

**Solicitation Number: RFP #060122****CONTRACT**

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and BOMAG Americas, Inc., 125 Blue Granite Parkway, Ridgeway, SC 29130 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for Roadway Paving Equipment from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

1. TERM OF CONTRACT

- A. **EFFECTIVE DATE.** This Contract is effective upon the date of the final signature below.
- B. **EXPIRATION DATE AND EXTENSION.** This Contract expires August 1, 2026, unless it is cancelled sooner pursuant to Article 22. This Contract may be extended one additional year upon the request of Sourcewell and written agreement by Supplier.
- C. **SURVIVAL OF TERMS.** Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All other rights will cease upon expiration or termination of this Contract.

2. EQUIPMENT, PRODUCTS, OR SERVICES

- A. **EQUIPMENT, PRODUCTS, OR SERVICES.** Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above.

Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new and the current model. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. **WARRANTY.** Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Supplier's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.

C. **DEALERS, DISTRIBUTORS, AND/OR RESELLERS.** Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcewell receives the most current information.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. **SHIPPING AND SHIPPING COSTS.** All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Supplier must permit the Equipment and Products to be

returned within a reasonable time at no cost to Sourcewell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcewell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

B. SALES TAX. Each Participating Entity is responsible for supplying the Supplier with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

C. HOT LIST PRICING. At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

4. PRODUCT AND PRICING CHANGE REQUESTS

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Supplier Development Administrator. This approved form is available from the assigned Sourcewell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcewell contract number;
- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;

- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Request Form will become an amendment to this Contract and will be incorporated by reference.

5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

6. PARTICIPATING ENTITY USE AND PURCHASING

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell

contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

B. ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM. Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum, the terms of which will be negotiated directly between the Participating Entity and the Supplier or its authorized dealers, distributors, or resellers, as applicable. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

C. SPECIALIZED SERVICE REQUIREMENTS. In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

D. TERMINATION OF ORDERS. Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following events:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased; or
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.

E. GOVERNING LAW AND VENUE. The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

7. CUSTOMER SERVICE

A. PRIMARY ACCOUNT REPRESENTATIVE. Supplier will assign an Account Representative to Sourcewell for this Contract and must provide prompt notice to Sourcewell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Timely response to all Sourcewell and Participating Entity inquiries; and
- Business reviews to Sourcewell and Participating Entities, if applicable.

B. BUSINESS REVIEWS. Supplier must perform a minimum of one business review with Sourcewell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, performance issues, supply issues, customer issues, and any other necessary information.

8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. CONTRACT SALES ACTIVITY REPORT. Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcewell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;
- Sourcewell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcewell, the Supplier will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted price to offset the Administrative Fee.

The Supplier will submit payment to Sourcewell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased

by Participating Entities under this Contract during each calendar quarter. Payments should note the Supplier's name and Sourcewell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

9. AUTHORIZED REPRESENTATIVE

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcewell in writing.

10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

A. **AUDIT.** Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Contract are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

B. **ASSIGNMENT.** Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited assignment will be invalid.

C. **AMENDMENTS.** Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.

D. **WAIVER.** Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.

E. **CONTRACT COMPLETE.** This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.

F. **RELATIONSHIP OF THE PARTIES.** The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

11. INDEMNITY AND HOLD HARMLESS

Supplier must indemnify, defend, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell or its Participating Entities, arising out of any act or omission in the performance of this Contract by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

12. GOVERNMENT DATA PRACTICES

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, maintained, or disseminated by the Supplier under this Contract.

13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

A. INTELLECTUAL PROPERTY

1. *Grant of License.* During the term of this Contract:
 - a. Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Supplier.
 - b. Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising and promotional materials for the purpose of marketing Supplier's relationship with Sourcewell.
2. *Limited Right of Sublicense.* The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers,

resellers, marketing representatives, and agents (collectively “Permitted Sublicensees”) in advertising and promotional materials for the purpose of marketing the Parties’ relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.

3. *Use; Quality Control.*

- a. Neither party may alter the other party’s trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
- b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party’s trademarks only in good faith and in a dignified manner consistent with such party’s use of the trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.

4. *Termination.* Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party’s name or logo (excepting Sourcewell’s pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell’s written directions.

B. PUBLICITY. Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Supplier individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

C. MARKETING. Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.

D. ENDORSEMENT. The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

14. GOVERNING LAW, JURISDICTION, AND VENUE

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

15. FORCE MAJEURE

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

16. SEVERABILITY

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

17. PERFORMANCE, DEFAULT, AND REMEDIES

A. **PERFORMANCE.** During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.
3. *Performance while Dispute is Pending.* Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.

