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Q-845030-46210NB

Issued: 07/07/2026

Quote Expiration: 09/30/2026

Estimated Contract Start Date: 10/01/2026

Account Number: 115238

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Douglas County Sheriff's Office - CO 4000 Justice Way Castle Rock, CO 80109-7802 USA	Douglas County Sheriff's Office - CO 4000 Justice Way Castle Rock CO 80109-7802 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Nick Butier Phone: Email: nbutier@axon.com Fax:	Daniel McMillan Phone: (303) 814-7038 Email: dmcmilla@dcsheriff.net Fax: (215) 597-0351

Quote Summary

Program Length	120 Months
TOTAL COST	\$22,772,754.11
ESTIMATED TOTAL W/ TAX	\$22,772,754.11

Discount Summary

Average Savings Per Year	\$43,885.53
TOTAL SAVINGS	\$438,855.32

Payment Summary

Date	Subtotal	Tax	Total
Oct 2026	\$1,925,275.42	\$0.00	\$1,925,275.42
Oct 2027	\$2,629,275.41	\$0.00	\$2,629,275.41
Oct 2028	\$2,629,275.41	\$0.00	\$2,629,275.41
Oct 2029	\$2,629,275.41	\$0.00	\$2,629,275.41
Oct 2030	\$2,629,275.41	\$0.00	\$2,629,275.41
Oct 2031	\$2,629,275.41	\$0.00	\$2,629,275.41
Oct 2032	\$1,925,275.41	\$0.00	\$1,925,275.41
Oct 2033	\$1,925,275.41	\$0.00	\$1,925,275.41
Oct 2034	\$1,925,275.41	\$0.00	\$1,925,275.41
Oct 2035	\$1,925,275.41	\$0.00	\$1,925,275.41
Total	\$22,772,754.11	\$0.00	\$22,772,754.11

Quote Unbundled Price:	\$7,072,715.46
Quote List Price:	\$5,915,627.46
Quote Subtotal:	\$22,772,754.11

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
A00046	AXON AIR DFR PATROL PLAN	6	120			\$1,731.95	\$1,247,004.00	\$0.00	\$1,247,004.00
B00075	Donor Outpost Bundle	10	60	\$308.18	\$229.10	\$0.00	\$0.00	\$0.00	\$0.00
A00044	AXON AIR DFR DOCK PLAN	20	120			\$6,198.49	\$14,876,369.00	\$0.00	\$14,876,369.00
B00076	OUTPOST TAP PLAN	100	120	\$357.44	\$264.97	\$211.98	\$2,543,713.91	\$0.00	\$2,543,713.91
A la Carte Hardware									
A00031	AXON AIR R10 TEAM KIT BUNDLE	6	120		\$51,020.91	\$446.84	\$321,724.80	\$0.00	\$321,724.80
A la Carte Software									
102011	AXON AI ASSISTANT	465	120		\$36.35	\$0.00	\$0.00	\$0.00	\$0.00
102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	6	120		\$199.92	\$199.92	\$143,942.40	\$0.00	\$143,942.40
102020	Skydio F10, 2 Robot System	2	60		\$1.08	\$29,333.33	\$3,520,000.00	\$0.00	\$3,520,000.00
A la Carte Warranties									
102703	AXON OUTPOST - WARRANTY - VANDALISM/ACCIDENT EXTENSION	100	1		\$1,200.00	\$1,200.00	\$120,000.00	\$0.00	\$120,000.00
Total							\$22,772,754.11	\$0.00	\$22,772,754.11

