Douglas County

North Cell Expansion

Lane Feingold **720-338-7624** **lane.feingold@motorolasolutions.com**

Motorola Solutions, Inc.
500 W Monroe Street, Ste 4400
Chicago, IL 60661-37

July 25, 2025

Jeff Vaughn
Radio Systems Administrator
Douglas County Sheriff's Office
4000 Justice Way
Castle Rock, CO 80109

RE: Proposal for the Northern Simulcast Cell Channel Expansion

Dear Mr. Vaughn:

Motorola Solutions Inc. (“Motorola”) is pleased to present this response to your request for equipment, construction, and implementation of Northern Simulcast Cell Channel Expansion for Douglas County (“County”). The Motorola project team has taken great care to propose a solution to address your needs and provide exceptional value.

To address those needs, Motorola’s solution includes a combination of software, and services. Specifically, this solution provides:

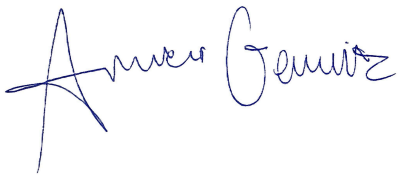
- The addition of three (3) D-series channels to each of the six (6) Norther Simulcast Cell sites
- Inclusive of all project management, engineering, installation, configuration, and optimization of the project.

Motorola Solutions’ proposal is subject to the terms and conditions contained of the NASPO ValuePoint Contract #00318, its exhibits and applicable Addenda. The County may accept this proposal by delivering to Motorola a signed Purchase Order specifically referencing “PO is subject to the terms and conditions of the NASPO Contract #00318 and Motorola’s Proposal.” This proposal shall remain valid for a period of 60 days from the date of this letter. Any questions regarding this proposal can be directed to Lane Feingold, Account Manager at 720-338-7624, (lane.feingold@motorolasolutions.com).

Motorola looks forward to the opportunity to work with Douglas County and continuing to build our long lasting partnership.

Sincerely,

MOTOROLA SOLUTIONS, INC.



Amber Geiwitz

Area Sales Manager

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Solution Summary

Douglas County, CO has identified a need for capacity expansion within their North Simulcast Sub-System (North Cell). Motorola Solutions Inc. “Motorola” has put together this proposal for Douglas County, CO to add channel capacity by expanding the D-series sites by 3-channels, making the total number of channels 21.

Each channel provides a FDMA talkpath, providing radio communications. Due to the operation of trunking channel assignments, each channel addition does not provide a simple linear increase in capacity, but instead exponentially increases capacity. For example, adding two channels provides a larger call capacity increase than twice a single channel increase.

The North Cell is comprised of six simulcast sub-sites: Silver Heights, Hess, Rocky Point, Highlands Ranch, Lost Lake and XCEL C470. Each subsite currently includes 18 channels (17 talkpaths plus one control channel) with 12 at 800MHz and 6 at 700MHz. This proposal includes a three 700MHz channel addition to increase each site to 21 channels (20 talkpaths plus one control channel).

The sub-sites currently use G-series base radios. Douglas County is in the process of upgrading each site to Motorola’s D-series radios. This proposal includes the expansions to the D-series based sites (DBR M12).

The DBR M12 provides for a single rack of equipment to consist of up to 12 channels, all combined into a single transmit antenna. This can be configured as all 800MHz, all 700MHz or six at 800MHz and six at 700MHz. Based on the plan for the upgrade deployment, each site will consist of two DBR M12 racks. Each rack will be configured with six 800MHz channels and three 700MHz channels, allowing for up to three 700MHz channels expansions within each rack. This proposal provides for two 700MHz channels added to the primary rack, and one added to the expansion rack for the three channel expansion. By diplexing the two bands into a single antenna, these configurations provide for a maximum of 40W of top of rack power to be transmitted.

The DBR M12 power amplifiers are distributed within a rack, of which six can be included in a single rack. Quantity of amplifiers needed is dependent on number of channels along with required top of rack power. The proposed configurations both require a full complement of six power amplifiers in each of the two racks. Based on the current plan for upgrade deployment, each DBR M12 rack will consist of six power amplifiers, accommodating the needs for this proposal, therefore additional power amplifiers are not included within this proposal. In the event that this is not the case upon deployment, additional power amplifiers will need to be purchased at an additional cost.