B. **DEFAULT AND REMEDIES.** Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

18. INSURANCE

A. REQUIREMENTS. At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers' Compensation and Employer's Liability.*

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

2. *Commercial General Liability Insurance.* Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for products liability-completed operations

\$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance*. During the term of this Contract, Supplier will maintain umbrella coverage over Employer's Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

5. *Network Security and Privacy Liability Insurance*. During the term of this Contract, Supplier will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Supplier's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:

\$2,000,000 per occurrence

\$2,000,000 annual aggregate

Failure of Supplier to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

C. ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE. Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

D. WAIVER OF SUBROGATION. Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other

insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

E. UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION. The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

19. COMPLIANCE

A. LAWS AND REGULATIONS. All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. LICENSES. Supplier must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Supplier conducts with Sourcwell and Participating Entities.

20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcwell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcwell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcwell if this certification changes at any time.

21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

Participating Entities that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Article, all

references to “federal” should be interpreted to mean the United States federal government. The following list only applies when a Participating Entity accesses Supplier’s Equipment, Products, or Services with United States federal funds.

A. **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. §60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.

B. **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

C. **CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).** Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of

not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Contract. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

D. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

E. CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Contract will comply with applicable requirements as referenced above.

F. DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any

person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

H. RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. BUY AMERICAN PROVISIONS COMPLIANCE. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers, and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

L. PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. FEDERAL SEAL(S), LOGOS, AND FLAGS. The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

N. NO OBLIGATION BY FEDERAL GOVERNMENT. The U.S. federal government is not a party to this Contract or any purchase by an Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

O. PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS. The Contractor acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. FEDERAL DEBT. The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

Q. CONFLICTS OF INTEREST. The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216.

T. DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Contract will comply with applicable requirements of 2 C.F.R. § 200.322.

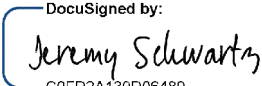
22. CANCELLATION

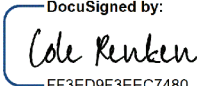
Sourcewell or Supplier may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcewell may cancel this Contract immediately upon discovery of a material defect in any certification made in Supplier's

Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.


Sourcewell

BOMAG Americas, Inc.

DocuSigned by:

By: C0FD2A139D06489...
Jeremy Schwartz
Title: Chief Procurement Officer
Date: 7/29/2022 | 12:59 PM CDT

DocuSigned by:

By: FF3ED9F3EEC7480...
Cole Renken
Title: VP Sales & Marketing
Date: 10/17/2022 | 5:35 AM PDT

Approved:

DocuSigned by:

By: 7E42B8F817A64CC...
Chad Coauette
Title: Executive Director/CEO
Date: 10/17/2022 | 7:37 AM CDT

RFP 060122 - Roadway Paving Equipment

Vendor Details

Company Name: BOMAG
125 Blue Granite Pkw
Address: Ridgeway, SC 29130
Contact: Christoph Thiesbrummel
Email: christoph.thiesbrummel@bomag.com
Phone: 803-338-1270
HST#:

Submission Details

Created On: Monday May 09, 2022 14:58:34
Submitted On: Tuesday May 31, 2022 07:22:44
Submitted By: Christoph Thiesbrummel
Email: christoph.thiesbrummel@bomag.com
Transaction #: d1ff7301-0d7e-412d-ad62-15abd0738572
Submitter's IP Address: 97.107.102.155

Specifications

Table 1: Proposer Identity & Authorized Representatives

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *	
1	Proposer Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	BOMAG Americas, Inc. 125 Blue Granite Parkway Ridgeway, SC 29130 803-337-0700 EIN#34-160223	*
2	Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.	BOMAG Americas	*
3	Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.	BOMAG Americas, Inc. or BOMAG	*
4	Provide your CAGE code or Unique Entity Identifier (SAM):	80924 (BOMAG Americas) L0BQ4 (BOMAG Canada)	*
5	Proposer Physical Address:	North American Headquarters 125 Blue Granite Parkway Ridgeway, SC 29130	*
6	Proposer website address (or addresses):	https://www.bomag.com/us-en/	*
7	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	Cole Renken VP Sales & Marketing Cole.Renken@bomag.com (828)551-5860	*
8	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Cole Renken VP Sales & Marketing Cole.Renken@bomag.com (828)551-5860	*
9	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Christoph Thiesbrummel Manager Market Development Christoph.thiesbrummel@bomag.com (803)338-1270	

