Docusign Envelope ID: 13438500-A44D-8DD8-819F-41F4A54B147B

Douglas County Government
Finance Department, Purchasing Division
100 Third Street, Suite 130
Castle Rock, Colorado 80104
Phone: 303-660-7430

Date Requested:	07/17/26	**Requested By:**	Undersheriff Kennedy
Department Number:	22680	**Telephone Number:**	303.660.7599
Department Name:	DCSO - SWAT	**Delivery Address:**	4000 Justice Way Castle Rock CO 80109
Account Number:	22680.674200		

Department Authorization

I certify that the purchase listed below is necessary for the proper operation of Douglas County and to my knowledge funds are available in the current budget.

Signed by: Ron Hanavan 9257BA777FB74E1...
Signed by: Megan Datwyler 2F4FAC2E4B4C41A...
Signed by: Sonia Steranko E67004F7D243436...
Signed by: Jason Kennedy AB80ZB1ICEFE476...

Authorized Department Official

Vendor

Lenco Armored Vehicles
10 Betnr Industrial Drive
Pitssfield, MA, 01201
PH. 413.443.7359; General Inbox (contracting@LencoArmor.com)

Qty.	Unit	Description/Specifications (please include detailed information regarding this purchase, i.e., bid number, quotes attached, etc.)	Unit Price	Amount
1	EA	Lenco Bear Cat	$278,880.00	$ 278,880.00
1	EA	G3 Pro Pacakage	$128,216.00	$128,216.00
1	EA	G3 Package Discount	($15,000)	($15,000.00)
2	EA	Ballistic Skip Round Shield	$2,820	$5,640.00
1	EA	DEF Tank Guard - Diesel Engine Only	$1,850	$1,850.00
1	EA	Front Skid Plate	$1,995.00	$1,995.00
1	EA	Freight Charge	$10,900	$10,900.00
		Not to exceed $412,481.00		
			Total Price	**$412,481.00**

Special Instructions:

Lenco Bear Cat Replacement
Contract Pricing - GS-07F-169DA

**** PLEASE ATTACH A COPY OF THE AGENDA ITEM FOR ALL BOCC APPROVED PURCHASES ****

FOR PURCHASING USE ONLY

Purchase Order No.:		**Accounting Review:**	
Vendor Number:		**Budget Review:**	
Date Entered:		**Cty Manager Approval:**	
Entered By:		**BOCC Approval:**	
		BOCC Approval:	

Douglas County Sheriff's Office
Darren M. Weekly, Sheriff

July 17, 2026

Lenco Industries Inc.
10 Betnr Industrial Drive
Pittsfield, MA 01201

Subject: Letter of Intent to Purchase – Lenco BearCat (Quotation 112747)

Dear Dan Besemer,

The Douglas County Sheriff's Office is formally issuing this Letter of Intent to purchase a Lenco BearCat, associated with Lenco Quotation 112747, in the amount of $412,481.00.

We have secured the support of Douglas County Government and the County Manager for this acquisition. However, due to the total dollar amount, we are required to proceed through the established procurement process, which includes obtaining approval from the Douglas County Board of County Commissioners. The earliest opportunity for this approval is the Board's August 11th business meeting.

In the interim, we respectfully request that this Letter of Intent serve as a placeholder for our position in the production queue. We understand the current estimated lead time is approximately 18 months, and securing our place in line is critical to ensuring the timely delivery of this essential piece of equipment.

We appreciate your consideration and your continued support of our agency's mission. Please feel free to contact us if any additional documentation or confirmation is required.

Respectfully,

Jason Kennedy
Undersheriff

Douglas County Sheriff's Office

LENCO ARMORED VEHICLES
Protecting Our Nation's Defenders™
10 Betnr Industrial Drive - Pittsfield, MA 01201
PH: 413-443-7359 - FAX: 413-445-7865

Quotation 112747

Customer Code: DOLCO
Quotation Date: 05/27/26
Lenco Tax ID#: 04-2719777

Bill To	Ship To
Douglas County Sheriff's Office 4000 Justice Way Castle Rock, CO 80109 USA	Douglas County Sheriff's Office 4000 Justice Way Castle Rock, CO 80109 USA

Payment Terms	Shipping Terms	Ship Via
Net 30 Days	FOB: Destination	Common Carrier
Estimated Completion	**Lenco Contact**	**Inspection & Acceptance**
18 Months (+ or -) ARO	Daniel Besemer	At Lenco's Facility, Pittsfield, MA

Item:	Product #	Qty	Unit Price	Total
Vehicle configuration	5648			
Lenco BearCat	BC55003-BASE	1	$278,880.00	$278,880.00
Options:				
LED Red and Blue	LED_RED_BLUE	1		
Lusterless Urban Green	LUSTERLESS_URBAN_GREEN	1		
G3 Pro Package	G3PRO	1	$128,216.00	$128,216.00
Package Discount	DISC	1	-$15,000.00	-$15,000.00
BearCat G3 4-Wheel Off-Road Upgrade Pkg w/Run-Flats	BC3WOFFRD	1		
Diesel Engine, 6.7L Turbo	BCDLEN	1		
4-Door Configuration	BC4DR	1		
(1) 7" Vertical GunPort Upgrade	BCGP7	8		
360 Camera System	BC360DEG	1		
Rear A/C - Heating System: High Capacity Upgrade	BCHACUP	1		
Hydraulic Front Mounted Receiver with Ram Post and Plate	BCHYDRAM	1		
Gas Injector Prep Package	BCGIUPREP	1		
Draco Prep Package	BCDRACOPREP	1		
VSP Style Low Profile & Scene Lighting Pkg	BCVSPL	1		
Roof Mounted Remote Control Spot Light - LED	BCSLLED	2		
High Intensity Driving Lights in Front Bumper	BCHIDL	1		
Fender Intersection Lights	BCFIL	1		
IR Take Down Light (Bumper Mounted)	BCTDL-IR	1		
AC-DC Power Inverter w/ Auto Eject	BCINV2000	1		
Armored Oil Pan Guard	BCAOPG	1		
Intercom System Inside to Outside	BCINT	1		
Weapons Mount	BCWMT	6		
Ballistic Skip Round Shield	BCBSRS	2	$2,820.00	$5,640.00
DEF Tank Guard - Diesel Engine Onl	BCDEFG	1	$1,850.00	$1,850.00
Front Skid Pan	BCFSP	1	$1,995.00	$1,995.00
Configuration Subtotal:				**$401,581.00**
BEARCAT - G3 Pro Configuration	G3PRO	1	$401,581.00	$401,581.00
Freight Out - SWAT	FREIGHTOUT-VEHICLE	1	$10,900.00	$10,900.00
Net Total				**$412,481.00**

