

02/14/2024

Douglas County  
100 THIRD ST STE #130  
CASTLE ROCK, CO 80104

RE: Motorola Quote for DOUGLAS COUNTY APX 8500 021424  
Dear Brian Franklin,

Motorola Solutions is pleased to present Douglas County with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide Douglas County with the best products and services available in the communications industry. Please direct any questions to Philip Baca at [philip.baca@bearcom.com](mailto:philip.baca@bearcom.com).

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Philip Baca

Motorola Solutions Manufacturer's Representative

Billing Address:  
DOUGLAS COUNTY  
100 THIRD ST STE #130  
CASTLE ROCK, CO 80104  
US

Shipping Address:  
PUBLIC WORKS/FLEET  
3030 NORTH INDUSTRIAL WAY  
CASTLE ROCK, CO 80109  
US

Quote Date:02/14/2024  
Expiration Date:04/14/2024  
Quote Created By:  
Philip Baca  
philip.baca@bearcom.com

End Customer:  
Douglas County  
Brian Franklin  
bfranklin@douglas.co.us  
303-660-7361

Contract: 19860 - NASPO  
Payment Terms:30 NET

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 8500					
1	M37TXS9PW1AN	APX8500 ALL BAND HP MOBILE	1	\$12,700.08	\$9,271.06	\$9,271.06
1a	GA09008AA	ADD: GROUP SERVICES	1			
1b	G831AD	ADD: SPKR 15W WATER RESISTANT	1			
1c	G996AS	ENH: OVER THE AIR PROVISIONING	1			
1d	GA00580AA	ADD: TDMA OPERATION	1			
1e	G51AT	ENH:SMARTZONE	1			
1f	GA05509AA	DEL: DELETE UHF BAND	1			
1g	G89AC	ADD: NO RF ANTENNA NEEDED	1			
1h	G444AH	ADD: APX CONTROL HEAD SOFTWARE	1			
1i	QA03399AA	ADD: ENHANCED DATA APX	1			
1j	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	1			
1k	G806BL	ENH: ASTRO DIGITAL CAI OP APX	1			



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.  
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1l	GA01670AA	ADD: APX E5 CONTROL HEAD	1			
1m	W22BA	ADD: STD PALM MICROPHONE APX	1			
1n	G361AH	ENH: P25 TRUNKING SOFTWARE APX	1			
1o	W12DK	ADD: RF PREAMP APX	1			
1p	G851AG	ADD: AES/DES-XL/DES-OFB ENCRYPT APX AND ADP	1			
1q	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	1			
1r	GA09001AA	ADD: WI-FI CAPABILITY	1			
1s	GA00250AA	ADD: BLUETOOTH/WIFI/ GNSS FLEXIBLE CABLE LMR195	1			
1t	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	1			
1u	GA05100AA	ADD: STD WARRANTY - NO ESSENTIAL	1			
1v	GA01630AA	ADD: SMARTCONNECT	1			
1w	QA09113AB	ADD: BASELINE RELEASE SW	1			
2	EQ000103A02	MULTIPLEXER,_ALL BAND, APX8500, VEHICLE	1	\$214.92	\$156.89	\$156.89
3	CB000091A02	CABLE, COAXIAL,CABLE, COAXIAL,QMA PLUG TO QMA PLUG CONNECTOR	2	\$44.16	\$32.24	\$64.48
4	CB000091A09	CABLE, COAXIAL,QMA PLUG TO MINI-UHF JACK CONNETOR (BECU QMA)	2	\$103.50	\$75.56	\$151.12
5	HAF4013A	7/8/900 MHZ WIDEBAND LOW PROFILE, 3DB GAIN THROUGH HOLE NMO MOUNT	1	\$46.44	\$33.90	\$33.90
6	HAD4017A	ANT ROOF MT WB VHF 146/174	1	\$54.27	\$39.62	\$39.62



Grand Total

**\$9,717.07(USD)****Notes:**

- Pricing based on NASPO Public Safety Communications Pricing Agreement #0318 for Colorado #173765/NASPO valid thru 12-31-2026 (previous WSCA contract #72536YYY15M - NASPO/WSCA 20150000000233/WSCA) or Sourcwell Pricing Agreement #042021-MOT expiring 06-23-25. Please email PO to Philip.Baca@bearcom.com.



## Purchase Order Checklist

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead  
**(PO will not be processed without this)**

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO )

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept

Ship To Contact Name & Phone #

Tax Exemption Status

Signatures (As required)