

02/06/2025

DOUGLAS COUNTY
100 THIRD ST STE #130
Castle Rock, CO 80104

RE: Motorola Quote for Douglas County Public Works Fleet Mobiles

Dear Brian Franklin ,

Motorola Solutions is pleased to present DOUGLAS COUNTY with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide DOUGLAS COUNTY with the best products and services available in the communications industry. Please direct any questions to Zachary Linn at zachary.linn@bearcom.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Zachary Linn
MR Account Manager

Motorola Solutions Manufacturer's Representative

Billing Address:
DOUGLAS COUNTY
100 THIRD ST STE #130
Castle Rock, CO 80104
US

Quote Date:02/06/2025
Expiration Date:04/07/2025
Quote Created By:
Zachary Linn
MR Account Manager
zachary.linn@bearcom.com
970-502-1306

End Customer:
DOUGLAS COUNTY
Brian Franklin
bfranklin@douglas.co.us
303-660-7361

Contract: 19860 - NASPO 00318
Payment Terms:30 NET

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 8500					
1	M37TXS9PW1AN	APX8500 ALL BAND HP MOBILE	1	\$12,978.00	\$9,473.94	\$9,473.94
1a	GA09008AA	ADD: GROUP SERVICES	1			
1b	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	1			
1c	G851AG	ADD: AES/DES-XL/DES-OFB ENCRYPT APX AND ADP	1			
1d	G831AD	ADD: SPKR 15W WATER RESISTANT	1			
1e	G996AS	ENH: OVER THE AIR PROVISIONING	1			
1f	GA00250AA	ADD: GNSS/BT-WIFI THRU MNT ANT, 17FT LOW LOSS PFP-100A/240, QMA	1			
1g	GA00580AA	ADD: TDMA OPERATION	1			
1h	G51AT	ENH:SMARTZONE	1			
1i	GA05509AA	DEL: DELETE UHF BAND	1			



Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1j	W12DK	ADD: RF PREAMP APX	1			
1k	GA05100AA	ADD: STD WARRANTY - NO ESSENTIAL	1			
1l	GA09001AA	ADD: WI-FI CAPABILITY	1			
1m	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	1			
1n	G89AC	ADD: NO RF ANTENNA NEEDED	1			
1o	G444AH	ADD: APX CONTROL HEAD SOFTWARE	1			
1p	QA03399AA	ADD: ENHANCED DATA APX	1			
1q	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	1			
1r	G806BL	ENH: ASTRO DIGITAL CAI OP APX	1			
1s	GA01670AA	ADD: APX E5 CONTROL HEAD	1			
1t	W22BA	ADD: STD PALM MICROPHONE APX	1			
1u	QA09113AB	ADD: BASELINE RELEASE SW	1			
1v	GA01630AA	ADD: SMARTCONNECT	1			
1w	G361AH	ENH: P25 TRUNKING SOFTWARE APX	1			
2	EQ000103A02	MULTIPLEXER, ALL BAND, APX8500, VEHICLE	1	\$214.92	\$156.89	\$156.89
3	CB000091A02	CABLE, COAXIAL,CABLE, COAXIAL,QMA PLUG TO QMA PLUG CONNECTOR	1	\$44.16	\$32.24	\$32.24
4	CB000091A09	CABLE, COAXIAL,QMA PLUG TO MINI-UHF JACK CONNETOR (BECU QMA)	2	\$103.50	\$75.56	\$151.12

Grand Total

\$9,814.19(USD)

Notes:

- Pricing based on NASPO Public Safety Communications Pricing Agreement valid thru 12-31-2026 (previous WSCA contract #72536YYY15M - NASPO/WSCA 20150000000233/WSCA) or Sourcewell Pricing Agreement #042021-MOT expiring 06-23-25. Please email PO to mike.coleman@bearcom.com.



Purchase Order Checklist NA OM

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Tax Exemption Status

Signatures (As required)

NOTE: When an email order is submitted a confirmation is sent from Motorola AutoNotify referencing a **case number**.

Once checklist is complete, order still must go through **Order Validation/Credit Approval**