LENCO ARMORED VEHICLES
Protecting Our Nation's Defenders™
10 Betnr Industrial Drive - Pittsfield, MA 01201
PH: 413-443-7359 - FAX: 413-445-7865

Quotation 112747

Customer Code: DOLCO
Quotation Date: 05/27/26
Lenco Tax ID#: 04-2719777

Notes:

WARNING: Information Subject to Export Control Laws

The written approval of the Directorate of US Defense Trade Controls and Lenco Industries, Inc. must be obtained before reselling, transferring, transshipping or disposing of a defense article to any end user, end use or destination other than as stated on this Lenco quote or the shipper's export declaration in cases where an exemption is claimed under this subchapter ITAR 123.9(A).

Acceptance of this quotation or entering into a purchase agreement with Lenco, the purchaser agrees to Lenco's full Terms and Conditions of Sale, available upon request. This quote will be valid for 60 days.

ACCEPTANCE OF PROPOSAL

Authorized Signature: _____
Please sign and return

Authorized Signature: Daniel Besemer
Daniel Besemer

Thank you

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LENCO ARMORED VEHICLES

Protecting Our Nation's Defenders™

SOLE SOURCE LETTER - CONTRA COSTA COUNTY OFFICE OF THE SHERIFF

Lenco Industries, Inc.
10 Betnr Industrial Drive
Pittsfield, MA, 01201
E-mail: Contracting@LencoArmor.com
Phone: 413-443-7359

DATE: May 06, 2026

RE: Sole Source Letter for the Lenco BearCat

To Captain Mark Johnson:

This letter confirms that Lenco Industries, Inc. (d/b/a Lenco Armored Vehicles), as designer and manufacturer, is the **Sole Source** provider of the following products in the United States and internationally:

- **Lenco BEAR®**
- **Lenco BearCat®**
- **Lenco BombCat®**
- **Lenco MedCat™**
- **Lenco FireCat™**

Additionally, these Lenco products, their specifications, manufacturing techniques and marketing materials are proprietary and are protected by copyrights, trademarks, service marks, patents, nondisclosure agreements, noncompete agreements and exclusive supply agreements; in whole or in part.

There are no other items or products available that offer identical functionality or performance characteristics, and Lenco determines the prices for the above-named products to be fair and reasonable because of pre-competed federal and state supply schedules controlled by exclusive distribution.

Federal Acquisition Regulation (FAR) Part 6.302-1 – "Only one responsible source and no other supplies or services will satisfy agency requirements" is the statutory authority permitting this Sole Source government procurement.

Further, the Code of Federal Regulations (CFR) Title 2, Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards establishes government-wide requirements for federal grants and cooperative agreements. Under the Uniform Guidance, a non-Federal entity that receives a federal award must "provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States." *See* 2 C.F.R. § 200.322. If the non-Federal entity fails to do so, the federal awarding agency or pass-through entity may sanction a non-compliant recipient of funds.

In summary, Lenco Armored Vehicles, based in the United States, is the only manufacturer or authorized dealer of the Lenco BearCat, its variants or its equivalent.

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Protecting Our Nation's Defenders™

SOLE SOURCE SPECIFICATIONS

Lenco Industries, Inc.
10 Betnr Industrial Drive
Pittsfield, MA, 01201
E-mail: Contracting@LencoArmor.com
Phone: 413-443-7359

DATE: May 06, 2025

RE: Sole Source Specifications for the Lenco BearCat

Lenco BearCat Key Features, Testing and Certifications

Armor Protection

- Armor Panels constructed of Certified Mil-Spec Steel
- Vertical Armor Panels are .50 inch thick, one-piece solid construction from the front of the vehicle to the rear of the vehicle
- Gunports and all surrounding armor protection, including backup armor, is .50 inch thick.
- Proprietary welding technique utilized in sidewall, floor and roof construction
- Armored hood, radiator protection, fuel tank, exterior lighting armor backup, inner fender armor, door and window pocket armor backup
- Department of the Army, U.S. Army Aberdeen Test Center – Ballistic Certification for armor plate used in **every** BearCat manufactured
- Independent Third-Party Testing to the following threats / ballistic standards: EN 1063 BR7, NIJ IV, STANAG 4569 Level 2, .50 CAL M2 Multi-Hit, .50 CAL M33 Multi-Hit, DM51x2 Hand Grenades, DM31 Anti-Personnel Mine, M67x2 Hand Grenades, 20mm FSP, V50 (BL) P Ballistic Test

Mobility & Automotive Safety

- 126" – 135" Wheelbase
- Custom-tuned suspension, including shocks, springs, bump stops, front and rear sway bars, track bar and radius arms
- Proprietary OEM Frame-to-Body construction
- Department of the Army, U.S. Army Aberdeen Test Center, Aberdeen Proving Grounds – Automotive Performance Testing to the following standards:
  - Test Operating Procedures (TOP)
  - North Atlantic Treating Organization (NATO) Reference Mobility Model (NRMM)

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  - NATO Allied Vehicle Testing Publication (AVTP)
  - Society of Automotive Engineers (SAE)

- Human Factors Integration - Safety Assessment Review (SAR)
  - Fort Knox, KY
  - Fort Belvoir, VA