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AXON AIR DFR DOCK PLAN	102768	AXON AIR - SKYDIO X10 DOCK DFR HW KIT	20	1	09/01/2026
AXON AIR R10 TEAM KIT BUNDLE	102465	AXON AIR - SKYDIO R10 TEAM HW KIT	6	1	09/01/2026
OUTPOST TAP PLAN	102032	AXON OUTPOST - CAMERA	100	1	09/01/2026
OUTPOST TAP PLAN	102032	AXON OUTPOST - CAMERA	3	1	09/01/2026
OUTPOST TAP PLAN	102488	AXON OUTPOST - SOLAR PANEL - 100W	100	1	09/01/2026
OUTPOST TAP PLAN	102538	AXON OUTPOST - TOP MOUNT END CAP - STANDARD	100	1	09/01/2026
OUTPOST TAP PLAN	102552	AXON OUTPOST - POLE - STANDARD	100	1	09/01/2026
OUTPOST TAP PLAN	102737	AXON OUTPOST - STANDARD SOLAR HARDWARE KIT	100	1	09/01/2026
OUTPOST TAP PLAN	103151	AXON OUTPOST - BATTERY & CHARGER ENCLOSURE - EXTENDED	100	1	09/01/2026
AXON AIR DFR PATROL PLAN	102765	AXON AIR - SKYDIO X10 PATROL DFR HW KIT	6	1	10/01/2026
Donor Outpost Bundle	102032	AXON OUTPOST - CAMERA	10	1	10/01/2026
Donor Outpost Bundle	102488	AXON OUTPOST - SOLAR PANEL - 100W	10	1	10/01/2026
Donor Outpost Bundle	102538	AXON OUTPOST - TOP MOUNT END CAP - STANDARD	10	1	10/01/2026
Donor Outpost Bundle	102552	AXON OUTPOST - POLE - STANDARD	10	1	10/01/2026
Donor Outpost Bundle	102737	AXON OUTPOST - STANDARD SOLAR HARDWARE KIT	10	1	10/01/2026
Donor Outpost Bundle	103151	AXON OUTPOST - BATTERY & CHARGER ENCLOSURE -	10	1	10/01/2026

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
		EXTENDED			
AXON AIR DFR DOCK PLAN	102771	AXON AIR - SKYDIO SAFE - X10 DOCK DFR OPS HW KIT - REFRESH 1	20	1	03/01/2029
AXON AIR R10 TEAM KIT BUNDLE	102476	AXON AIR - SKYDIO SAFE R10 TEAM HW KIT - REFRESH 1	6	1	03/01/2029
AXON AIR DFR PATROL PLAN	102767	AXON AIR - SKYDIO SAFE - X10 PATROL DFR HW KIT - REFRESH 1	6	1	04/01/2029
AXON AIR DFR DOCK PLAN	102770	AXON AIR - SKYDIO SAFE - X10 DOCK DFR HW KIT - REFRESH 2	20	1	09/01/2031
AXON AIR R10 TEAM KIT BUNDLE	102473	AXON AIR - SKYDIO SAFE R10 TEAM HW KIT - REFRESH 2	6	1	09/01/2031
OUTPOST TAP PLAN	102144	AXON OUTPOST - TAP REFRESH ONE - CAMERA	103	1	09/01/2031
OUTPOST TAP PLAN	102810	AXON OUTPOST - TAP REFRESH ONE - BATTERY ENCLOSURE EXTENDED	100	1	09/01/2031
AXON AIR DFR PATROL PLAN	102689	AXON AIR - SKYDIO SAFE - X10 PATROL DFR HW KIT - REFRESH 2	6	1	10/01/2031
AXON AIR DFR DOCK PLAN	102772	AXON AIR - SKYDIO SAFE - X10 DOCK DFR OPS HW KIT - REFRESH 3	20	1	03/01/2034
AXON AIR R10 TEAM KIT BUNDLE	102477	AXON AIR - SKYDIO SAFE R10 TEAM HW KIT - REFRESH 3	6	1	03/01/2034
AXON AIR DFR PATROL PLAN	102692	AXON AIR - SKYDIO SAFE - X10 PATROL DFR HW KIT - REFRESH 3	6	1	04/01/2034
OUTPOST TAP PLAN	102145	AXON OUTPOST - TAP REFRESH TWO - CAMERA	103	1	09/01/2036
OUTPOST TAP PLAN	102813	AXON OUTPOST - TAP REFRESH TWO - BATTERY ENCLOSURE EXTENDED	100	1	09/01/2036