Table 2: Company Information and Financial Strength

Line Item	Question	Response *	
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10	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	<p>BOMAG recently celebrated its 60th anniversary as a company. Back in 1957, BOMAG was the first to introduce hand guided and ride on compaction rollers to the German market. Today, BOMAG has become a global market player and industry leader with representation in 150 countries and a global dealer network of more than 400 independent dealers and distributors. We take great pride in the fact that we are a family-owned company with focused business on roadbuilding equipment – covering the entire roadbuilding lifecycle!</p> <p>BOMAG is considered an expert in our construction segment/field and not generalists like several of our full line competitors. Being a family owned company, we firmly believe in our Mission Statement and Core Values that guide our daily business.</p> <p>Mission Statement: To be the global leader in road construction solutions, recognized for the best application knowledge, technology and service.</p> <p>Corporate Values:</p> <p>1) Autonomy - Respecting the companies identity, developing a team spirit and trusting</p> <p>2) Commitment - Keeping our promises, managing project pragmatically with customer focus</p> <p>3) Audacity - Entrepreneur spirit and taking calculated business risks</p>	*
11	What are your company's expectations in the event of an award?	With cooperative purchasing contracts, we expect to streamline the municipal sales/purchasing process and strengthen our business relationships with the municipal entities wanting to save time and money in their bid process. Additionally, we expect to continue to grow our municipal sales volumes annually due through the cooperative purchasing process that allows BOMAG representatives to sell the features and benefits of BOMAG equipment at a competitive price.	*
12	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.	<p>BOMAG Americas is a wholly owned subsidiary of BOMAG GMBH of Boppard, Germany, which is owned by a privately held family (FAYAT Group). BOMAG Americas, Inc. is a \$230M+ business annually. BOMAG GMBH generates approximately \$850M Euro (=900-950M USD) per year revenue and the FAYAT Group worldwide generates over \$4.5B Euro (=4.7-4.9B USD) in revenue globally.</p> <p>BOMAG Americas, Inc. has approximately 135 employees in the United States which are part of over 2,500 employees of BOMAG GMBH. The FAYAT Group has over 18,000 employees globally operating in over 50 countries. The FAYAT Group is debt free and has over \$1B in cash on its balance sheet to fund future growth and investment opportunities.</p>	*
13	What is your US market share for the solutions that you are proposing?	For the United States market, BOMAG products are sold through 46 independent contracted dealers. Market share today in the United States does vary by the different product lines, but remains in the 15-25% range in 2021.	*
14	What is your Canadian market share for the solutions that you are proposing?	For the Canadian market, BOMAG products are sold through SMS Equipment. SMS Equipment covers all of Canada for BOMAG. Market share today in Canada does vary by the different product lines, but remains in the 15-35% range in 2021.	*
15	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	No	*
16	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization. a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	Manufacturer. The BOMAG Americas field sales team consists of regional BOMAG employees that support the independent contracted dealerships across the United States and Canada. The BOMAG field team consists of the Territory Sales Manager, Rental Sales Managers and the Area Service Solution Managers that are all employees of BOMAG Americas, not a third party.	*

17	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	BOMAG Americas, Inc. is licensed to do business by the state of South Carolina in Fairfield County. Bomag Americas, Inc. operates as a manufacturer/importer in the United States of America and holds a federal EIN # certification.	*
18	Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.	None	*

Table 3: Industry Recognition & Marketplace Success

Line Item	Question	Response *	
19	Describe any relevant industry awards or recognition that your company has received in the past five years	BOMAG Americas compaction, milling and paving products were named in the 2021 industry's Top 100 products for development by Construction Equipment Magazine for Innovation and Technology solutions. BOMAG won various design and innovation awards such as the iF Design Award (2020) for BOMAG's fully automated tandem roller ROBOMAG or the PLANTWORX Innovation Award (2019) recognizing BOMAP, a simplified compaction measurement app, as an innovative solution for intelligent compaction. BOMAG Americas is a sustaining member of the National Asphalt Pavement Association (NAPA), Association of Equipment Manufacturers (AEM) and the American Reclamation and Rehabilitation Association (ARRA) and a member in many State Asphalt Associations. BOMAG Americas is an associate member of the America Equipment Distributors (AED) Association and actively involved in these associations.	*
20	What percentage of your sales are to the governmental sector in the past three years	For the past 3 years, roughly 10-15% of our annual sales are to government or education entities. We do not track government and education separately today.	*
21	What percentage of your sales are to the education sector in the past three years	For the past 3 years, roughly 10-15% of our annual sales are to government or education entities. We do not track government and education separately today.	*
22	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	Today, BOMAG Americas does not hold any other state, provincial or cooperative contracts directly. These government contracts are held by our independent contracted dealers.	*
23	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	Today, BOMAG Americas does not have a federal GSA contract or other Federal supply contracts. BOMAG would use a third party company for products sold through a Federal Contract due to the complexity of compliance in these supply contracts.	*

Table 4: References/Testimonials

Line Item 24. Supply reference information from three customers who are eligible to be Sourcwell participating entities.