In addition to the DBR M12 channel additions, the simulcast prime site also needs to be expanded to accommodate the additional channels. As part of the upgrade deployment,

Douglas County's North Cell simulcast prime site will be upgraded from a G-series prime site to a D-series virtualized prime site. The virtual prime site provides for two hardware configurations, an up to 18 channel configuration and an up to 30 channel configuration. As part of the upgrade deployment, the North Cell prime site will be configured with an 18 channel configuration. As the North Cell is currently an 18 channel sub-system, this proposal includes the necessary equipment to expand 18 channel virtualized prime configuration to a 30 channel configuration. In addition, corresponding licenses for channels and voting status indication are also included based on the 3 channel expansion.

The North Cell currently uses an Edge Availability server in order to protect itself from a loss of communications with the core site. This will remain in place at the Justice Center prime site location and continue to provide redundancy for the North Cell.

This proposal is based on the assumption that the Colorado DTR system will be on the 2024.1+ release.

Proposed Equipment

The following is a breakdown of the equipment provided in this proposal:

Three Channel Expansion

- Channel Expansions to six (6) DBR M12 sites, each consisting of the following:
  - Three (3) DBR hardware channel additions
  - Three (3) DBR simulcast base radio software licenses
- One (1) Virtualized Prime channel expansion consisting of:
  - One (1) hardware upgrade to convert from an 18 channel configuration to a 30 channel configuration (two DSC8000 controllers)
  - Three (3) virtualized carrier (channel) licenses
  - Three (3) voting status carrier (channel) licenses

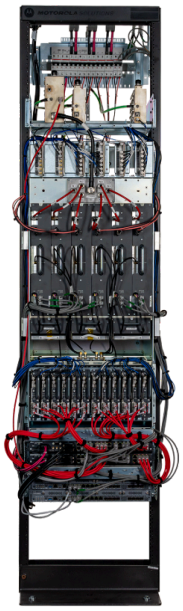
Design Assumptions

The following assumptions were taken into account to generate the Geo-prime design:

- This proposal is based on the current upgrade of G-series RF site equipment to D-series RF sites will have been completed.
- Sufficient main and backup power along with HVAC capacity exists at each of the sites (six RF and one prime).
- The upgrade deployment will include six power amplifiers at each of the RF sites. In the event that this changes, additional power amplifiers will be required at an additional cost.

- The upgrade deployment will consist of mixed band DBR M12 racks. In the event that this is not the case, additional DBR M12 racks and transmit antennas may be required at an additional cost in order to maintain coverage levels.

ASTRO DBR M12 P25 Radio Site



Mission-critical communications is paramount to your needs and modern radio sites are a key component to delivering on that need. Available in either an open rack or cabinet configuration, the DBR M12 Radio Site integrates the key ASTRO radio site components into a single, easy to deploy unit. Built on the flexibility of modern hardware and software architectures, the DBR M12 is designed to minimize downtime, and provide ease of operation while allowing for cybersecurity updates.

The DBR M12 contains the site processors, transceivers, RF distribution systems and DC power distribution for up to 12 carriers (12 FDMA and 24 TDMA talk paths) in a single rack. Multiple racks of up to three (3) can create a site with up to 28 site repeater carriers or 30 simulcast carriers. DBR M12 sites can support up to 12 carriers per transmit antenna and up to 30 carriers per receive antenna.

The DBR M12 can support both 700 MHz and 800 MHz frequency bands. Channels from each band can be integrated into the same cabinet, sharing one antenna or be directed to separate antennas. The DBR M12 is supported on ASTRO 25 Systems starting with the A2021.x release.

Key DBR M12 Components

DSC 8500 Site Processor – The site processor contains and runs the software used throughout the radio site, including the site controller and base radios. Connections to the base radio transceivers and PAs are provided via the integrated IP switch which has additional capacity for connecting external RF equipment at the site such as conventional stations.

