



5870 Tennyson St, Arvada, CO 80003  
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# Quote

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|  |                  |                         |                   |             |
|--|------------------|-------------------------|-------------------|-------------|
| <b>Shipping Instructions</b>   | <b>Lead Time</b> | about 4 weeks estimated | <b>Quote #</b>    | SQ271495175 |
| Client MUST have loading dock or forklift with 8' forks in order to offload equipment. | <b>Terms</b>     | Net 30                  | <b>Date</b>       | 02/10/2026  |
|  |                  |                         | <b>Expiration</b> | 02/24/2026  |

|   |  |
|---|--|
| <b>Customer Information</b>   | <b>Ship To Information</b>   |
| Douglas CO CO Public Works<br>Brian Franklin<br>bfranklin@douglas.co.us | Douglas CO CO Public Works<br>PO Box 1390<br>Castle Rock, CO 80104 |

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| <b>Notes</b>   |
| Using Colorado State Contract Pricing and Configurations<br>--Award Number 371001951 -- Will Call, pick up at Wanaco's Arvada factory. |

| Part #                   | Description  | Qty      | Price              | Total              |
|--------------------------|--|----------|--------------------|--------------------|
| <b>WTMMB(A) - Legacy</b> | Wanco Full Size Matrix Message Board with Hydraulic Lift (Display Size: 75in x 138in)<br><br>Full matrix display - 18in default font size, variable font sizes, full range of MUTCD graphics - One 130-watt solar panel - Four 6 volt Deep Cycle batteries, 400 Ah total capacity - 15 amp charger - Telescoping hydraulic tower with 360-degree rotation - Internal Touch-screen Sign Controller - Orange powder-coat finish - 2in Ball hitch - Removable draw bar - Galvanized swivel base and tower - High Density Polyethylene Fenders | <b>2</b> | <b>\$15,652.00</b> | <b>\$31,304.00</b> |

|  |  |          |                   |                    |
|--|--|----------|-------------------|--------------------|
| <i>Push Up Pole Kit (Upgrade)</i>                    | <i>Important Notes: Consider adding extra solar panels / batteries for extended run times. Cellular service to be provided by end user. Recommend a 10 - 20GB/M plan   Pole Mounting: Bracket bolts to message sign support frame   Max. Extended Height of pole top over message sign top: 65 inches   Height of pole top from ground level: 18 feet - 8 inches   Rotation: 360 degrees   Pole material: 2 inches OD aluminum   Clamps: Two heavy duty round pole clamps secure pole in place   Camera manufacturer: Axis   Model: P5654-E MkII and Axis PoE   Type: Dome, Pan Tilt and Zoom   Power consumption: 16W Max, 8W typical   Cable: Outdoor shielded CAT5E in liquid tight loom   Voltage: 12Vdc input, switched from Wanco Touch Screen controller   Resolution: 1080p (1920x1080)   Zoom: Optical: 21X Digital: 12X (252X total)   Recording: Customer SD card   Temperature rating: -22F to 122F   Ethernet Switch Type: 10/100TX Unmanaged Industrial duty   Number of ports: 5x RJ-45   Power Consumption: 3W   Voltage: 12Vdc input   Temperature rating: -40F to 167F   Cellular modem   Manufacturer: Sierra Wireless   Model: RV50X   Type: 4G LTE, Cat 6 (up to 50 Mbps Upload)   Power Consumption: 0.9W LTE idle power   Voltage: 7Vdc to 36Vdc   Antenna: Multi-function, 2X cellular 1X GPS   Temperature rating: -40F to 158F</i> | <b>2</b> | <b>\$7,290.00</b> | <b>\$14,580.00</b> |
| <i>260W Solar (Upgrade)</i>                          | <i>260-watt Solar Panel (Replaces Standard 130W Solar Panel, 100% Increase)</i>  | <b>2</b> | <b>\$985.00</b>   | <b>\$1,970.00</b>  |
| <i>Security - Two - 4D AGM Battery Box (Upgrade)</i> | <i>Wanco Security Battery Box with Puck Locks (Two 12VDC AGM Batteries, 400 Ah total capacity) (15 amp Battery Charger)</i>  | <b>2</b> | <b>\$440.00</b>   | <b>\$880.00</b>    |
| <i>7 Pin Trailer (RV) (Upgrade)</i>                  | <i>7 Pin Trailer Wiring Adapter (RV style)</i>   | <b>2</b> | <b>\$0.00</b>     | <b>\$0.00</b>      |
| <i>Combo - Hitch (Upgrade)</i>                       | <i>Combo hitch for 3.0 inch pintle hook and 2 inch ball hitch replaces standard 2 hitch</i>  | <b>2</b> | <b>\$0.00</b>     | <b>\$0.00</b>      |
| <i>Galvanized Frame (Upgrade)</i>                    | <i>Galvanized Trailer Frame (Significantly Improves Corrosion Resistance)</i>  | <b>2</b> | <b>\$160.00</b>   | <b>\$320.00</b>    |

|                  |                    |
|------------------|--------------------|
| Product Subtotal | \$31,304.00        |
| Options Subtotal | \$17,750.00        |
| Sales Tax        | \$0.00             |
| Freight          | \$0.00             |
| <b>Total</b>     | <b>\$49,054.00</b> |

To ensure prompt processing of your accepted quotation, please sign below and return this form to [quote@wanco.com](mailto:quote@wanco.com)

Print Name: \_\_\_\_\_ Date: \_\_\_\_\_  
Signature: \_\_\_\_\_ PO #: \_\_\_\_\_

Please add any applicable sales tax. All terms are based on approved credit.

For equipment shipping from the factory, the shipping address must have a forklift and forklift operator, or loading dock. Additional fees may apply if location cannot unload equipment. Dealer to perform safety check on all equipment upon delivery, which may

include tire inflation, drawbar connection, and connecting tail lights. Equipment will ship on open flatbed commercial truck and may need to be washed on arrival.

Dealer is responsible for registration filing and fees if required by local jurisdiction. Wanco will mail certificates of origin to the billing location upon shipment of equipment.

All products sold with Fleet Manager access may require additional data subscription. Fleet Manager is owned and maintained by Wanco and therefore all data collected and residing in Fleet Manager is property of Wanco. Wanco reserves the right to use data as needed.

For equipment warranty information, visit: <https://www.wanco.com/support/warranty-policy/>

**Thank you for choosing Wanco!**