Entity Name *	Contact Name *	Phone Number *	
City of Pompano Beach, FL	Forrest Hall Fleet Manager	+1 954 786 4507	*
Adams County, CO	Mike A. Gutierrez Operations Manager	+1 303 853 7051	*
City of Margate Purchasing, FL	Kimberly Smiley CPP Purchasing Specialist	+ 954 935 5346	*

Table 5: Top Five Government or Education Customers

Line Item 25. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *	
Adams County	Government	Colorado - CO	Asphalt Rollers & Paving	Heavy Tandem Roller (1x) Light Tandem Roller (1x) Paver (2x)	838,870 USD	*
City of Enid	Government	Oklahoma - OK	Soil compaction Asphalt Roller Landfill	Single Drum Roller (1x) Landfill Compactor (1x) Heavy Tandem Roller (1x)	814,363 USD	*
Summit County Waste	Government	Colorado - CO	Landfill	Landfill compactor (1x)	812,032 USD	*
County of Surry	Government	North Carolina - NC	Landfill	Landfill compactor (1x)	721,769 USD	*
Delaware Cuntty	Government	New York - NY	Landfill	Landfill compactor (1x)	697,832 USD	*

Table 6: Ability to Sell and Deliver Service

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	
26	Sales force.	BOMAG has 10 Territory Managers that handle sales covering the US and Canada. These 10 Territory Sales Managers are responsible for all sales through heavy equipment dealers and sales to municipal agencies. There are 5 Product Sales Specialists that support the Territory Managers and dealers in customer training and product delivery and start ups. Additionally, 3 Product Marketing Managers and 4 Inside Sales Support Specialists that order and sales support function to the entire sales field sales team. Last year, BOMAG also implemented a dedicated business unit for milling & paving to strengthen our focus on asphalt products.	*
27	Dealer network or other distribution methods.	BOMAG Americas has a dealer network in the US and Canada with 46 contracted heavy equipment dealers that have over 275 locations to support contractors and government agencies today.	*
28	Service force.	All Bomag customer service is provided by BOMAG employees as secondary support to the local contracted BOMAG heavy equipment dealer. The local BOMAG dealer will be responsible for all localized customer sales, service and support on a direct basis. The BOMAG employees are available both in person as well as through electronic and telephone correspondence in support of the dealer network. When customer service or support is required, the local government agency will first contact their local authorized BOMAG dealer for assistance. BOMAG personnel will be contacted or involved as requested help is needed from the local distributor. Our Service team is comprised of 9 Area Service Managers that are responsible for supporting the contracted heavy dealerships throughout the United States and Canada. Furthermore, our service call center is comprised of four service engineers with up to 40 years of industry experience. The spare parts team with six employees build the backbone of the service and solutions department.	*
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	BOMG Americas team supports the dealers in all their quotes through the Sourcewell contract. The territory Managers review and approve all quotes before submission to the government agency.	*
30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	BOMG Americas team supports the dealers in all their quotes through the Sourcewell contract. The territory Managers review and approve all quotes before submission to the government agency. Response times are with in 24-48hrs for standard machine quotes pending all the machine specifications are known.	*
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.	BOMAG will offer an awarded contract to qualifying member agencies in United States with superior service and support.	*
32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	BOMAG can offer an awarded contract to qualifying member agencies in Canada with the same sales structure, service and product support as the U.S. BOMAG has a strong dealer in Canada, covering the entire country with almost 40 sales and service locations.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	BOMAG Americas has dealers and coverage in all 50 states and all Canadian providences. No servicing restrictions.	*
34	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	All Sourcewell participating agencies will be eligible and supported through our contract.	*
35	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	There are no specific requirements or restrictions based on Hawaii, Alaska or the US Islands other than applicable shipping requirements.	*