- National Highway Transportation Safety Administration (NHTSA), Office of Vehicle Safety Compliance (OVSC), Federal Motor Vehicle Safety Standards (FMVSS) Compliance Testing
  - Center of Gravity Test
  - FMVSS 105 – Hydraulic Brake Test
  - FMVSS 206 – Door Locks and Door Retention Test
  - FMVSS 207 – Seating Systems
  - FMVSS 210 – Seat Belt Anchorages
  - FMVSS 302 – Flammability of Interior Components

- National Tactical Officers Association (NTOA), Member Tested and Recommended Certification
  - 2003 Certification
  - 2020 Re-Certification

- U.S. Air Force Air Transportability Test Loading Activity (ATTLA) – Air Transportation Certification
  - Lockheed C-5 Galaxy
  - Boeing C-17 Globemaster III
  - Lockheed C-130 Hercules

Tactical Features

- Patented, zero gravity counter balanced & rotating roof hatch system
- Height-adjustable gunner stand with removable / serviceable design - ***US Patent No. 11,561,060 B1***, granted to Lenco on 01/24/2023
- Automatic Door Lock-Out (side doors) with single tap release
- Welded Running Boards rated to hold 3,000 lbs. at each side & 2,500 lbs. on rear
- Occupant situational awareness
- 390 square feet of interior space
- 2-Piece Bumper-integrated hydraulic entry bars with attachments for Audio / Video, Chemical Deployment, and Water Deployment
- Roof Mounted Water Nozzle with internal joystick controls
- Bumper Mounted Water Nozzle with internal joystick controls
- Vehicle-Integrated On-Board SCBA System
- Tactical EMS interior layout, workstation, medical cabinet, oxygen storage and trauma lighting
- 68 Gallon Single Fuel Cell
- 40” Water Fording Package with Independent 3rd Party Testing

Service, Reliability & Interoperability

- Commercial Chassis common to government fleet

- Commercial Chassis Warranty and Service history at nearly 160+ Authorized Ford Service Centers across the United States

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- Ford OEM Warranty
- 3 Year Lenco Warranty
- Operational and Support Cost: Average cost of $558 USD per 10,000 miles of operation
- Reliability, Availability and Maintainability (RAM): 24,906 mean miles between repair, 1.3 hours mean time to repair and 98% operational readiness
- Interoperability with hundreds of federal, state and local law enforcement agencies across the United States; reduces training cost and limits response time in joint operations
- Lenco Refurbishment Program – (4) individual 'Schedules' of refurbishment work that address Ford chassis components, Lenco components, paint and upgrades.
- Lenco Trade-In Program – End-of-Life vehicles can be traded-in to Lenco for value against the acquisition of a new or used model vehicle.

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Protecting Our Nation's Defenders™

Cooperative Purchasing Contracts

Lenco Direct Cooperative Contracts

1. GSA Federal Acquisition Service – Multiple Award Schedule

Contract Number: GS-07F-169DA
Current Option Period End Date: August 22, 2026
Important Links:
Lenco GSA eLibrary Link

1122 Program Link

2. H-GAC – Ambulances, EMS, and Other Special Service Vehicles

Contract Number: AM10-23
Current Option Period End Date: September 30, 2027
Important Links:
HGACBuy Contract Link

3. North Carolina Sheriff's Association (NCSA) – Fire/EMS/Law Enforcement Specialty Vehicles

Contract Number: 25-05-0521
Current Option Period End Date: June 17, 2026
Important Links:
NCSA Contract Link

4. Howard County, MD Office of Procurement and Contract Administration – New Vehicles, Class 1 – 7

Contract Number: 4400004548
Current Option Period End Date: June 30, 2026
Important Links:
Howard County, MD Current Awards and Contracts Link

Current Contracts Link

5. State of Iowa – Specialty Vehicles: Armored Rescue Vehicle

Contract Number: 005-RFB-0437-2023 / 23202B
Current Option Period End Date: August 31, 2026
Important Links:
Iowa Department of Administrative Services Link

Docusign Envelope ID: 13438500-A44D-8DD8-819F-41F4A54B147B

Lenco Reseller Cooperative Contracts

**Reseller may add additional fees up to a negotiated maximum amount or percentage to the price of your purchase. Call for details.

6. US Communities (OMNIA Partners) – Public Safety & Emergency Preparedness

Contract Number: 4400008468
Current Option Period End Date: September 30, 2028
Lead Agency: County of Fairfax, Virginia
Lead Contractor: Safeware, Inc.
Important Links:
US Communities / OMNIA Partners Contract Link

Contract Number: 159469
Current Option Period End Date: April 1, 2027
Lead Agency: Port of Portland, Oregon
Lead Contractor: Safeware, Inc.

7. Sourcewell – Public Procurement Cooperative Purchasing: Public Safety and Emergency Management
Contract Number: 080922-SAF
Current Option Period End Date: October 7, 2027
Lead Contractor: Safeware, Inc.
Important Links:
Sourcewell Public Safety and Emergency Management Contract

8. US Communities (OMNIA Partners) – Public Safety & Emergency Preparedness

Contract Number: 4400008495
Current Option Period End Date: September 30, 2028
Lead Agency: County of Fairfax, Virginia
Lead Contractor: Mallory Safety and Supply, LLC
Important Links:
US Communities / OMNIA Partners Mallory Contract Link

Contract Number: 159498
Current Option Period End Date: April 1, 2026
Lead Agency: Port of Portland, Oregon
Lead Contractor: Mallory Safety and Supply, LLC

9. New Jersey Cooperative Purchasing Alliance (Bergen County Co-Op) – Catalog / SWAT Equipment

Contract Number: Master Contract Number CK04 BC-Bid-#24-62 (COOP)
Current Option Period End Date: December 3, 2026
Lead Agency: County of Bergen, NJ
Lead Contractors: Tomahawk Strategic Solutions
Important Links:
Bergen County Co-Op Contract Link

