

www.douglas.co.us

Reviewed By:	
Zeke Lynch	
Janet Herman	_

**MEETING DATE:** March 11, 2025

STAFF PERSON

**RESPONSIBLE:** Kevin Bond, Traffic Services Supervisor

**DESCRIPTION:** Purchase Order to Swarco Industries, LLC. for 2025 Reflective Beads

Purchase – material only, no services, in the Amount of \$168,960.00, Douglas

County Project Number TF2025-010.

Douglas County Signs and Markings has a business need to purchase reflective **SUMMARY:** 

glass bead material for their 2025 traffic operations long line maintenance

striping projects.

The amount of reflective glass bead materials needed is:

264,000 lbs of Colorado Blend Type 2 Beads @ \$0.64/lb totaling \$168,960.00

The Swarco Colorado Spec Blend Type 2 beads have been tested and proven to be the most effective product for maintenance operations. It is also the most compatible bead for our traffic paint.

The Purchase Order Request will be submitted to Finance upon Board of County Commissioners Approval. Funding is available in Business Unit

31600.448500, Fund 200.

RECOMMENDED **ACTION:** 

Approval of a Purchase Order to Swarco Industries, LLC. for 2025 Reflective Beads Purchase – material only, no services, in the Amount of \$168,960.00,

Douglas County Project Number TF2025-010.

**ATTACHMENT(S):** Swarco Reflective Bead Quote



www.douglas.co.us

# **Review:**

Janet Herman

Legal Department

Finance Department

County Administration

**Board of County Commissioners** 



Rev: 04/2019

**Douglas County Government**Finance Department, Purchasing Division
100 Third Street, Suite 130 Castle Rock, Colorado 80104 Phone: 303-660-7430

Date Requested: Department Name: Delivery Address:		02/18/24	County Contact:	Kevin Bond	Department	Authorization	
		Signs and Markings Telephone Number: 303-660-7475			I certify that the purchase listed below is necessary for the proper operation of Douglas County and to my knowledge funds		
				Douglas County and t			
•			,		are available in t	he current budget.	
Account Nun	nber:	31600.448500					
		Vendor	(Name & Address)				
SWARCO Ind	ustries Inc	Vendor a	#: 1178100				
PO Box 89					Authorized De	Authorized Department Official	
Columbia, TN	38402				<del></del>		
800-216-8781	darryl.and	erson@swarco.com			<u> </u>		
Qty.	Unit		ations (please include de ase, i.e., bid number, quot	tailed information regarding th tes attached, etc.)	is Unit Price	Amount	
		Reflective Beads Purch	nase - material only, no servi	ces.			
264000	lbs	Colorado Spec Type 2			\$ 0.64	\$168,960.00	
		**Quote attached**					
•	structions:				Total Price	\$168,960.00	
	on required	24 hrs in advance of delive or delivery. Deliver materia	al in 2,000lb Supersacks.	at 303-663-6179 to schedule deliver		) p.m. MDT.	
			FOR PURCHASI	NG USE ONLY			
Purchase Or				Accounting Review:			
Vendor Num  Date Entered			<u> </u>	Budget Review: Cty Manager Approval:	-		
Entered By:	•			BOCC Approval:			
_		-		BOCC Approval:			



www.douglas.co.us Engineering Services

#### **MEMORANDUM**

DATE: February 18, 2024

TO: Janet Herman, P.E., Director of Public Works

THRU: Zeke Lynch, P.E., Assistant Director of Public Works

FROM: Kevin Bond, Traffic Services Supervisor

SUBJECT: 2025 Reflective Glass Beads Purchase – Materials Only – TF2025-010

Copy: Ashley Pennick, Kathie Haire, Greg Green, Deanne Stevenson

ATTACH: Quote

#### Action Item #1:

Attached for your review and approval is the acceptance of Swarco Industries, LLC for the 2025 Reflective Glass Beads purchase. The amount of the proposed agreement will exceed \$100,000 and will require approval by the Board of County Commissioner's (BOCC) at a regular business meeting.

## **Background Information:**

Douglas County Traffic Services uses reflective glass beads in its maintenance operations for long line striping. The Swarco Colorado Spec Type 2 beads have been tested and proven to be the most effective product for maintenance operations. This is a "Materials Only" purchase and there will not be any services that Swarco will provide.

### **Consultant Selection Process (Includes Proposed Amount (Price and Time)):**

Swarco is the preferred vendor. After receiving a price quote from Swarco, Douglas County Traffic would like to accept the prices in this quote for our reflective beads purchase. The number of beads needed is 264,000 lbs. The quote for \$0.64 per pound would total \$168,960.00

#### **Funding:**

Please use Business Unit 31600.448500, fund 200.



www.douglas.co.us Engineering Services

If you approve of the above mentioned actions, ple	ease sign below:
Janet Herman, P.E.	
Director of Public Works	
	ed Vendor Contract (signatures are required ALWAYS tter the amount of the contract (\$\$), otherwise type hen please sign below:
(Signature required if greater than \$25K)	(Signature required if greater than \$25K)
Janet Herman, P.E.	Douglas J. Debord
Director of Public Works	County Manager

Upon completion of your review and approval, please return the signed documents (including this memorandum) to <u>Ashley Pennick</u> in order to complete the next steps required to move this request forward. If you have any questions or require additional information, please contact Kevin Bond, ext. 7475 (Project Manager).

#### SWARCO | The Better Way. Every Day.



Quoted To:

Douglas County

Date:

45688

Ph# Email 303-663-6179

Linan

0

Location
Quoted by:

3080 N Industrial Way Castel Rock, CO 80104

Darryl Anderson

**GLASS BEADS** 

2025 Prices

Packaging: Materials packed in 50#(22.5 KG) bags unless specified otherwise. Minimum shipment will be 2,000 lb. increments. Standard packaging includes multi-ply polylined bags covered with a weather resistant polyethylene cap and machine applied stretch wrap stacked on a 42" x 42" paliet. Bulk boxes, super-sack or customized packaging available upon request.

QUANTITY	UNIT	DESCRIPTION	UNIT PRICE	
44,000	lbs.	Colorado Biend 40% (T-20 coated), 2000ib Super Sacks	\$	0.80 <b>0.56</b>
0.0		AASHTO M-247 Type I AASHTO M-247 Type II	<b>\$</b>   \$	0.60
Pel		Colorado Spec Type 2	\$	0.64
Load				
				İ
		Price quote is delivered price in full truckload quanities		
		FOB for LTL		
		i		
			0	

- · Ship to location:
- · Quantity:
- Estimate per ton:
- Prepaid: and added to invoice.
- · Other: All delivered bead quotes \ prices are subject to Fuel Surcharges based on changes in National Fuel Index
- Prices are FOB Swarco Plants unless specified otherwise.
- · Terms: n/30 with approved credit or proper project information.
- Swarco is now accepting Visa and MasterCard.
- · Prices are subject to change without notice.
- RETURNS SUBJECT TO 15% RESTOCKING FEE. RETURNS AUTHORIZATION FORM MUST ACCOMPANY RETURN SHIPMENTS.

Remarks: We appreciate the opportunity to quote on our premium highway safety and marking products.

Please call us at 1-800-216-8781 (TN office) or 1-877-634-2589 (TX office) if you have any questions or require further assistance.

Best Regards.