Table 7: Marketing Plan

Line Item	Question	Response *
36	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	The BOMAG Americas sales team would continue to aggressively promote this contract through use of promotional marketing materials for the government channel, e-mail campaigns to our dealer network, attendance at regional governmental shows, and marketing on websites. The Sales Administration team is responsible for training of the field Territory Managers. The TMs are responsible for training their dealers within their territory and support local government shows with their dealers. These are normally completed 2x years with all their dealers. The BOMAG Marketing team support dealers in their local advertising needs and support materials for local government show and promotion of the Sourcewell contract. The dealer can use his COOP budget for Sourcewell marketing activities. As a manufacturer BOMAG offers a Sourcewell branded price list and will continue to develop and invest into the BOMAG & Sourcewell partnership (e.g. Sourcewell section on our new website).
37	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	BOMAG Americas has our social media platform on LinkedIn, Twitter, Instagram and Facebook. These social media platforms will be used to build awareness and promotion of the Sourcewell contract. BOMAG also has a Learning Management System (LMS) available to all internal and dealer personnel that provides "e-Learning" modules to efficiently train on the products and support services offered. BOMAG also rolled out a CRM system in 2021. Going forward, we will capture governmental contacts, track and provide leads to the Territory Managers and develop Sourcewell marketing campaigns.
38	In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?	BOMAG plan to promote and integrate the awarded Sourcewell contract into the normal quarterly dealer meetings when sales activity is reviewed. The Territory Managers discuss sales activity monthly with their dealers, then during the quarterly meeting they highlight the activity and market opportunities in the product channels and market segments (govt, contractor, etc). These are key meetings to promote the Sourcewell contract with dealer principals and sales management as most dealers have dedicated government sales people.
39	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	All equipment purchases are routed through our local contracted dealers. We do not offer an online equipment purchase process today.

Table 8: Value-Added Attributes

Line Item	Question	Response *
40	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	BOMAG Americas offer end customer training on all products in Ridgeway, SC. Normally this customer training is handled through our dealer network as part of the equipment purchase process. Furthermore, many dealers offer additional (advanced) training programs (e.g., paving school, operator and application training). The local dealer will determine the costs of the classes. The dealer network is undergoing various sales, service and engine trainings on an annual base. The trainings are provided by our members of the sales, service, engineering, and product specialist team. It is mandatory for the dealers to attend trainings to ensure that they have the competency to offer trainings on a local level to end customers.
41	Describe any technological advances that your proposed products or services offer.	BOMAG is offering many solutions for intelligent compaction. The BOMAG Economizer package is one of our most popular and highly utilized technological features for compaction equipment. This package allows the operator to monitor the compaction process, identifying any weakness while he or she is working. This is a simple inexpensive package that adds great value for the end user. BOMAG telematics systems are installed on much of the BOMAG large specialty equipment and optional on all other ride on models. This web based package allows not only the customer but the dealer and BOMAG to monitor the use of the machine to support troubleshooting and proper notification. Last year BOMAG introduced BOMAP, an app with real-time access and documentation of the compaction process identifying any weak-spots within seconds. The entire fleet of compaction machines on a jobsite can be connected – both BOMAG and competitor models.