10. TIPS - The Interlocal Purchasing System

Contract Number: 240901 (Transportation Vehicles)
Current Option Period End Date: November 30, 2027
Important Links:
TIPS - The Interlocal Purchasing System

11. TX SmartBuy - Vehicle 5501
Contract Number: 070-M1 / IFB 304T-23T070A1
Current Option Period End Date: November 30, 2025
Important Links:
TX SmartBuy Contracts Link

Designer and Manufacturer of Tactical Armored Security Vehicles
10 Betnr Industrial Drive · Pittsfield, MA 01201 · Tel (413) 443-7359 · Fax (413) 445-7865
www.LencoArmor.com · e-mail: Info@LencoArmor.com

Effective Date: February 2, 2026 (Current Option Period End Date: August 22, 2031)
BearCat GSA Price List w/ Option Prices
LENCO CONTRACT # GS-07F-169DA - Ultimate Contract End Date August 22, 2036
Schedule Number 084 SIN #336992
Qty/Vol Discount: .5% Discount Each Off Purchase of (5) (Off Base Model)
1% Discount Each Off Purchase of (10) (Off Base Model)

PROPRIETARY

Item:	Product #	Commercial	GSA Net Price
Lenco BearCat	BC55003	$ 293,557.89	$ 278,880.00
Diesel Engine, 6.7L Turbo	BCDLEN	$ 12,631.58	$ 12,000.00
4-Channel DVR 160 GR	BC4CHDVR	$ 1,842.11	$ 1,750.00
17" Flat Panel LCD Monitor	BC17FPLCD	$ 1,842.11	$ 1,750.00
AC-DC Power Inverter w/Auto Eject	BCINV2000	$ 6,723.16	$ 6,387.00
Back up Camera System with Monitor	BCBU	$ 2,417.89	$ 2,297.00
Electric Power Mirrors	BCMIR	$ 1,587.37	$ 1,508.00
Electric Power Winch; Modular w/Winch Basket	BCWNCH	$ 6,534.00	$ 6,207.00
Explosive Gas Detection Pkg	BCDRG	$ 5,289.47	$ 5,025.00
Heated Windshield Upgrade	BCHGW	$ 2,947.37	$ 2,800.00
High Intensity Driving Lights in Front Bumper	BCHIDL	$ 1,936.84	$ 1,840.00
Intercom System; Inside to Outside	BCINT	$ 3,452.63	$ 3,280.00
Light Bar Prep Package	BCILB	$ 528.42	$ 502.00
On Board *SCBA* System/Includes Bottled Air & Inside Attach Points	BCSBA	$ 36,842.11	$ 35,000.00
Radiation Detection Package	BCRAD	$ 5,289.47	$ 5,025.00
Radio Prep Package, (1) Max (2)	BCINSRA	$ 528.42	$ 502.00
Desert Climate Cooling Package	BCDCCP	$ 3,684.21	$ 3,500.00
Interior Crew Compartment Exhaust Fan	BCICEF	$ 3,684.21	$ 3,500.00
Rear A/C - Heating System: High Capacity	BCHAC	$ 4,473.68	$ 4,250.00
Rear A/C - Heating System: High Capacity Upgrade	BCHACUP	$ 8,684.21	$ 8,250.00
Roof Mounted Remote Control Spot Light (1) - Max (4)	BCRCSL	$ 1,056.84	$ 1,004.00
Roof Mounted Remote Control Spot Light - LED	BCSLLED	$ 1,477.89	$ 1,404.00
Color & Thermal Camera w/Controller, Front and Rear Monitors	BCTI	$ 38,677.89	$ 36,744.00
Telescoping Mast System; 10' w/Compressor & Proximity Switch	BCTELMAS	$ 44,421.05	$ 42,200.00
VSP Style Low Profile & Scene Lighting Pkg	BCVSPL	$ 6,423.16	$ 6,102.00
Whelen Liberty LED Light Bar (Installed)	BCLED	$ 3,385.68	$ 3,216.00
