase of the following magnesium chloride materials with corrosion inhibitor for surface stabilization and dust control, based on unit prices bid from the following vendors on an as-needed basis through December 31, 2025.