42	Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.	<p>Technologies: (a) The BOMAG ECOMODE is an intelligent control system that operates the motor in an optimum range and reduces fuel consumption by up to 30%. (b) ECOSTOP shuts down the engines after a defined period in idle to prevent unnecessary fuel consumption and CO2 emissions. (c) In a similar vein, BOMAG intelligent compaction tools and system (BOMAP; Asphalt Manager) help to save fuel by reducing the number of unnecessary passes – optimizing the efficiency on every jobsite. (d) BOMAG Magma Life Screeds heat up within 20mins (vs. 60mins) and is considered as one of the most robust screeds on the market (>3000hrs) reducing waste and fuel consumption every time a BOMAG screed and paver is used. (e) The patented ion dust shield for our milling machines protect both the environment as well as the operator by filtering out small particles out of the dirty air around the milling drum. Overall, BOMAG puts a great emphasis on developing new technologies reducing fuel, waste and CO2 emissions ultimately helping both the customer and the environment at the same time.</p> <p>Machines: BOMAG has test machines in all electric sectors and continues to invest in alternative drives to reduce dependence on fossil fuels. Last year, BOMAG announced a strategic partnership with Wacker Neuson to develop a common battery platform for tamperers and plates pushing the electrification in our industry. BOMAG is also looking in other directions (e.g LPG) and intensively works together with customers to ensure that "green" solutions fit to the market. For example, a hybrid heavy tandem roller was introduced to the north American market two years ago.</p> <p>Corporate initiatives: The factory in Germany (manufactures approx. 70% of the units for the North American market) continuously improves the carbon footprint. For example, the solar panels generate approx. 950.000 kWh of green energy. The factory is replacing all light bulbs to LED, already reducing the consumption by 45%. And the powder coating facility ensures a solvent-free operation.</p>	*
43	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	<p>Technologies: (a) The BOMAG ECOMODE is an intelligent control system that operates the motor in an optimum range and reduces fuel consumption by up to 30%. (b) ECOSTOP shuts down the engines after a defined period in idle to prevent unnecessary fuel consumption and CO2 emissions. (c) In a similar vein, BOMAG intelligent compaction tools and system (BOMAP; Asphalt Manager) help to save fuel by reducing the number of unnecessary passes – optimizing the efficiency on every jobsite. (d) BOMAG Magma Life Screeds heat up within 20mins (vs. 60mins) and is considered as one of the most robust screeds on the market (>3000hrs) reducing waste and fuel consumption every time a BOMAG screed and paver is used. (e) The patented ion dust shield for our milling machines protect both the environment as well as the operator by filtering out small particles out of the dirty air around the milling drum. Overall, BOMAG puts a great emphasis on developing new technologies reducing fuel, waste and CO2 emissions ultimately helping both the customer and the environment at the same time.</p> <p>Machines: BOMAG has test machines in all electric sectors and continues to invest in alternative drives to reduce dependence on fossil fuels. Last year, BOMAG announced a strategic partnership with Wacker Neuson to develop a common battery platform for tamperers and plates pushing the electrification in our industry. BOMAG is also looking in other directions (e.g LPG) and intensively works together with customers to ensure that "green" solutions fit to the market. For example, a hybrid heavy tandem roller was introduced to the north American market two years ago.</p> <p>Corporate initiatives: The factory in Germany (manufactures approx. 70% of the units for the North American market) continuously improves the carbon footprint. For example, the solar panels generate approx. 950.000 kWh of green energy. The factory is replacing all light bulbs to LED, already reducing the consumption by 45%. And the powder coating facility ensures a solvent-free operation.</p>	*
44	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	Not applicable.	*
45	What unique attributes does your company, your products, or your services offer to Sourcwell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcwell participating entities?	BOMAG manufactures and distributes world class equipment, and we offer features that truly assist customers perform their jobs efficiently and effectively as well as add bottom line saving to their business. BOMAG has one of the leading Research and Development facilities in the industry and continually is reinvesting in our entire product line. BOMAG offers extensive training, service, operational, preventative maintenance and whatever else the customer needs year round at our State of the Art training center at our corporate office in Ridgeway, SC. Our parts fill rates to our dealers is 95+% same day shipment from our warehouse.	*

Table 9A: Warranty

Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *	
46	Do your warranties cover all products, parts, and labor?	Yes. BOMAG Factory Warranty. Machine - 12mo/1000hrs Engine - 24mo/2000hrs	*
47	Do your warranties impose usage restrictions or other limitations that adversely affect coverage?	Yes. BOMAG Factory Warranty covers defects in material and/or workmanship. It does not cover misuse or abuse. Machine - 12mo/1000hrs Engine - 24mo/2000hrs	*
48	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	Yes, an allowance for travel time and mileage is covered under the base warranty program.	*
49	Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?	BOMAG Americas has dealer coverage throughout the United States and Canada. The contracted dealers will provide any/all required warranty repairs on machines sold through the Sourcewell contract.	*
50	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	BOMAG Americas warranty coverage is for BOMAG products. The local dealer that sold Open Market options will provide the warranty support of those options per their warranty agreement with that manufacturer.	*
51	What are your proposed exchange and return programs and policies?	If customers are having an issue with a machine, BOMAG Americas will do what is required to keep the customer satisfied in a machine. No formal return policy for machines.	*
52	Describe any service contract options for the items included in your proposal.	BOMAG Americas offers our contracted dealers service contracts and extended warranty options for BOMAG machines.	*

Table 9B: Performance Standards or Guarantees

Describe in detail your performance standards or guarantees, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your performance materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *	
53	Describe any performance standards or guarantees that apply to your services	BOMAG Americas offers industry standard factory warranty.	*
54	Describe any service standards or guarantees that apply to your services (policies, metrics, KPIs, etc.)	BOMAG Americas measures dealer performance through a dealer standards programs that focuses on parts stocking levels and service training levels annually for all there locations. These standards apply to product sales training requirements and other investments required to support the BOMAG products.	*

