

December 8, 2025

Sil TerHar Motors-Ford
Attn: Jon Hansen
150 Alter Street
Broomfield, CO 80020

Dear Mr. Hansen,

Douglas County Facilities, Fleet, and Emergency Support Services (FFESS) is pleased to inform you that we have selected Sil TerHar Motors-Ford's bid response to IFB #027-25, dated November 7, 2025, as one of our preferred vendors for the Douglas County Fleet Vehicles.

We are excited to partner with Sil TerHar Motors-Ford. As specific vehicles are identified, we will process purchase orders as needed for your review and approval.

We look forward to a successful collaboration with you and your team.

Sincerely,

Luanne Lee
Business Services & Operations Manager

Cc: Tim Hallmark, FFESS Director
Brian Franklin, Assistant Director, Fleet Services
Dean Grafft, Fleet Services Manager
Carolyn Riggs, Purchasing Supervisor

DOUGLAS COUNTY INVITATION FOR BID (IFB) #027-25

DOUGLAS COUNTY FLEET VEHICLES

BIDDER - DEALER	SIL TERHAR MOTORS-FORD	
DEALER ADDRESS	150 ALTER STREET BROOMFIELD, CO. 80020	
DEALER CONTACT	JON HANSEN	
CONTACT PHONE NUMBER	(303) 588-3052	
CONTACT EMAIL ADDRESS	<u>jhansen@sthmotors.com</u>	
CLASS / MODEL		
Passenger Utility - Extra Small 4x4		
Ford Bronco	\$	42,550.00
Passenger Utility Small 4x4		
Ford Bronco Sport	\$	31,650.00
Passenger Utility Medium, 4x4 5+Pass		
Ford Explorer	\$	39,400.00
Passenger Utility Medium, 4x4 Patrol		
Ford Explorer PIU	\$	46,350.00
Passenger Utility Large, 4x4 5+ Pass		
Ford Expedition	\$	61,000.00
Passenger Utility Large, 4x4 8+Pass		
Ford Expedition Max	\$	63,550.00
Passenger utility Large 4x4 Patrol		
Ford Expedition - Patrol	\$	52,500.00
Pickup small 4x4		
Ford Ranger	\$	35,000.00
Pickup 1500 Electric 4x4		
Ford F150 Lightning - EV	\$	51,500.00
1/2 Ton 4x4 PU		
Ford F150 PU	\$	41,800.00
1/2 Ton 4x4 PU - Patrol		
Ford F-150 Police Responder	\$	47,150.00
3/4 Ton 4x4 PU		
Ford Super Duty PU F-250 - Gas	\$	44,500.00
1 Ton 4x4 PU		
Ford Super Duty PU F-350 - Gas	\$	45,650.00
Cab/Chassis - 1 Ton 4x4 (DRW)		
Ford Super Duty F-350 - Gas	\$	48,900.00
Cab/Chassis - 1.5 Ton 4x4 (DRW)		
Ford Super Duty F-450 - Gas	\$	53,250.00
Cab/Chassis - 2 Ton 4x4 (DRW)		
Ford Super Duty F-550	\$	53,600.00
Passenger Van - 12 Passenger		
Ford Transit 350 - 12 Pass	\$	53,450.00
Passenger Van - 15 Passenger		
Ford Transit 350 - 15 Pass	\$	54,700.00
Cargo Van - 1/2 Ton		
Ford Transit 150 Cargo	\$	43,500.00
Cargo Van - 3/4 Ton		
Ford Transit 250 Cargo	\$	44,400.00
Cargo Van Maxi - 1 Ton		
Ford Transit 350 Cargo	\$	45,500.00