

# RAPID7 PRICE QUOTATION

## RAPID7 AT CARAHSOFT



11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190  
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 66CARAH  
WWW.CARAHSOFT.COM | Rapid7@CARAHSOFT.COM



**TO:** Steve Foster  
Douglas County  
100 3rd St  
Castle Rock, CO 80104 USA

**FROM:** Elena Bosco  
Carahsoft Technology Corp.  
11493 Sunset Hills Road  
Suite 100  
Reston, Virginia 20190

**EMAIL:** scfoster@douglas.co.us

**EMAIL:** Elena.Bosco@carahsoft.com

**PHONE:**

**PHONE:** (571) 662-4802

**FAX:** (703) 871-8505

**TERMS:** FTIN: 52-2189693  
Shipping Point: FOB Destination  
Remit To: Same as Above  
Payment Terms: Net 30 (On Approved Credit)  
Cage Code: 1P3C5  
DUNS No: 088365767  
UEI: DT8KJHZXVJH5  
Credit Cards: VISA/MasterCard/AMEX  
Sales Tax May Apply

**QUOTE NO:** 57874711  
**QUOTE DATE:** 07/14/2025  
**QUOTE EXPIRES:** 08/29/2025  
**RFQ NO:**  
**SHIPPING:** GROUND  
**TOTAL PRICE:** \$288,600.00  
**TOTAL QUOTE:** \$288,600.00

| LINE NO.         | PART NO.   | DESCRIPTION  | LIST PRICE | QUOTE PRICE | QTY      | EXTENDED PRICE |
|------------------|------------|--|------------|-------------|----------|----------------|
| 1                | MDR-EL-SUB | Managed Detection and Response Service<br>Rapid7 LLC - MDR-EL-SUB<br>Start Date: 08/31/2025<br>End Date: 08/30/2026                      | \$104.6100 | \$74.6400   | OM 2,600 | \$194,064.00   |
| 2                | MVM-SUB    | Managed Vulnerability Management Service -<br>Monthly Scanning<br>Rapid7 LLC - MVM-SUB<br>Start Date: 08/31/2025<br>End Date: 08/30/2026 | \$50.2200  | \$36.3600   | OM 2,600 | \$94,536.00    |
| <b>SUBTOTAL:</b> |            |  |            |             |          | \$288,600.00   |

**PLEASE SEND ALL ORDERS TO: OMTeam@carahsoft.com**

**TOTAL PRICE:** \$288,600.00  
**TOTAL QUOTE:** \$288,600.00

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### Billing Schedule:

100% will be billed on the renewal start date of the subscriptions on this quote.

Customer's pricing for any Renewal Term will be subject to a 5.0% increase over the applicable Net Rate for the expiring Annual Term, excluding any one-time discounts or credits.

TERMS: End User acknowledges and agrees that use of the products and/or services listed above are governed by the applicable terms and conditions available at <https://www.rapid7.com/legal/terms>. All orders are non-refundable and non-cancelable'.

Sales tax quoted above is an estimate only. Customer will be liable to pay sales tax on issued invoice in its entirety.

### Rapid7 Terms and Conditions:

This order is non-refundable and non-cancellable. Expenses will be billed as incurred for project travel.

The terms of these agreements and this Product Order Form shall supersede the terms in any purchase order or non-Rapid7 executed document, whether written or verbal, and no terms included in any such purchase order or other non-Rapid7 executed document shall apply. Such purchase order is an administrative document only.

During the current subscription term, add-on orders by Customer for the product(s) listed above are eligible for the applicable volume pricing levels, prorated for the remainder of the annual term.

Any discounts and/or future guaranteed rates in this quote are subject to the partner maintaining its Rapid7 Partner Level at the time the order is placed.

### Negotiated Terms and Conditions:

By signing below or issuing a purchase order referencing the Product Order Form number above, Customer acknowledges and agrees that use of the products and/or services listed herein are governed by the Master Services Agreement between Douglas County Government and Rapid7 dated August 10, 2020. Notwithstanding anything to the contrary, Customer shall not have any indemnification obligations under the Agreement or this Order Form.

Customer requires a purchase order to issue payment for the products and/or services included above.

Notwithstanding anything to the contrary, the subscription(s) above will not renew without written agreement by the parties.

Customer acknowledges and agrees that use of the products and/or services listed above are governed by the applicable terms and conditions available at <https://www.rapid7.com/legal/terms>.