Table 10: Payment Terms and Financing Options

Line Item	Question	Response *	
55	Describe your payment terms and accepted payment methods.	BOMAG Americas standard payment terms are NET 30 days. These payment terms are made to our authorized heavy equipment dealers as they provide all local billing, sales and service.	*
56	Describe any leasing or financing options available for use by educational or governmental entities.	BOMAG Americas offers municipal lease program options through out third party finance partners. These programs are set up through the third party finance partners and offered on a request basis. The local BOMAG heavy equipment dealer arranges the financial lease packages to respective government agency as requested. Our finance partners today are Wells Fargo, Bank of the West, DLL and Komatsu Finance.	*
57	Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.	The government agency places their equipment order with the authorized local BOMAG dealer. The BOMAG dealer will place the order with BOMAG Americas to satisfy the requirement. All government agency orders are placed through our dealer channel. The dealers will be directly involved in the entire process. A BOMAG dealer listing is included electronically with this proposal. BOMAG will notify Sourcwell annually on dealer territory changes or responsibility.	*
58	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcwell participating entities for using this process?	All payment transactions are through the local dealer and subject to their discretion.	*

Table 11: Pricing and Delivery

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcewell Price and Product Change Request Form.

Line Item	Question	Response *	
59	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	The discount offered would be 28.5% Off List price for all products offered under this contract - this includes the base machine, factory installed options as well as field installation kits ordered with the machine.	*
60	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	Sourcewell contract pricing would a % off List Price or MSRP. For the product offered, there would be a 28.5% Off List Price offered.	*
61	Describe any quantity or volume discounts or rebate programs that you offer.	Traditionally, most sales are single machine purchases through the Sourcewell contract. BOMAG will offer the following volume discounts under the Sourcewell program: a) Rollers (Single Drum, Light Tandem, Heavy Tandem, Pneumatic Tired Rollers): 3-5 units: +2% >5 units: +3% b) Milling & Paving 2-3 units: +2% >3 units: +3% c) Landfill compactors: 2 units: +2 % > 2 units: +3% d) Recycler/Stabilizer: 2 or more units: +2%	*
62	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	For BOMAG Americas, the sourced products would be machines and/or options offered by BOMAG. If there are Options or Kits not offered by BOMAG, the local dealer would include these options as Open Market options. BOMAG personnel work with the local dealer on the pricing offered for Open Market items to manage the sell price to the local government agency. Dealers use a cost plus approach on local Open Market options.	*
63	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	Additional costs not included in the machine pricing: 1) Factory freight 2) Local delivery freight from dealer to 3) Dealer pre-delivery inspection 4) Cost of open market options The local dealer will communicate the costs (1) thru (4) to the Sourcewell customer. BOMAG is auditing that the costs are in line with BOMAG guidelines.	*
64	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	BOMAG Americas charge dealers freight from the factory in Ridgeway, SC to their preferred location based upon a freight flat rate program per freight zone and product lines. The BOMAG flat rate program provides attractive/competitive rates to our dealers, approx. 95% of our US dealers use this program.	*
65	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	For sales to Hawaii, Alaska or the US Islands, the local dealer handles freight from the US mainland to their locations. BOMAG freight rates apply to their preferred port of shipment out to their location.	*
66	Describe any unique distribution and/or delivery methods or options offered in your proposal.	BOMAG Americas has a proven process in handling Sourcewell quotes through our dealer to government agencies. If questions arise, the Inside Sales Admin team addresses with the dealer or customer.	*

Table 12: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
67	c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	The Sourcwell pricing offered to municipal agencies is structured to the most favorable price on cooperative contracts held by BOMAG Americas.

Table 13: Audit and Administrative Fee

Line Item	Question	Response *
68	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcwell. This process includes ensuring that Sourcwell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcwell. Provide sufficient detail to support your ability to report quarterly sales to Sourcwell as described in the Contract template.	BOMAG Americas will have our Territory Manager and Sales Admin team review and verify all Sourcwell sales quotes prior to sending to the government agency to ensure compliance with the contract price structure and other guidelines outlined. The pricing and discount structures are preloaded - both - on the own Sourcwell price sheets to quote units as well as in our ERP system to eliminate pricing errors. For all sold Sourcwell units, the system is automatically adding a "Sourcwell" flag to ensure proper sales reporting and administrative fee calculation. BOMAG will provide the quarterly sales report withing 30-45 days following the request or compliance schedule.
69	If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.	The Sales Administration Manager is responsible to report out quarterly on the sales tracking and quotes through the Sourcwell contract. This is then reviewed with the Territory Managers to show their progress tracking in YoY sales. If sales are down, discussions and actions are defined to increase sales quoting activity on the contract. The Government sales channel is important to BOMAG and tracked along with overall sales.
70	Identify a proposed administrative fee that you will pay to Sourcwell for facilitating, managing, and promoting the Sourcwell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	BOMAG Americas will agree to offer a 2.0% administration fee for Sourcwell to manage and promote this contract.