Multicarrier Amplifier Bank – The DBR M12 pools PA resources into a multicarrier amplifier bank. PA resources within this bank can be sized to provide ample power for the active carriers as well as additional capacity to cover for a PA failure in many channel configurations. The bank dynamically amplifies all channels simultaneously. The multicarrier amplifier bank eliminates the need for traditional cavity combiners. The overall result is a small and power efficient system, resilient to failure without the need for periodic combiner tuning.

DC Power System – The DBR M12 offers integrated DC power as standard (+/- 48 VDC) throughout. Designed to be powered by a site DC power system, the DBR M12 rack includes multiple breakers to distribute power to the various components, ensuring a single breaker trip won't disable the entire site.

AC Power System (Optional) – The AC power system is a modular design. Utilizing an N+1 redundancy scheme, the number of modules is sized to meet the power needs of each DBR M12 configuration. The loss of an AC circuit to the DBR M12 unit will not result in the loss of channel capacity.

Environmental

The current North Cell RF sub-sites are configured as AC operation with battery revert. The DBR M12 does not provide for battery revert and must be either fully AC or DC operation. This is currently being addressed through the upgrade deployment. This proposal assumes as part of that, a DC plant will be acquired to power the DBR M12 with sufficient capacity to run two full 12 channel DBR M12 racks. This proposal does not include expansions to a DC plant and would need to be addressed separately at an additional cost if required.

The table below indicates the power and HVAC increase for each channel expansion option for both a DBR M12 RF site and the increase to the virtualized prime site due to the required hardware expansion. The values included in the table indicate the additional power/HVAC required above the planned upgrade deployment.

Additional Site Power and HVAC Requirements		
Site	Power Consumption (W)	HVAC (BTU)
3 Channel DBR M12 Expansion	550	1470
Virtualized Prime Site Expansion	50	70

Equipment List

LOCATION	QTY	NOMENCLATURE	DESCRIPTION
3 Channel Expansion			
Justice Center	1	T8812A	VIRTUALIZED PRIME SITE HW EXPANSIONS
Justice Center	1	CA03785AA	ADD: EXPAND HW SUPPORT UP TO 30 CARRIERS
Justice Center	1	T8660A	DSC SOFTWARE EXPANSIONS
Justice Center	3	UA00702AA	ADD: TRUNKING MULTISITE VOTING LICENSE, PER CARRIER
Justice Center	3	CA03858AA	ADD: CARRIERS FOR CHANNEL VOTING STATUS
Silver Heights	3	CA03887AA	ADD: ANTENNA 1 CHANNELS
Silver Heights	3	CA04105AA	ADD: 700 MHZ CHANNELS ON SPLIT 7/800
Silver Heights	3	UA00868AA	ADD: SIMULCAST SUB-SITE BR SOFTWARE
Hess	3	CA03887AA	ADD: ANTENNA 1 CHANNELS
Hess	3	CA04105AA	ADD: 700 MHZ CHANNELS ON SPLIT 7/800
Hess	3	UA00868AA	ADD: SIMULCAST SUB-SITE BR SOFTWARE
Rocky Point	3	CA03887AA	ADD: ANTENNA 1 CHANNELS
Rocky Point	3	CA04105AA	ADD: 700 MHZ CHANNELS ON SPLIT 7/800
Rocky Point	3	UA00868AA	ADD: SIMULCAST SUB-SITE BR SOFTWARE
Highlands Ranch	3	CA03887AA	ADD: ANTENNA 1 CHANNELS
Highlands Ranch	3	CA04105AA	ADD: 700 MHZ CHANNELS ON SPLIT 7/800
Highlands Ranch	3	UA00868AA	ADD: SIMULCAST SUB-SITE BR SOFTWARE
Lost Lake	3	CA03887AA	ADD: ANTENNA 1 CHANNELS
Lost Lake	3	CA04105AA	ADD: 700 MHZ CHANNELS ON SPLIT 7/800
Lost Lake	3	UA00868AA	ADD: SIMULCAST SUB-SITE BR SOFTWARE
XCEL C470	3	CA03887AA	ADD: ANTENNA 1 CHANNELS
XCEL C470	3	CA04105AA	ADD: 700 MHZ CHANNELS ON SPLIT 7/800
XCEL C470	3	UA00868AA	ADD: SIMULCAST SUB-SITE BR SOFTWARE

Implementation Statement of Work

Overview

This Statement of Work (SOW) describes the deliverables to be furnished to Douglas County. The tasks described herein will be performed by Motorola Solutions, its subcontractors, and Douglas County to implement the solution described in the System Description. It describes the actual work involved in installation, identifies the installation standards to be followed, and clarifies the responsibilities for Motorola Solutions and Douglas County during the project implementation. Specifically, this SOW provides:

- A description of the responsibilities for Motorola Solutions and Douglas County.
- A preliminary implementation timeline.
- The assumptions taken into consideration during the development of this project.