Trauma Lighting (6) Overhead Dome White w/Hi/Low/Red	BCLTMED	$ 5,258.95	$ 4,996.00
Protective Window Screens	BCPWS	$ 7,244.21	$ 6,882.00
Protective Window Screens - Automatic	BCPWSA	$ 10,521.05	$ 9,995.00
Take Down Light (Bumper Mounted)	BCTDL	$ 2,371.58	$ 2,253.00
LRAD Wiring Prep (for internal controls)	BCLWP	$ 8,526.32	$ 8,100.00
LRAD T-Lock Mount	BCLTM	$ 1,713.68	$ 1,628.00
LRAD Hatch Mount	BCMHM	$ 1,435.79	$ 1,364.00
LRAD Roof Rail Mount	BCLRRM	$ 1,505.26	$ 1,430.00
In-Line Diesel Fuel Heater	BCDFH	$ 1,578.95	$ 1,500.00
ECM Diagnostics System	BCEDS	$ 1,263.16	$ 1,200.00
Fire Suppression System (Crew Area Only)	BCFSSCA	$ 30,421.05	$ 28,900.00
5 Pack Mag Kit	BCMAGKIT	$ 1,026.32	$ 975.00
Armored Oil Pan Guard	BCAOPG	$ 2,368.42	$ 2,250.00
Fire Suppression: Engine; Manual Discharge	BCFSUPE	$ 8,505.26	$ 8,080.00
Fire Suppression: Tires: Left Side & Right Side; Manual Discharge	BCFSUPT	$ 17,757.89	$ 16,870.00
Front Area Barricade Plow with Hydraulic Lift	BCPLOW	$ 24,726.32	$ 23,490.00
Integrated LED Visor Lights (8): 4 Red / 4 Blue	BCIVL	$ 2,141.05	$ 2,034.00
Integrated Side Area Lights: (8): 2 Red / 2 Blue / 4 White	BCSAL	$ 3,211.58	$ 3,051.00
Gas Injector Storage Basket	BCGISB	$ 1,678.95	$ 1,595.00
2 Rear Area Electric Fans	BC2RELFAN	$ 1,263.16	$ 1,200.00
HRI Mineroller Vehicle Integration Kit w/ Export Crate	HRIMVIK-SOMFL	$ 8,410.53	$ 7,990.00
24V System (HRI Mineroller Hydraulic Steering upgrade) w/ Export Crate	24VHRI-SOMFL	$ 13,578.95	$ 12,900.00
Advanced BMI MRAP Gunner's Seat	BCBMIGS	$ 3,789.47	$ 3,600.00
Blast Seat (Each)	BCBSEATS	$ 3,173.68	$ 3,015.00
2-Mid Back Seats in Rear (Bench Seats Shortened)	BCMBS	$ 1,662.11	$ 1,579.00
Wall Mounted Flip Down Seat	BCFLIPSEAT	$ 789.47	$ 750.00
Ford F550 Service Manuals	BCFMNL	$ 1,047.37	$ 995.00
Seat Belts Rear Bench Seats	BCSBLT	$ 1,309.47	$ 1,244.00
Spec Rest Sniper System	BCSRESTSS	$ 4,189.47	$ 3,980.00
Work Counter/Control Station w/Swivel Seat/Lumbar Support	BCWKCT	$ 9,263.16	$ 8,800.00
Run-Flat Tires: Set of (6)	BCRF6	$ 6,347.37	$ 6,030.00
19.5" Spare Tire with Run Flat	BCSTRF	$ 2,429.47	$ 2,308.00
Run-Flat Tires for 22.5" Tire and Wheel Upgrade	BCRF225	$ 13,273.68	$ 12,610.00
22.5" Spare Tire with Run Flat	BCSTRF2	$ 4,726.32	$ 4,490.00
22.5" Tire and Wheel Upgrade	BCTWU	$ 13,894.74	$ 13,200.00
G3/G4 Spare Tire with Run-Flat	BC40STRF	$ 6,583.16	$ 6,254.00
(1) 7" Vertical GunPort Upgrade	BCGP7	$ 240.00	$ 228.00
4-Door Configuration	BC4DR	$ 10,340.00	$ 9,823.00
Armored Engine Firewall	BCAEF	$ 14,965.26	$ 14,217.00
Ballistic Skip Round Shield	BCBSRS	$ 2,968.42	$ 2,820.00
BearCat **EOD** Pkg/Robot Deployment Door/Truck Extension/Raised Roof	BCEOD	$ 156,973.68	$ 149,125.00
Front Mtd Hydraulic Robot Lift/Delivery Platform/Winch	BCFMHYRO	$ 30,126.32	$ 28,620.00