Table 14A: Depth and Breadth of Offered Equipment Products and Services

Line Item	Question	Response *
71	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	BOMAG Americas provide a complete portfolio of road building and compaction equipment that support the soil, asphalt and landfill segments. Light Equipment: tampers, (reversible) plates and trench compactors Light tandem rollers (1ton to 4.9 tons, 15 models) Heavy tandem rolers (5tons to 16 tons, 30 models) Pneumatic rolers (12tons to 30 tons, 2 models) Milling: 20in to 98in drum width (15 models) Paving: 8ft to 18ft highway class track/rubber tire tractors and screed (4 models) Paving: 4ft & 6ft commercial class pavers (2 models) Recycler/Stabilizer: 78in to 96in drum, up to 650hp (3 models) Landfill compactors: 57,000lb to 125,000 lb (10 models) Single drum rollers (3tons to 26 tons, 30 models)
72	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	The products that BOMAG Americas offers for this RFP category would include but are listed under and not limited to: Landfill Compactors, Paving tractors, Paver Screeds, Cold Planers (milling) machines, Road Recycler and Soil Stabilizer, Single drum compaction rollers, Light Tandem rollers, Heavy Tandem rollers, Pneumatic tire rollers, Trench roller, Light hand held equipment.

Table 14B: Depth and Breadth of Offered Equipment Products and Services

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments
73	Asphalt pavers, screeds, distributors, and loaders	<input checked="" type="radio"/> Yes <input type="radio"/> No	Highway pavers: CR 820T CR 820W CR 1030T CR 1030W
74	Steel-wheeled and pneumatic tire rollers	<input checked="" type="radio"/> Yes <input type="radio"/> No	Pneumatic tire roller: BW 28 BW 11
75	Wideners, tack distributors, cold planers, and compactors	<input checked="" type="radio"/> Yes <input type="radio"/> No	Cold planers: BMx00/15 (2 models) BM1x00/30 (3 models) BM 1x00/35 (3 models) BM 2x00/60 (2 models) BM 2x00/75 (3 models) BM 2x00/65 (2 models)
76	Concrete mixers, and gunite or shotcrete delivery equipment	<input type="radio"/> Yes <input checked="" type="radio"/> No	No product offering
77	Other	<input type="radio"/> Yes <input checked="" type="radio"/> No	No product offering

Table 15: Exceptions to Terms, Conditions, or Specifications Form

Line Item 78. NOTICE: To identify any exception, or to request any modification, to the Sourcewell template Contract terms, conditions, or specifications, a Proposer must submit the exception or requested modification on the **Exceptions to Terms, Conditions, or Specifications Form** immediately below. The contract section, the specific text addressed by the exception or requested modification, and the proposed modification must be identified in detail. Proposer's exceptions and proposed modifications are subject to review and approval of Sourcewell and will not automatically be included in the contract.

Contract Section	Term, Condition, or Specification	Exception or Proposed Modification

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."

- [Pricing](#) - Pricelist2022_USA_Sourcewell.xlsm - Thursday May 19, 2022 13:17:55
- [Financial Strength and Stability](#) - Sourcewell - BOMAG Americas.pdf - Thursday May 19, 2022 14:48:12
- [Marketing Plan/Samples](#) - LinkedIn_Marketing_Sourcewell.JPG - Thursday May 26, 2022 14:13:05
- WMBE/MBE/SBE or Related Certificates (optional)
- [Warranty Information](#) - BOMAG_Warranty Coverage.pdf - Thursday May 19, 2022 13:16:37
- [Standard Transaction Document Samples](#) - Machine Quote template.pdf - Thursday May 19, 2022 13:16:24
- [Upload Additional Document](#) - BOMAG PRUS 101 337 2021_Line Card.pdf - Thursday May 19, 2022 13:17:19

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
11. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated

by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☒ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Cole Renken, VP Sales & Marketing, BOMAG Americas, Inc

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

☒ Yes ☐ No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_4_Roadway_Paving_Eqpt_RFP_060122 Tue May 24 2022 04:31 PM	<input checked="" type="checkbox"/>	1
Addendum_3_Roadway_Paving_Eqpt_RFP_060122 Thu May 19 2022 09:01 AM	<input checked="" type="checkbox"/>	1
Addendum_2_Roadway_Paving_Eqpt_RFP_060122 Fri April 29 2022 04:09 PM	<input checked="" type="checkbox"/>	1
Addendum_1_Roadway_Paving_Eqpt_RFP_060122 Fri April 15 2022 03:54 PM	<input checked="" type="checkbox"/>	1