This SOW provides the most current understanding of the work required by all parties to ensure a successful project implementation. In particular, Motorola Solutions has made assumptions of the sites to be used for the new system. Should any of the sites change, a revision to the SOW and associated pricing will be required. It is understood that this SOW is a working document, and that it will be revised as needed to incorporate any changes associated with contract negotiations, and any other change orders that may occur during the execution of the project.

Responsibility Matrix

Motorola will use a phased approach for successfully implementing Douglas County's system.

These phases are broken down by:

- Project Initiation
- Site Preparation And Development
- System Installation
- System Optimization And Testing

Tasks	Motorola Solutions	Customer
PROJECT INITIATION		
Contract Finalization and Team Creation		

Tasks	Motorola Solutions	Customer
Execute contract and distribute contract documents.	X	X
Assign a Project Manager as a single point of contact.	X	X
Assign resources.	X	X
Schedule project kickoff meeting.	X	X
Deliverable: Signed contract, defined project team, and scheduled project kickoff meeting.		
Project Administration		
Ensure that project team members attend all meetings relevant to their role on the project.	X	X
Set up the project in the Motorola Solutions information system.	X	
Record and distribute project status meeting minutes.	X	
Maintain responsibility for third-party services contracted by Motorola Solutions.	X	
Complete assigned project tasks according to the project schedule.	X	X
Submit project milestone completion documents.	X	
Upon completion of tasks, approve project milestone completion documents.		X
Conduct all project work Monday thru Friday, 8 a.m. to 5:00 p.m. local time with the exception of Motorola Solutions' and the Customer's holidays.	X	
Deliverable: Completed and approved project milestones throughout the project.		
Project Kickoff		
Introduce team, review roles, and decision authority.	X	X
Present project scope and objectives.	X	
Review SOW responsibilities and project schedule.	X	X
Schedule Design Review.	X	X
Deliverable: Completed project kickoff and scheduled Design Review.		
Design Review		
Review the Customer's operational requirements.	X	X

Tasks	Motorola Solutions	Customer
Present the system design and operational requirements for the solution.	X	
Present installation plan.	X	
Present preliminary cutover plan and methods to document final cutover process.	X	
Present configuration and details of sites required by system design.	X	
Validate that Customer sites can accommodate proposed equipment.		X
Provide approvals required to add equipment to proposed existing sites.		X
Review safety, security, and site access procedures.	X	
Present equipment layout plans and system design drawings.	X	
Provide backhaul performance specifications and demarcation points.	X	
Provide heat load and power requirements for new equipment.	X	
Provide information on existing system interfaces.		X
Provide frequency and radio information for each site.		X
Assume liability and responsibility for providing all information necessary for complete installation.		X
Assume responsibility for issues outside of Motorola Solutions' control.		X
Complete the required forms required for frequency coordination and licensing.		X
Ensure that frequency availability and licensing meet project requirements, and pay licensing and frequency coordination fees.		X
Review and update design documents, including System Description, Statement of Work, Project Schedule, and Acceptance Test Plan, based on Design Review agreements.	X	
Provide minimum acceptable performance specifications for customer provided hardware, software, LAN, WAN and internet connectivity.	X	
Execute Change Order in accordance with all material changes to the Contract resulting from the Design Review.	X	
Deliverable: Finalized design documentation based upon "frozen" design, along with any relevant Change Order documentation.		