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
AXON AIR DFR DOCK PLAN	102656	AXON AIR - AXON EVIDENCE UNLIMITED DATA STORAGE PER DRONE	20	10/01/2026	09/30/2036
AXON AIR DFR DOCK PLAN	102766	AXON AIR - SKYDIO X10 DOCK DFR SUBSCRIPTION PLAN W/ DATA	20	10/01/2026	09/30/2036
AXON AIR DFR PATROL PLAN	102656	AXON AIR - AXON EVIDENCE UNLIMITED DATA STORAGE PER DRONE	6	10/01/2026	09/30/2036
AXON AIR DFR PATROL PLAN	102678	AXON AIR - SKYDIO X10 PATROL DFR SUBSCRIPTION PLAN W/ DATA	6	10/01/2026	09/30/2036
AXON AIR R10 TEAM KIT BUNDLE	102656	AXON AIR - AXON EVIDENCE UNLIMITED DATA STORAGE PER DRONE	6	10/01/2026	09/30/2036
Donor Outpost Bundle	102142	AXON VEHICLE INTELLIGENCE - ALPR LICENSE	10	10/01/2026	09/30/2031
OUTPOST TAP PLAN	102142	AXON VEHICLE INTELLIGENCE - ALPR LICENSE	100	10/01/2026	09/30/2036
A la Carte	102011	AXON AI ASSISTANT	465	10/01/2026	09/30/2036
A la Carte	102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	6	10/01/2026	09/30/2036
A la Carte	102020	Skydio F10, 2 Robot System	2	07/01/2027	06/30/2032

Services

Bundle	Item	Description	QTY
AXON AIR DFR DOCK PLAN	101498	AXON AIR - SKYDIO - IN-PERSON TRAINING - DOCK FOR X10	1
AXON AIR DFR DOCK PLAN	101499	AXON AIR - SKYDIO X10 DOCK COMMISSIONING	7
AXON AIR DFR DOCK PLAN	102287	AXON AIR - SKYDIO SAFE - X10 DOCK COMMISSIONING	7
AXON AIR DFR DOCK PLAN	102526	PSO 1-Day Onsite	1
AXON AIR DFR DOCK PLAN	102666	AXON AIR - SKYDIO X10 DOCK DFR SERVICES - PREMIUM SOLUTION	20
AXON AIR DFR DOCK PLAN	12021	AXON AIR - PROFESSIONAL IMPLEMENTATION	1
AXON AIR DFR PATROL PLAN	102667	AXON AIR - SKYDIO X10 PATROL DFR SERVICES - PREMIUM SOLUTION	6

Services

Bundle	Item	Description	QTY
AXON AIR R10 TEAM KIT BUNDLE	12021	AXON AIR - PROFESSIONAL IMPLEMENTATION	1
Donor Outpost Bundle	102136	AXON OUTPOST - STANDARD INSTALLATION	10
OUTPOST TAP PLAN	102136	AXON OUTPOST - STANDARD INSTALLATION	100
OUTPOST TAP PLAN	102143	AXON OUTPOST - UPGRADE INSTALLATION	100

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
OUTPOST TAP PLAN	102135	AXON OUTPOST - EXT WARRANTY - CAMERA	100	09/01/2027	09/30/2036
OUTPOST TAP PLAN	102135	AXON OUTPOST - EXT WARRANTY - CAMERA	3	09/01/2027	09/30/2036
OUTPOST TAP PLAN	102137	AXON OUTPOST - MAINTENANCE	100	09/01/2027	09/30/2036
Donor Outpost Bundle	102135	AXON OUTPOST - EXT WARRANTY - CAMERA	10	10/01/2027	09/30/2031
Donor Outpost Bundle	102137	AXON OUTPOST - MAINTENANCE	10	10/01/2027	09/30/2031
A la Carte	102703	AXON OUTPOST - WARRANTY - VANDALISM/ACCIDENT EXTENSION	100	10/01/2027	09/30/2036

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	4000 Justice Way	Castle Rock	CO	80109-7802	USA

Payment Details

Oct 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	102011	AXON AI ASSISTANT	465	\$0.00	\$0.00	\$0.00
Annual Payment 1	102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	6	\$14,394.24	\$0.00	\$14,394.24
Annual Payment 1	102703	AXON OUTPOST - WARRANTY - VANDALISM/ACCIDENT EXTENSION	100	\$12,000.00	\$0.00	\$12,000.00
Annual Payment 1	A00031	AXON AIR R10 TEAM KIT BUNDLE	6	\$32,172.48	\$0.00	\$32,172.48
Annual Payment 1	A00044	AXON AIR DFR DOCK PLAN	20	\$1,487,636.91	\$0.00	\$1,487,636.91
Annual Payment 1	A00046	AXON AIR DFR PATROL PLAN	6	\$124,700.40	\$0.00	\$124,700.40
Annual Payment 1	B00075	Donor Outpost Bundle	10	\$0.00	\$0.00	\$0.00
Annual Payment 1	B00076	OUTPOST TAP PLAN	100	\$254,371.39	\$0.00	\$254,371.39
Total				\$1,925,275.42	\$0.00	\$1,925,275.42