BearCat **G3** 4-Wheel Off-Road Upgrade Pkg w/Run-Flats	BC3WOFFRD	$ 40,477.89	$ 38,454.00
BearCat **G4** Off-Road Pkg w/RunFlats/4-Dr/Lg Tinted Windows/2-Rear Seats	BCG4	$ 188,168.42	$ 178,760.00
BearCat **G5** 4-Wheel Mine Resistant Package	BCG5	$ 204,968.42	$ 194,720.00
BearCat X3 Utility Package	BCX3	$ 107,828.42	$ 102,437.00
BearCat X-Series Fire Response Package	BCX3MON	$ 148,263.16	$ 140,850.00
BearCat **MedEvac** (4) Litter Pkg	BCMEDEVAC	$ 62,975.79	$ 59,827.00
BearCat **MedEvac** LASD TEMS Version	BCMEDLASD	$ 54,372.63	$ 51,654.00
BearCat Life-Cycle Maintenance Program	BCLCMP	$ 146,895.79	$ 139,551.00
Light Weight Assault Litter	BCLWAL	$ 2,315.79	$ 2,200.00
BearCat **VIP, SUV** Pkg	BCVIPSUV	$ 159,223.16	$ 151,262.00
BearCat Hi Rail System	BCHRS	$ 149,392.63	$ 141,923.00
BearCat Hi Rail System Accessory Kit	BCHRAK	$ 19,635.79	$ 18,654.00
Bedrock Paint	BCPJ	$ 7,894.74	$ 7,500.00
Emergency Escape Hatch	BCEEH	$ 3,602.11	$ 3,422.00
Extreme Heat Reducing Insulation & Sound Reduction Pkg	BCEXHT	$ 5,263.16	$ 5,000.00
Hydraulic Front Mounted Receiver with Ram Post and Plate	BCHYDRAM	$ 17,868.42	$ 16,975.00
Break and Rake	BCBAR	$ 1,894.74	$ 1,800.00
Ram Cam with Monitor	BCRC	$ 25,187.37	$ 23,928.00
Ram Cam Prep Pkg	BCRCP	$ 2,291.58	$ 2,177.00
RAM Cam Plug & Play Package	BCPPP	$ 5,305.26	$ 5,040.00
360 Camera System	BC360DEG	$ 4,654.74	$ 4,422.00
Gas Injector Unit	BCGIU	$ 15,317.89	$ 14,552.00
Gun Mount for 240 w/Pedestal/Gasket/Armor Shield	BCGMT240	$ 15,776.84	$ 14,988.00
High Gloss Exterior Paint (CARC is Standard)	BCHGP	$ 13,894.74	$ 13,200.00
Military Style Cupola and Mechanical Turret System	BCMTUR	$ 23,575.79	$ 22,397.00
Military Style Cupola w/Ballistic Windows & Mechanical Turret System	BCMCUPOLA	$ 33,247.37	$ 31,585.00
1-Plasma Rope	BCPLAS1	$ 1,263.16	$ 1,200.00
BearCat UV Ray Protective Cover	BCUVPC	$ 2,555.79	$ 2,428.00
BearCat Spare Parts Kit	BCG5SP	$ 3,157.89	$ 3,000.00
BearCat Export Conversion	BCEXCON	$ 6,294.54	$ 5,979.81
Rear Tow Hitch Receiver	BCRTOWR	$ 1,587.37	$ 1,508.00
Single Side Personnel Door w/Window/Gunport/Adj Ht Gunner Stand	BCSSPD	$ 6,842.11	$ 6,500.00
Supplemental Floor Armor/Blast Shield	BCSFA	$ 5,541.05	$ 5,264.00
Water Monitor (Integration) with Joy Stick Control	BCMON	$ 56,824.21	$ 53,983.00
Water Monitor (Integration) w/Joy Stick Control: Bumper Mounted Nozzle	BCMONBMN	$ 51,284.21	$ 48,720.00
Water Piercing Monitor	BCWPN	$ 14,402.11	$ 13,682.00
Semi-Automatic Tire Inflation System (STIS)	BCSTIS	$ 10,863.16	$ 10,320.00
Crows Integration w/24 Volt Conversion	BCCRWS	$ 53,277.89	$ 50,614.00
Vehicle Front Stabilization System	BCVFSS	$ 17,137.89	$ 16,281.00
Engineering Support Labor Rate (per hour)	BCELSR	$ 273.68	$ 260.00
Roadside Tire Tool Kit	BCRTK	$ 1,578.95	$ 1,500.00
Weapons Mount	BCWMT	$ 631.58	$ 600.00
Special Ops Package	BCSOP	$ 13,177.89	$ 12,519.00
Front Skid Pan	BCFSP	$ 2,100.00	$ 1,995.00
Certified Air Transportability Package	BCCATP	$ 3,663.16	$ 3,480.00
Large Capacity Fuel Cell	BC68GFT	$ 6,947.37	$ 6,600.00
Power Inverter - Export	BCPIEX	$ 3,142.11	$ 2,985.00
Extreme Use Off-Road Suspension Upgrade	BCORS	$ 7,063.16	$ 6,710.00
Roof Mounted Alley Lighting - (1) Max (4)	BCRMAL	$ 2,329.47	$ 2,213.00
Water Fording Upgrade	BCWFU	$ 21,044.21	$ 19,992.00
Front Bumper Intersection Lights	BCBIL	$ 1,894.74	$ 1,800.00
Fender Intersection Lights	BCFIL	$ 3,143.16	$ 2,986.00
Advanced Rescue MedEvac Package	BCRMP	$ 147,361.05	$ 139,993.00
19.5 Spare Tire, No Run-Flat	BC195ST	$ 1,561.50	$ 1,483.00
22.5 Spare Tire, No Run-Flat	BC225ST	$ 3,578.95	$ 3,400.00
Protective Window Covers	BCWC	$ 1,894.74	$ 1,800.00
MedEvac Benches w/ stretcher restraints	BCMEDBENCH	$ 6,871.58	$ 6,528.00
Gooseneck Task Lights (4)	BCGTL	$ 6,873.68	$ 6,530.00
DS Medical Cabinet	BCMEDCABDS	$ 11,721.05	$ 11,135.00
PS Medical Cabinet	BCMEDCABPS	$ 3,637.89	$ 3,456.00
IV Hooks	BCIVHOOK	$ 1,473.68	$ 1,400.00
Stretcher Hook Prep	BCSHP	$ 3,181.05	$ 3,022.00
Electric Power Winch; Front Bumper Mounted	BCWNCHFRONT	$ 5,517.89	$ 5,242.00
Light Duty Electric Powered Winch; 10,000 lbs Capacity	BCWNCHSUVFRONT	$ 5,518.95	$ 5,243.00
Electric Power Winch / Synthetic Rope; Front Bumper Mounted	BCWNCHRMPFRONT	$ 6,396.84	$ 6,077.00
Electric Power Winch / Synthetic Rope; Modular with Winch Basket	BCWNCHRMP	$ 6,415.79	$ 6,095.00
Rear Tow Hitch Receiver w/ Winch Power	BCRTOWRWP	$ 1,985.26	$ 1,886.00
DEF Tank Guard; Diesel Engine Only	BCDEFG	$ 1,947.37	$ 1,850.00
Exterior Equipment Storage Compartment	BCSCOMP	$ 5,026.32	$ 4,775.00
Navy Specialized Cupola & Turret System	BCMTURNA006	$ 24,628.42	$ 23,397.00
Navy Gun Mount System	BCGMTNA006	$ 11,408.42	$ 10,838.00
Ammo Storage Rack	BCASR	$ 2,431.58	$ 2,310.00
Flip-up Running Board	BCFRB	$ 4,109.47	$ 3,904.00
Go Light Protective Cage	BCGLC	$ 789.47	$ 750.00
UN006 Special Configuration	UN006	$ 16,786.32	$ 15,947.00
IDGID Special Configuration	IDGID	$ 24,867.37	$ 23,624.00
LO001 Special Configuration	LO001	$ 57,524.21	$ 54,648.00
MI004 Special EOD Configuration	MI004	$ 78,801.05	$ 74,861.00
Integrated Decontamination System	BCADS	$ 26,501.05	$ 25,176.00
Draco Prep Package	BCDRACOPREP	$ 1,995.79	$ 1,896.00
Reverse Opening Hood	BCROH	$ 4,315.79	$ 4,100.00