Tasks	Motorola Solutions	Customer
SITE PREPARATION AND DEVELOPMENT		
Site Access		
Provide site owners/managers with written notice to provide entry to sites identified in the project design documentation.		X
Maintain access roads in order to provide clear and stable entry to sites for heavy-duty construction vehicles, cement trucks and cranes. Ensure that sufficient space is available at the site for these vehicles to maneuver under their own power, without assistance from other equipment.		X
Obtain site licensing and permitting, including site lease/ownership, zoning, permits, regulatory approvals, easements, power, and telco connections.		X
Deliverable: Access, permitting, and licensing necessary to install system equipment at each site.		
Site Planning		
Provide necessary buildings, equipment shelters, and towers for installation of system equipment.		X
Ensure that required rack space is available for installation of the new equipment.		X
Ensure that required space is available on the tower or antenna mounting structure, if applicable.		X
Provide the R56 requirements for space, power, grounding, HVAC, and connectivity requirements at each site.	X	
Provide adequate electrical power in proper phase and voltage at sites.		X
Provide backup power, as required.		X
Confirm that there is adequate utility service to support the new equipment and ancillary equipment.		X
Provide power to the top of each proposed rack.		X
Provide appropriately sized breakers in the AC panel at sites to support the needs of the proposed system.		X
Conduct site walks to collect pertinent information (e.g. location of telco, power, structures, etc.)	X	
Ensure that each site meets the R56 standards for space, grounding, power,		X

Tasks	Motorola Solutions	Customer
HVAC, and connectivity requirements.		
Conduct one three-point ground resistance test of each site.	X	
Deliverable: Information and permitting requirements completed at each site.		
General Facility Improvements		
Provide adequate HVAC, grounding, lighting, cable routing, and surge protection based upon Motorola Solutions' Standards and Guidelines for Communication Sites (R56)		X
Ensure the resolution of environmental and hazardous material issues at each site including, but not limited to, asbestos, structural integrity (tower, rooftop, water tank, etc.), and other building risks.		X
Ensure that electrical service will accommodate installation of system equipment, including isolation transformers, circuit breakers, surge protectors, and cabling.		X
Provide obstruction-free area for the cable run between the demarcation point and system equipment.		X
Provide structure penetrations (wall or roof) for transmission equipment (e.g. antennas, microwave radios, etc.).		X
Supply interior building cable trays, raceways, conduits, and wire supports.		X
Correct any R56 deficiencies.		X
Transport removed site equipment to a location designated by Customer and within Customer's jurisdiction.		X
Deliverable: Sites meet physical requirements for equipment installation.		
SYSTEM INSTALLATION		
Equipment Order and Manufacturing		
Create equipment order and reconcile to contract.	X	
Manufacture Motorola Solutions-provided equipment necessary for the system based on equipment order.	X	
Procure non-Motorola Solutions equipment necessary for the system.	X	
Deliverable: Equipment procured and ready for shipment.		

Tasks	Motorola Solutions	Customer
Equipment Shipment and Storage		
Provide a secure location for solution equipment.		X
Pack and ship solution equipment to the identified, or site locations.	X	
Receive solution equipment.		X
Inventory solution equipment.	X	
Deliverable: Solution equipment received and ready for installation		
General Installation - Simulcast Expansion Equipment		
Deliver solution equipment to installation location.	X	
Coordinate receipt of and inventory solution equipment with designated contact.	X	
Install all proposed fixed equipment as outlined in the System Description based upon the agreed-upon floor plans, connecting audio, control, and radio transmission cables to connect equipment to the power panels or receptacles, and audio/control line connection points. Installation performed in accordance with R56 standards and state/local codes.	X	
Provide system interconnections that are not specifically outlined in the system design, including dedicated phone circuits, microwave links, or other types of connectivity.		X
Ensure that Type 1 and Type 2 AC suppression is installed to protect installed equipment.		X
Connect installed equipment to the provided ground system within 15 feet.	X	
Label Motorola-supplied equipment, racks, and cables.	X	
Perform preliminary audit of installed equipment to ensure compliance with requirements and R56 standards.	X	
Note any required changes to the installation for inclusion in the “as-built” system documentation.	X	
Deliverable: Simulcast Expansion Equipment installed.		
SYSTEM OPTIMIZATION AND TESTING		
R56 Site Audit		

