



Prepared For:

Date: April 01, 2026



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DC Power Plants for 5 DCSO South Sites

Proposal Number 6298_001_DCSO Rev. 1

Prepared by:



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LABOR / MATERIALS BUDGETARY PROPOSAL

<u>ITEM</u>	<u>QTY</u>	<u>P/N</u>	<u>DESCRIPTION</u>
1	5	LABOR	<ul style="list-style-type: none"> Labor to install (1) Eltek Unity Power System with Flatpack 2 power shelf. To include removing existing fuse panel from 19" rack, capping existing wiring with wire nuts, installing Eltek Unity Power System, installing rectifier modules, installing all circuit breakers, running, dressing, and landing new battery cables, running, dressing, and landing system grounds, running, dressing, and landing AC power cords (This assumes there are a sufficient number of 20A outlets available, this will need to be confirmed prior to ordering equipment), and all system configuration and testing. Also includes installation of alarm cable and earthquake bracing.
			Labor per site: \$ 14,750.00
			Total Labor for Entire Project (5 Sites): \$ 73,750.00
2	5	MATERIALS	Materials to include the following: <ul style="list-style-type: none"> (1) Eltek Unity Power System with Flatpack 2 power shelf, (8) 3000 W rectifier modules, (6) 100A circuit breakers for batteries, (4) 70A breakers for load, (1) temperature probe kit, all required wire for batteries and system grounding, all required lugs for battery wiring, system grounding, alarm cable, earthquake bracing and all mics. Items required for this type of installation.
			Materials per site: \$ 14,601.16
			Total Materials for Entire Project (5 Sites): \$ 73,005.80

TOTAL PROPOSED AMOUNT: \$ 146,755.80

PLEASE NOTE: PROPOSAL DOES NOT INCLUDE TAXES, TARIFFS, PERMITS OR FREIGHT.

THIS QUOTE IS VALID FOR 30 DAYS. HARD COPY PURCHASE ORDER (LETTER, FAX OR EMAIL) REQUIRED TO START ORDER.

Delivery, Terms and Conditions

1. General Terms. This quote is valid for 30 days. Hard Copy Purchase Order (Letter, Fax or Email) required to start order. 50% DEPOSIT REQUIRED PRIOR TO MATERIAL ORDERING. 25% INVOICED UPON DELIVERY OF MATERIALS AND REMAINING PAYMENT INVOICED UPON PROJECT COMPLETIONS.

2. Payment Terms. The purchase price for all equipment and services as set forth in the Estimate shall be paid to ThinAir Communications, Inc. at 5357 Hwy 86, Unit 2, Elizabeth, CO 80107. At the discretion of ThinAir Communications, material orders may be invoiced from date of shipment. ThinAir Communications reserves the right to invoice on partial shipments.

a) All orders are subject to approval by ThinAir Communications' Credit Department. NET 30 days - 1.5% Interest per month, or fraction thereof, will be charged on all balances past due. ThinAir Communications shall have the right to assign to financial institution or collection agencies monies that are 90 days past due and are deemed non-collectable. All fees including but not limited to attorney fees, court costs and collection fees are subject to collection and added to the original invoiced amount.

b) Orders involving installation or services provided by ThinAir Communications are invoiced and due within 30 days upon system acceptance or first beneficial use.

3. Price Adjustment. ThinAir Communications shall have the right to adjust the final invoiced amount for any of the following reasons:

a) Materials Delay. For proposed projects that the customer assumes responsibility for providing materials, delays due to incorrect or insufficient materials shall be billed on an hourly basis for each ThinAir Communications' employee that is affected by said delays.

b) Addition to Scope of Work. For Labor and/or Materials beyond that described in the Estimate which the customer requests the crew to provide while on site shall be billed at an hourly rate and said materials shall be billed at a cost plus handling.

4. Cancellations. Any order or contract may be changed or canceled by the purchaser but only upon prior written agreement by ThinAir Communications as to the amount of the change order of cancellation charges. Upon request, ThinAir Communications will inform purchaser as to the amount of such charge.

5. Taxes. The proposed pricing does not include any applicable federal, state, and/or local taxes. The amount of such taxes payable or paid by or assessed against ThinAir Communications shall be billed to and paid by the customer upon presentation of the said invoice. Customer supplied tax exemption for sales and/or use tax will be accepted and noted on said invoice.

6. Delivery. ThinAir Communications will deliver materials and special equipment FOB factory or warehouse, to a carrier selected by the customer. If customer is unable to accept shipment of the goods and/or equipment or directs ThinAir Communications to hold said items, ThinAir Communications may deliver said items to a storage facility and invoice customer accordingly.

7. Warranty. ThinAir Communications hereby warrants all workmanship to be of good quality and in line with industry standards, for a period of ninety days (90) from the date of beneficial use or substantial completion of the work in question, provided that no repairs, substitutions, modifications, and/or additions have been made, ThinAir Communications shall carry their respective manufacturer's warranty. ThinAir Communications shall not be liable for any loss of profit, business, goodwill, data, interruption of business nor for incidental or consequential merchantability or fitness of purpose of equipment or materials manufactured by others. On site labor to repair, replace, exchange and/or update equipment manufactured by others shall be billed at prevailing ThinAir Communications standard labor, travel and per diem rates.

8. Delays. ThinAir Communications will make every effort to process customer's order in a timely manner and in no case shall ThinAir Communications, Inc. incur liability for delay or failure to perform any of the obligations set forth in this estimate if the delay or failure results directly or indirectly from acts of omissions of the customer, its employees, agents or assigns from a statute, ordinance regulation or rule of law, of any government having jurisdiction over ThinAir Communications and/or the customer; insurrection; riots; national emergencies; war; acts of the public enemy; fires; floods or other catastrophes; material or equipment shortages; acts of God.

9. Basic Assumption of Quotations that include labor. ThinAir Communications' estimate or quotations that include labor or services provided by ThinAir Communications or its subcontractors shall be bound by ThinAir Communications Basic Assumption of Quotations.

ADDITIONAL TERMS OF CONTRACT

Thanks from all of us at ThinAir Communications, Inc. for the opportunity to work with you on your upcoming project.