Shawna Potter

From: ESI Bids <esibids@envirotechservices.com>

Sent: Monday, September 29, 2025 8:47 AM

To: Angela Broglio; Eric Nitti
Cc: Carolyn Riggs; Rob Greene

Subject: RE: Douglas County Government - Invitation for Bid (IFB) #036-24

Angela & Carolyn,

EnviroTech Services would like to confirm and acknowledge the extension of IFB #036-24, and agree with the same terms, conditions, and pricing for MeltDown Apex and IceSlicer. We look forward to another year with the county. Please let us know if you have any questions.

Sincerely,

Sheilah Juelfs

Bids & Contracts

910 54th Ave Ste 230 Greeley, CO 80634





From: Angela Broglio <abroglio@douglas.co.us> Sent: Monday, September 22, 2025 1:46 PM To: ESI Bids <esibids@envirotechservices.com> Cc: Carolyn Riggs <CRiggs@douglas.co.us>

Subject: Douglas County Government - Invitation for Bid (IFB) #036-24

ATTENTION: This email was sent to EnviroTech Services from an external source. Please use caution when opening attachments or clicking links. If you have any questions, contact the IT department.

Good afternoon:

In December 2024, the Director of Public Works, in conjunction with the Board of County Commissioners of Douglas County, Colorado approved a portion of the award of Invitation for Bid (IFB) #036-24, anti-icing/deicing material to EnviroTech Services, LLC.

A provision within the agreement between Douglas County and EnviroTech Services, LLC allows for the extension of this award for a period of up to two (2) additional years, with the same terms and conditions. This message is to notify you that the County would like to exercise the first one-year extension option associated with this award. The extension to the original agreement will be from October 1, 2025, to and including September 30, 2026. All terms and conditions of the above-mentioned award apply to this extension. A confirming response to this message is respectfully requested; your

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response must include your acknowledgement of the extension, in addition to your understanding and concurrence that the renewed agreement will be based upon the same terms, conditions, and pricing.

We look forward to another opportunity to work together and trust that our association will continue to be mutually beneficial. Please don't hesitate to contact me at 303-663-6161 or abroglio@douglas.co.us if you have any questions or concerns.

Sincerely,

Angie Broglio
Purchasing Agent
Douglas County Government
Finance Department, Purchasing Division
100 Third Street, Suite 130
Castle Rock, Colorado 80104
303-663-6161
abroglio@douglas.co.us

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PO Box 1480 Rifle, CO 81650

Office: 970-625-9100 • Fax: 970-625-9101 • Toll free: 800-244-2148

gmcocorp.com

GMCO Corporation is now New GMCO, LLC

September 29, 2025

Douglas County PW Ops 3030 N Industrial Way Castle Rock, CO 80109 Attn: Angela Broglio & Carolyn Riggs

RE: Renewal of IFB #036-24 Anti-Icing/De-Icing Materials

GMCO Corporation would like to renew IFB#036-24 at the pricing listed below for Torch IB and Torch LT liquid deicer and Torch RT granular deicer. The terms and conditions of the renewal will be the same as stated in the original bid and award with the following modifications.

GMCO would like to offer the following prices for the 2025-26 renewal season:

Torch IB (Ice Ban)

\$ 1.18/gallon

Torch LT (Low-temp)

\$ 1.19/gallon

Torch RT (Rapid Thaw)

\$149.28/Ton

GMCO's products have been approved and are on CDOT's approved product list (APL). You can visit CDOT's website to verify that we meet the original contract that states all materials must meet Colorado Department of Transportation Specifications.

We appreciate your business and look forward to working with the County again. Let me know if you need any additional information.

Sincerely,

Eric Nitti

Eric Nitti

Vice President of Government Markets

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Shawna Potter

From:

Angela Broglio

Sent:

Tuesday, September 23, 2025 9:48 AM

To:

Shawna Potter

Subject:

FW: Douglas County Government - Invitation for Bid (IFB) #036-24

Good morning Shawna,

Please see below from Central Salt. They are requesting the price to increase.

Thank you,

Angie Broglio
Purchasing Agent
Douglas County Government
Finance Department, Purchasing Division
100 Third Street, Suite 130
Castle Rock, Colorado 80104
303-663-6161
abroglio@douglas.co.us

From: Lori Young <lyoung@centralsalt.com>
Sent: Monday, September 22, 2025 3:36 PM
To: Angela Broglio <abroglio@douglas.co.us>
Cc: Carolyn Riggs <CRiggs@douglas.co.us>

Subject: RE: Douglas County Government - Invitation for Bid (IFB) #036-24

Angela,

We would like to renew with a small price increase to \$85.85 due to transportation costs. Is there anything additional I need to send you?

Best Regards,

Lori Young Customer Service Supervisor/Operations Liaison



Central Salt LLC Lyons Mine Office

1420 State Hwy. 14 Lyons, KS 67554 Office: (620) 257-5626 ext 7821 or 800-879-7258 Fax: (620) 257-5052 LYoung@centralsalt.com www.centralsalt.com

From: Angela Broglio abroglio@douglas.co.us Sent: Monday, September 22, 2025 1:42 PM
To: Lori Young lyoung@centralsalt.com Cc: Carolyn Riggs CRiggs@douglas.co.us>

Subject: Douglas County Government - Invitation for Bid (IFB) #036-24

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Good afternoon:

In December 2024, the Director of Public Works, in conjunction with the Board of County Commissioners of Douglas County, Colorado approved a portion of the award of Invitation for Bid (IFB) #036-24, anti-icing/deicing material to **Central Salt**.

A provision within the agreement between Douglas County and Central Salt allows for the extension of this award for a period of up to two (2) additional years, with the same terms and conditions. This message is to notify you that the County would like to exercise the first one-year extension option associated with this award. The extension to the original agreement will be from October 1, 2025, to and including September 30, 2026. All terms and conditions of the above-mentioned award apply to this extension. A confirming response to this message is respectfully requested; your response must include your acknowledgement of the extension, in addition to your understanding and concurrence that the renewed agreement will be based upon the same terms, conditions, and pricing.

We look forward to another opportunity to work together and trust that our association will continue to be mutually beneficial. Please don't hesitate to contact me at 303-663-6161 or abroglio@douglas.co.us if you have any questions or concerns.

Sincerely,

Angie Broglio
Purchasing Agent
Douglas County Government
Finance Department, Purchasing Division
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Castle Rock, Colorado 80104
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