Tasks	Motorola Solutions	Customer
Perform R56 site-installation quality-audits, verifying proper physical installation and operational configurations.	X	
Create site evaluation report to verify site meets or exceeds requirements, as defined in Motorola Solutions' R56 Standards and Guidelines for Communication Sites.	X	
Deliverable: R56 Standards and Guidelines for Communication Sites audits completed successfully.		
Solution Optimization		
Verify that all equipment is operating properly and that all electrical and signal levels are set accurately.	X	
Verify that all audio and data levels are at factory settings.	X	
Verify communication interfaces between devices for proper operation.	X	
Ensure that functionality meets manufacturers' specifications and complies with the final configuration established during design review or system staging.	X	
Reconfigure and reoptimize 3rd party equipment that is not part of the Motorola Solutions scope of work.		X
Deliverable: Completion of System Optimization.		
Functional Acceptance Testing		
Verify the operational functionality and features of the solution supplied by Motorola Solutions, as contracted.	X	
Witness the functional testing.		X
Document all issues that arise during the acceptance tests.	X	
If any major task for the system as contractually described fails during the Customer acceptance testing or beneficial use, repeat that particular task after Motorola Solutions determines that corrective action has been taken.	X	
Resolve any minor task failures before Final System Acceptance.	X	
Document the results of the acceptance tests and present for review.	X	
Review and approve final acceptance test results.		X
Deliverable: Completion of functional testing and approval by Customer.		

Tasks	Motorola Solutions	Customer
Transition to Warranty		
Review the items necessary for transitioning the project to warranty support and service.	X	
Motorola Solutions to provide services during year 1 warranty which align with the proposed services.	X	
Provide a Customer Support Plan detailing the warranty support associated with the contract equipment.	X	
Participate in the Transition Service/Project Transition Certificate (PTC) process.		X
Deliverable: Service information delivered and approved by Customer		
Finalize Documentation and System Acceptance		
Provide manufacturer's installation material, part list and other related material to Customer upon project completion.	X	
Provide an electronic as-built system manual on CD or other Customer preferred electronic media. The documentation will include the following: ▪ Site Block Diagrams. ▪ Site Floor Plans. ▪ Site Equipment Rack Configurations. ▪ Antenna Network Drawings for RF Sites (where applicable). ▪ ATP Test Checklists. ▪ Functional Acceptance Test Plan Test Sheets and Results. ▪ Equipment Inventory List. ▪ Console Programming Template (where applicable). ▪ Maintenance Manuals (where applicable). ▪ Technical Service Manuals (where applicable). ▪ Drawings will be delivered in Adobe PDF format.	X	
Receive and approve documentation.		X
Execute Final Project Acceptance.	X	X
Deliverable: All required documents are provided and approved. Final Project Acceptance.		

Assumptions

The following assumptions remain in need of review and verification as of the submission of this

proposal. These assumptions affect the scope of responsibilities to ensure ancillary systems and facilities are fully prepared to support the solution contained in this proposal. Motorola will work with the County to determine the validity of these assumptions and determine the increased scope for which Motorola and/or customer is responsible. Should the County prefer Motorola to assume responsibility for the increased scope, Motorola will prepare and submit a revised proposal or change order reflecting the revised scope, cost, and project implementation.

- Rack space is available for add on channels
- No antenna system modifications are included in this proposal. Should a higher top of rack power be required, and additional antenna systems be needed to achieve that, any modifications to antenna systems will be addressed via a change order.
- No tower work is proposed. Should a change order be required for antenna systems, additional cost for structural analysis of the towers at all sites will be required.
    a. Any tower stress analysis or tower upgrade requirements are the responsibility of the Customer.
- All Communication Sites can be accessed with a 4 wheel drive vehicle. Anything beyond the use of a 4 wheel drive vehicle will require a change order to capture the additional cost.
- Approved FCC licensing is the responsibility of Douglas County. Equipment configuration is only valid if 700MHz channels are provided.

Preliminary Project Schedule

The project schedule details the projected timeline for completing the required tasks to successfully implement Douglas County's North Cell Simulcast Expansion. During the Contract Design Review meeting following contract award, Motorola’s Project Manager will present a baseline project schedule to Douglas County based upon knowledge and timeline goals learned during the Kickoff Meeting with Douglas County. The baseline schedule will be updated regularly during project implementation and provided to Douglas County's Project Manager in an agreed-upon format. Motorola and Douglas County will work together to identify all project responsibilities for the successful completion of the project.