Oct 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	102020	Skydio F10, 2 Robot System	2	\$704,000.00	\$0.00	\$704,000.00
Annual Payment 2	102011	AXON AI ASSISTANT	465	\$0.00	\$0.00	\$0.00
Annual Payment 2	102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	6	\$14,394.24	\$0.00	\$14,394.24
Annual Payment 2	102703	AXON OUTPOST - WARRANTY - VANDALISM/ACCIDENT EXTENSION	100	\$12,000.00	\$0.00	\$12,000.00
Annual Payment 2	A00031	AXON AIR R10 TEAM KIT BUNDLE	6	\$32,172.48	\$0.00	\$32,172.48
Annual Payment 2	A00044	AXON AIR DFR DOCK PLAN	20	\$1,487,636.90	\$0.00	\$1,487,636.90
Annual Payment 2	A00046	AXON AIR DFR PATROL PLAN	6	\$124,700.40	\$0.00	\$124,700.40
Annual Payment 2	B00075	Donor Outpost Bundle	10	\$0.00	\$0.00	\$0.00
Annual Payment 2	B00076	OUTPOST TAP PLAN	100	\$254,371.39	\$0.00	\$254,371.39
Total				\$2,629,275.41	\$0.00	\$2,629,275.41

Oct 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	102020	Skydio F10, 2 Robot System	2	\$704,000.00	\$0.00	\$704,000.00
Annual Payment 3	102011	AXON AI ASSISTANT	465	\$0.00	\$0.00	\$0.00
Annual Payment 3	102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	6	\$14,394.24	\$0.00	\$14,394.24
Annual Payment 3	102703	AXON OUTPOST - WARRANTY - VANDALISM/ACCIDENT EXTENSION	100	\$12,000.00	\$0.00	\$12,000.00
Annual Payment 3	A00031	AXON AIR R10 TEAM KIT BUNDLE	6	\$32,172.48	\$0.00	\$32,172.48
Annual Payment 3	A00044	AXON AIR DFR DOCK PLAN	20	\$1,487,636.90	\$0.00	\$1,487,636.90
Annual Payment 3	A00046	AXON AIR DFR PATROL PLAN	6	\$124,700.40	\$0.00	\$124,700.40
Annual Payment 3	B00075	Donor Outpost Bundle	10	\$0.00	\$0.00	\$0.00
Annual Payment 3	B00076	OUTPOST TAP PLAN	100	\$254,371.39	\$0.00	\$254,371.39
Total				\$2,629,275.41	\$0.00	\$2,629,275.41

Oct 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	102020	Skydio F10, 2 Robot System	2	\$704,000.00	\$0.00	\$704,000.00

Oct 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	102011	AXON AI ASSISTANT	465	\$0.00	\$0.00	\$0.00
Annual Payment 4	102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	6	\$14,394.24	\$0.00	\$14,394.24
Annual Payment 4	102703	AXON OUTPOST - WARRANTY - VANDALISM/ACCIDENT EXTENSION	100	\$12,000.00	\$0.00	\$12,000.00
Annual Payment 4	A00031	AXON AIR R10 TEAM KIT BUNDLE	6	\$32,172.48	\$0.00	\$32,172.48
Annual Payment 4	A00044	AXON AIR DFR DOCK PLAN	20	\$1,487,636.90	\$0.00	\$1,487,636.90
Annual Payment 4	A00046	AXON AIR DFR PATROL PLAN	6	\$124,700.40	\$0.00	\$124,700.40
Annual Payment 4	B00075	Donor Outpost Bundle	10	\$0.00	\$0.00	\$0.00
Annual Payment 4	B00076	OUTPOST TAP PLAN	100	\$254,371.39	\$0.00	\$254,371.39
Total				\$2,629,275.41	\$0.00	\$2,629,275.41

