
www.douglas.co.us

MEETING DATE: November 18, 2025

STAFF PERSON RESPONSIBLE: Jim Brown, Chief Technology Officer

DESCRIPTION: Annual Cisco Maintenance Renewal Purchase from Advanced Network Management in the Amount of \$727,463.14.

SUMMARY: Douglas County IT requests Board approval to purchase the annual Cisco maintenance renewal through Advanced Network Management, Inc. (ANM), a preferred technology partner for the County.

This renewal includes the following components:

- **Cisco Flex Contact Center** - \$51,340.14
- **Cisco Flex Calling** - \$176,640.00
- **Five-Year Agreement (Paid Annually)** - \$499,483.00/year

This consolidates annual renewals for network switches, Cisco ISE, Meraki Wireless, and Cisco DNA into a single five-year contract. The agreement offers substantial cost savings over the term while maintaining annual payment flexibility.

These renewals fall under the Data Communication contract from the state(NASPO) contract: CO AR3227 172938

Total Requested Amount: \$727,463.14 budgeted from the Maintenance Fund.

RECOMMENDED ACTION: Approval of the Annual Cisco Maintenance Renewal Purchase from Advanced Network Management in the Amount of \$727,463.14

REVIEW:

John Huber	Approve	11/3/2025
Jeff Garcia	Approve	11/7/2025
Christie Guthrie	Approve	11/7/2025
Doug DeBord	Approve	11/12/2025

ATTACHMENTS:

ANM Smartnet 2026 727,463.14 382202346 QT000101485 QT000101487 QT000103229 5 Year