Warranty Services

For a period of one (1) year commencing upon the delivery of Motorola-manufactured equipment, Motorola represents and warrants that the equipment, under normal use, will be free from material defects in materials and workmanship; and the warranties applicable to Motorola-manufactured equipment set forth in herein shall be applicable to all radio Equipment purchased hereunder whether or not such Equipment was manufactured by Motorola.

System Upgrade Agreement II

Motorola has included the costs in the pricing summary to add the new equipment that is part of this proposal to the SUA II that is in place with the County to keep the new channels current alongside the existing equipment under contract. This can be purchased as a change order to the existing existing Motorola Customer Agreement executed on February 20, 2024.

Pricing Summary

3-channel North Simulcast Expansion

assumes single prime site

Description	Price ($)
Equipment	$857,328.00
Implementation Services	$284,444.00
Total System	$1,141,772.00
System Incentive for shipment with SUA+ equipment order, Expires August 29, 2025	<$257,772.00>
Total 3 channel Expansion	$884,000.00

SUA II Addition to existing contract - 3 channel

SUA II costs are included to line up the new hardware with the existing Motorola Customer Agreement executed on February 20, 2024.

Description	Price ($)
3 channel SUA addition to existing contract (through 2034)	$29,463.92

Payment Terms

Except for a payment that is due on the Effective Date, Customer will make payments to Motorola within thirty (30) days after the date of each invoice. Customer will make payments when due in the form of a check, cashier's check, or wire transfer drawn on a U.S. financial institution. If Customer has purchased additional Professional or Subscription services, payment will be in accordance with the applicable addenda. Payment for the System purchase will be in accordance with the following milestones.

Motorola shall make partial shipments of equipment and will request payment upon shipment of such equipment. In addition, Motorola shall invoice for installations completed on a site-by-site basis or when professional services are completed, when applicable. The value of the equipment shipped/services performed will be determined by the value shipped/services performed as a percentage of the total milestone value. Unless otherwise specified, contract discounts are based upon all items proposed and overall system package. Overdue invoices will bear simple interest at the maximum allowable rate by state law.

Due to significant market and tariff volatility, as well as fluctuations in the cost of energy and raw materials including, but not limited to, steel, copper, finished wood, and concrete, Motorola Solutions reserves the right to equitably adjust the contract price, completion schedule, and/or

Milestone	Milestone Detail	Percentage
1	Completion of Contract Execution	25%
2	Shipment of Equipment	60%
3	Installation of Equipment at Customer Site	10%
4	Final Acceptance	5%

contract requirements. Additionally, Motorola Solutions reserves the right to apply a fuel surcharge to quoted freight rates based on the prevailing diesel cost at the time of shipment.

For Maintenance and Support Plan and Subscription Based Services: Motorola will invoice Customer annually in advance of each year of the plan.

INFLATION REVIEW. For multi-year agreements, at the end of the first year of the Agreement and each year thereafter, a CPI percentage change calculation shall be performed using the U.S. Department of Labor, Consumer Price Index, “All Items,” Unadjusted Urban Areas (CPI-U). Should the annual inflation rate increase greater than 3% during the previous year, Motorola shall have the right to increase all future maintenance prices by the CPI increase amount exceeding 3%. “All Items,” not seasonally adjusted shall be used as the measure of CPI for this price adjustment. The adjustment calculation will be based upon the CPI for the most recent twelve (12) month increment beginning from the most current month available as posted by the U.S. Department of Labor (http://www.bls.gov) immediately preceding the new maintenance year. For purposes of illustration, if in Year 5 the CPI reported an increase of 8%, Motorola may increase the Year 6 price by 5% (8%-3% base). Any pricing change would be documented in a change order executed with the Customer.

Contractual Documentation

This proposal is based upon and subject to the terms and conditions of the NASPO ValuePoint Contract #00318, its Exhibits and applicable Addenda. The County may accept the proposal by delivering to Motorola a signed Purchase Order specifically referencing “PO is subject to the terms and conditions of the NASPO Contract #00318 and Motorola’s Proposal.”