Oct 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	102020	Skydio F10, 2 Robot System	2	\$704,000.00	\$0.00	\$704,000.00
Annual Payment 5	102011	AXON AI ASSISTANT	465	\$0.00	\$0.00	\$0.00
Annual Payment 5	102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	6	\$14,394.24	\$0.00	\$14,394.24
Annual Payment 5	102703	AXON OUTPOST - WARRANTY - VANDALISM/ACCIDENT EXTENSION	100	\$12,000.00	\$0.00	\$12,000.00
Annual Payment 5	A00031	AXON AIR R10 TEAM KIT BUNDLE	6	\$32,172.48	\$0.00	\$32,172.48
Annual Payment 5	A00044	AXON AIR DFR DOCK PLAN	20	\$1,487,636.90	\$0.00	\$1,487,636.90
Annual Payment 5	A00046	AXON AIR DFR PATROL PLAN	6	\$124,700.40	\$0.00	\$124,700.40
Annual Payment 5	B00075	Donor Outpost Bundle	10	\$0.00	\$0.00	\$0.00
Annual Payment 5	B00076	OUTPOST TAP PLAN	100	\$254,371.39	\$0.00	\$254,371.39
Total				\$2,629,275.41	\$0.00	\$2,629,275.41

Oct 2031

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	102020	Skydio F10, 2 Robot System	2	\$704,000.00	\$0.00	\$704,000.00
Annual Payment 6	102011	AXON AI ASSISTANT	465	\$0.00	\$0.00	\$0.00
Annual Payment 6	102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	6	\$14,394.24	\$0.00	\$14,394.24
Annual Payment 6	102703	AXON OUTPOST - WARRANTY - VANDALISM/ACCIDENT EXTENSION	100	\$12,000.00	\$0.00	\$12,000.00
Annual Payment 6	A00031	AXON AIR R10 TEAM KIT BUNDLE	6	\$32,172.48	\$0.00	\$32,172.48
Annual Payment 6	A00044	AXON AIR DFR DOCK PLAN	20	\$1,487,636.90	\$0.00	\$1,487,636.90
Annual Payment 6	A00046	AXON AIR DFR PATROL PLAN	6	\$124,700.40	\$0.00	\$124,700.40
Annual Payment 6	B00075	Donor Outpost Bundle	10	\$0.00	\$0.00	\$0.00
Annual Payment 6	B00076	OUTPOST TAP PLAN	100	\$254,371.39	\$0.00	\$254,371.39
Total				\$2,629,275.41	\$0.00	\$2,629,275.41

Oct 2032

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 7	102011	AXON AI ASSISTANT	465	\$0.00	\$0.00	\$0.00
Annual Payment 7	102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	6	\$14,394.24	\$0.00	\$14,394.24
Annual Payment 7	102703	AXON OUTPOST - WARRANTY - VANDALISM/ACCIDENT EXTENSION	100	\$12,000.00	\$0.00	\$12,000.00
Annual Payment 7	A00031	AXON AIR R10 TEAM KIT BUNDLE	6	\$32,172.48	\$0.00	\$32,172.48
Annual Payment 7	A00044	AXON AIR DFR DOCK PLAN	20	\$1,487,636.90	\$0.00	\$1,487,636.90
Annual Payment 7	A00046	AXON AIR DFR PATROL PLAN	6	\$124,700.40	\$0.00	\$124,700.40
Annual Payment 7	B00075	Donor Outpost Bundle	10	\$0.00	\$0.00	\$0.00
Annual Payment 7	B00076	OUTPOST TAP PLAN	100	\$254,371.39	\$0.00	\$254,371.39
Total				\$1,925,275.41	\$0.00	\$1,925,275.41