Light Guard Package	BCLG	$ 1,052.63	$ 1,000.00
Front Mud Flaps	BCFMF	$ 789.47	$ 750.00
Advanced Rescue Front End	BCARFE	$ 34,484.21	$ 32,760.00
External Storage Cabinets Driver & Passenger Side	BCESC	$ 7,092.63	$ 6,738.00
X-Series Utility Bed Cabinet	BCXBEDCAB	$ 5,917.89	$ 5,622.00
Interior Rubber Mats (In Place of Carpets)	BCRMF	$ 1,315.79	$ 1,250.00
In-Skins	BCINSKINS	$ 9,378.95	$ 8,910.00
Large Escape Hatch w/ Ladder	BCEHWL	$ 4,481.05	$ 4,257.00
SCBA Flip up Seat	BCSCBAFSEAT	$ 2,252.63	$ 2,140.00
SCBA Seat w/ Base	BCSCBASEAT	$ 1,951.58	$ 1,854.00
Forward Facing Camera	BCFFC	$ 2,417.89	$ 2,297.00
Whole Vehicle Bedrock Paint	BCPJWV	$ 10,526.32	$ 10,000.00
Severe Duty Axle Upgrade	BCSDAU	$ 30,526.32	$ 29,000.00
INTRAXX System (gunport layout)	BCINTRAXX	$ 1,326.32	$ 1,260.00
Tire Shields (Qty 4)	BCTIRESHIELD	$ 3,208.42	$ 3,048.00
(2) Fin Grip Weapons Mount & Base	19-482	$ 1,263.16	$ 1,200.00
Hydraulic Ram Upgrade (Post Production non-prep)	BCHYDRAMPROD	$ 20,714.74	$ 19,679.00
MIEMS Special Configuration	MIEMS	$ 43,545.26	$ 41,368.00
Stryker Center-Mount for Pro-XT Stretcher	BCPROXTMOUNT	$ 17,442.11	$ 16,570.00
LRAD 450XL	BC19-1249	$ 34,403.16	$ 32,683.00
Ford Ignition Key	BC3-104	$ 626.32	$ 595.00
Center Mount Large Escape Hatch, Hinged Driver Side	BCCLEH	$ 3,602.11	$ 3,422.00
CTIS Management Kit (Axle upgrade required)	BCCTISMK	$ 22,694.74	$ 21,560.00
Dillon Version Cupola w/ Glass	BCDCUPOLAWGLASS	$ 32,742.11	$ 31,105.00
Door Pivoting Ram Head	BCDPRH	$ 1,978.95	$ 1,880.00
Exterior Spare Tire Mount (Tire Assembly Sold Separately)	BCEXTSTM	$ 1,143.16	$ 1,086.00
Gas Injector Unit Prep Package	BCGIUPREP	$ 2,886.32	$ 2,742.00
Height Adjustable Front Seat	BCHEIGHTSEAT	$ 1,947.37	$ 1,850.00
Instrument Blackout Panel	BCIBP	$ 842.11	$ 800.00
Radio Prep Package - Driver Side Rear Wall Only, Max (1)	BCINSRA-RW	$ 1,000.00	$ 950.00
Optical Traffic Preemption Emitter	BCOTPE	$ 2,684.21	$ 2,550.00
Police Cupola w/ Glass & Barn Doors	BCPCUPOLA	$ 35,352.63	$ 33,585.00
Bedrock Paint; Front Bumper	BCPJFB	$ 2,163.16	$ 2,055.00
Police Cupola w/ Barn Doors	BCPTUR	$ 25,789.47	$ 24,500.00
IR Remote Control Spot Light	BCSLIR	$ 1,900.00	$ 1,805.00
Battery Trickle Charger	BCTC	$ 1,578.95	$ 1,500.00
Take Down Light w/ IR (Bumper Mounted)	BCTDL-IR	$ 2,712.63	$ 2,577.00
Exhaust Tail Pipe Cover	BCTPC	$ 789.47	$ 750.00
Lenco Certified Device Integration AT&T FirstNet	BCWIFIVI	$ 7,294.74	$ 6,930.00
X-Series Utility Bed Canopy	BCX3CC	$ 11,894.74	$ 11,300.00
X-Series Utility Bed Flip-Up Bench Seating	BCX3FUBB	$ 10,785.26	$ 10,246.00
FBGVA Special Configuration	FBGVA	$ 7,730.53	$ 7,344.00
MAFFL Special Configuration	MAFFL	$ 64,926.32	$ 61,680.00
NE014 Special Configuration	NE014	$ 5,633.68	$ 5,352.00
Patriot3 Prep	PATRIOT3PREP	$ 1,578.95	$ 1,500.00
PL003 Two Tone Paint Scheme	PL003	$ 8,132.63	$ 7,726.00
US007 Special Configuration	US007	$ 2,884.21	$ 2,740.00
US020 Special Configuration	US020	$ 54,678.95	$ 51,945.00
Agilemesh Equipment Integration	AGILEMESH	$ 7,149.47	$ 6,792.00
AL015 Special Configuration	AL015	$ 5,128.42	$ 4,872.00
Angled Ladder Rung System - Side or Rear Wall (Single Rear Door Only)	BCALRS	$ 1,552.63	$ 1,475.00
AgileMesh Armored Vehicle Kit; Integ. with BCTI & BC360DEG	BCAMNLTE	$ 25,726.32	$ 24,440.00
AgileMesh Armored Vehicle Kit & LTE Modem; Integ. with BCTI & BC360DEG	BCAMWLTE	$ 29,568.42	$ 28,090.00
Drop Bend Ladder Rung System - Side or Rear Wall (Single Rear Door Only)	BCDBLRS	$ 1,947.37	$ 1,850.00
Dillon Version Cupola	BCDCUPOLA	$ 27,915.79	$ 26,520.00
Exterior Stokes Basket Storage; DS or PS (2DR & 3DR only; Deletes sidewall windows and gunports)	BCEXTSTOKE	$ 4,061.05	$ 3,858.00
BearCat G2 Core Package	BCG2CORE	$ 48,095.79	$ 45,691.00
BearCat G2 Pro Package	BCG2PRO	$ 78,696.84	$ 74,762.00
BearCat G3 Core Package	BCG3CORE	$ 88,573.68	$ 84,145.00
BearCat G3 Pro Package	BCG3PRO	$ 119,174.74	$ 113,216.00
Proactive Suspension System	BCPSS	$ 9,726.32	$ 9,240.00
Rumbler Low Frequency Siren and Speaker System	BCRMBLR	$ 2,936.84	$ 2,790.00
Advanced Rescue MedEvac Pkg. w/ Rotating Roof Hatch	BCRMPRRH	$ 151,568.42	$ 143,990.00
Split Bench Seat	BCSBS	$ 2,947.37	$ 2,800.00
Special Operations Style Flip Up Bench	BCSOB	$ 3,261.05	$ 3,098.00
BearCat Tactical SUV Pkg.	BCTACSUV	$ 159,223.16	$ 151,262.00
Vehicle Front Stabilization System Prep	BCVFSSPREP	$ 1,578.95	$ 1,500.00
Vehicle Rear Stabilization System Prep	BCVRSSPREP	$ 1,578.95	$ 1,500.00
Dual Electronic Weapon Mount	BCWMBRD	$ 5,794.74	$ 5,505.00
BearCat X-Series Fire Response Package (Bumper Mounted Monitor)	BCX3MONBMN	$ 178,015.79	$ 169,115.00
NRLFL Special Configuration	NRLFL	$ 13,605.26	$ 12,925.00
NYLNJ Special Configuration	NYLNJ	$ 25,963.16	$ 24,665.00
PA004 Special Configuration	PA004	$ 37,663.16	$ 35,780.00
3-Point Door Latch System	POINTLOCK	$ 547.37	$ 520.00
SOMFL Special Configuration	SOMFL	$ 6,090.53	$ 5,786.00
FOB: Origin (TBD) Prepaid and Added	***Specifications Subject to Change.***		