Oct 2033

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 8	102011	AXON AI ASSISTANT	465	\$0.00	\$0.00	\$0.00
Annual Payment 8	102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	6	\$14,394.24	\$0.00	\$14,394.24
Annual Payment 8	102703	AXON OUTPOST - WARRANTY - VANDALISM/ACCIDENT EXTENSION	100	\$12,000.00	\$0.00	\$12,000.00
Annual Payment 8	A00031	AXON AIR R10 TEAM KIT BUNDLE	6	\$32,172.48	\$0.00	\$32,172.48
Annual Payment 8	A00044	AXON AIR DFR DOCK PLAN	20	\$1,487,636.90	\$0.00	\$1,487,636.90
Annual Payment 8	A00046	AXON AIR DFR PATROL PLAN	6	\$124,700.40	\$0.00	\$124,700.40
Annual Payment 8	B00075	Donor Outpost Bundle	10	\$0.00	\$0.00	\$0.00
Annual Payment 8	B00076	OUTPOST TAP PLAN	100	\$254,371.39	\$0.00	\$254,371.39
Total				\$1,925,275.41	\$0.00	\$1,925,275.41

Oct 2034

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 9	102011	AXON AI ASSISTANT	465	\$0.00	\$0.00	\$0.00
Annual Payment 9	102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	6	\$14,394.24	\$0.00	\$14,394.24
Annual Payment 9	102703	AXON OUTPOST - WARRANTY - VANDALISM/ACCIDENT EXTENSION	100	\$12,000.00	\$0.00	\$12,000.00
Annual Payment 9	A00031	AXON AIR R10 TEAM KIT BUNDLE	6	\$32,172.48	\$0.00	\$32,172.48
Annual Payment 9	A00044	AXON AIR DFR DOCK PLAN	20	\$1,487,636.90	\$0.00	\$1,487,636.90
Annual Payment 9	A00046	AXON AIR DFR PATROL PLAN	6	\$124,700.40	\$0.00	\$124,700.40
Annual Payment 9	B00075	Donor Outpost Bundle	10	\$0.00	\$0.00	\$0.00
Annual Payment 9	B00076	OUTPOST TAP PLAN	100	\$254,371.39	\$0.00	\$254,371.39
Total				\$1,925,275.41	\$0.00	\$1,925,275.41

Oct 2035

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 10	102011	AXON AI ASSISTANT	465	\$0.00	\$0.00	\$0.00
Annual Payment 10	102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	6	\$14,394.24	\$0.00	\$14,394.24
Annual Payment 10	102703	AXON OUTPOST - WARRANTY - VANDALISM/ACCIDENT EXTENSION	100	\$12,000.00	\$0.00	\$12,000.00
Annual Payment 10	A00031	AXON AIR R10 TEAM KIT BUNDLE	6	\$32,172.48	\$0.00	\$32,172.48
Annual Payment 10	A00044	AXON AIR DFR DOCK PLAN	20	\$1,487,636.90	\$0.00	\$1,487,636.90
Annual Payment 10	A00046	AXON AIR DFR PATROL PLAN	6	\$124,700.40	\$0.00	\$124,700.40
Annual Payment 10	B00075	Donor Outpost Bundle	10	\$0.00	\$0.00	\$0.00
Annual Payment 10	B00076	OUTPOST TAP PLAN	100	\$254,371.39	\$0.00	\$254,371.39
Total				\$1,925,275.41	\$0.00	\$1,925,275.41

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcewell #101223-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

PROVISIONAL PRICING. 2 Vehicle 1 Dock F10 robot system, 5 year term. F10 and F10 Dock configurations are currently under development, with release anticipated in 2027;

details and timing remain subject to change. Any purchase will be subject to Skydio's then-current terms at the time of release and shipment. Product details, configurations, and features may change as development progresses, and product availability remain subject to change. Additional deployment and operational costs (pilots, site readiness, shipping, tax, internet, cellular data) may apply unless expressly included.

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

Signature

Date Signed



**BOARD OF COUNTY COMMISSIONERS
DOUGLAS COUNTY
BY:**

George Teal
Chair

DATE: _____

ATTEST:

Clerk to the Board

DATE: _____

APPROVED AS TO FISCAL CONTENT:

Christie Guthrie
Director of Finance

DATE: _____

**DOUGLAS COUNTY SHERIFF'S
OFFICE
BY:**

Darren Weekly
Sheriff

DATE: _____

APPROVED AS TO CONTENT:

Douglas J. DeBord
County Manager

DATE: _____

APPROVED AS TO LEGAL FORM:

Kelly Dunnaway
Deputy County Attorney

DATE: _____