Sales and Product Inquiries:
Email: Sales@LencoArmor.com

General Information:
Lenco industries, Inc.
10 Betnr Industrial Drive
Pittsfield, MA 01201
Toll Free: (800) 444-5362
Tel: (413) 443-7359

GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List
SIN: 336992

Law Enforcement & Security
FSC Class: 2355 / NAICS: 336992
Date Revised: **03/07/2025**

CONTRACTOR CATALOG
Terms & Conditions

I. LENCO Contact Information

Lenco Contract #:	**GS-07F-169DA**
Contractor:	**LENCO INDUSTRIES, INC.** **dba LENCO ARMORED VEHICLES** **10 BETNR INDUSTRIAL DRIVE** **PITTSFIELD, MA 01201**
Web Address:	**http://www.SWATtrucks.com**
E-Mail:	**Info@SWATtrucks.com**
Effective Date:	**February 12, 2024**
Contract Period:	**August 23, 2016 thru August 22, 2026**
Order Status POC:	**Sales@SWATtrucks.com**
DUNS:	**051950293**
Business Size:	**Small / Manufacturer**
Contract Administration:	**Rob Weisberger/Tel. 413-443-7359 Ex 118**

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules Button at http://www.fss.gsa.gov.

II. TERMS AND CONDITIONS LENCO INDUSTRIES, INC.

1a. **Awarded Special Item Numbers**: 336992 – Armored Security Vehicles

1b. **Lowest Priced Model Number for each Awarded Special Item Number(s)**:
SIN# 336992, Lenco B.E.A.R.® Base Price $289,749.
SIN# 336992, Lenco BearCat® Base Price $264,310.
SIN# 336992, Replacement Glass Price List

1c. **Does Not Apply.**

2. **Maximum Order Guideline**: $850,000 per order
(Note: delivery order may be placed against the Schedule contract even though it exceeds the maximum order)

3. **Minimum Order**: $100

4. **Geographic Coverage**: U.S. 50 States, Washington D.C., Puerto Rico, U.S. Territories; and CONUS or OCONUS.

5. **Points of Production**:
Lenco Armored Vehicles
10 Betnr Industrial Drive
Pittsfield, MA 01201
Berkshire County

6. **Basic Discount**: Net GSA pricing as shown on the Lenco GSA Pricing Schedules found on GSA Advantage and on Lenco web sites for the Lenco BEAR and BearCat.

7. **Qty/Vol Discount**:
.5% Discount Each Off Purchase of (5) (Base Model Armored Vehicles)
1% Discount Each Off Purchase of (10) (Base Model Armored Vehicles)

8. **Prompt Payment Terms**: 0%, Net 30 Days

9.. **Government Credit Card**:
Accept Government Credit Cards –
Below and Above micro purchase threshold

10. **Foreign Items**: None

11a. **Time of Delivery**: 240 Days ARO

11b. **Expedited Delivery**: Contact Contractor

11c. **Overnight/2-Day Delivery**: Contact Contractor

11d. **Urgent Requirements**: Contact Contractor

12. **FOB Point**: Origin, Freight Prepaid & Added

13. **Ordering Address**:
Lenco Industries, Inc.
10 Betnr Industrial Drive
Pittsfield, MA 01201
Telephone: 1-800-444-5362 or 413-443-7359
FAX: 413-445-7865
Email: sales@SWATtrucks.com

14. **Payment Address**:
Lenco Industries, Inc.
10 Betnr Industrial Drive
Pittsfield MA 01201

15. **Warranty Provisions**:
Standard Commercial Warranty

III. TERMS AND CONDITIONS LENCO INDUSTRIES, INC.

16. **Export Packing Charges**: Export Packing Charges To Be Determined

17. **Terms and Conditions of Government Credit Card Acceptance**: Accepted all purchases up to a maximum of $10,000.

18. **Terms and Conditions of any other service:** Not Applicable

19. **Terms and Conditions of Installation**: None

20. **Terms and Conditions of Repair Parts indicating Date of Parts Price Lists and any Discounts from List Prices**: None

21. **List of Service and Distribution Points**: N/A

22. **List of Participating Dealers**: None

23. **Preventative Maintenance**: None

24. **Environmental Attributes, E.G. Recycled Content, Energy Efficiency, and/or Reduced Pollutants:** Meets Federal Emission Standards.

25. **Data Universal Number System (DUNS) Number:** 051950293

26. **CCR Database:** Yes - Cage Code 1KA02

27. **Inspection & Acceptance**: At Lenco Factory, Pittsfield, MA